# UKRAINIAN-CANADIAN CREDIT UNIONS 2017 FINANCIAL RESULTS

# BCU Buduchnist Credit Union

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UCUYKC UKRAINIAN CREDIT UNION LIMITED







Креднтова Кооператива Північного Вінніпегу



Prepared for Annual General Meeting of Council of Ukrainian Credit Unions

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# **Analysis of Financial Results**

The financial results of Ukrainian-Canadian Credit Unions over the last five years has shown consistent profitability, but at a lower level in the last two years compared to the previous three.

Asset quality as measured by allowance as a % of loans and loan loss provision has increased slightly in 2017 to 0.13% of total loans. Generally, Ukrainian-Canadian credit unions have endeavoured to provide loans using a lower loan to value ratio than the maximum of 80% and have issued more insured mortgages, which have helped to keep the loan loss ratio low. Buduchnist, Carpathia and North Winnipeg credit unions have disclosed their insured mortgage lending amounts. Their combined exposure to insured mortgages represents 29.2% of their residential mortgage portfolio in 2017 compared to 36.3% in 2016.

Capital to assets ratio in 2017 has declined to 7.13% compared to 7.21% in the previous year. The return on assets and the return of equity increased slightly in 2017 compared to 2016. The membership has decreased again in 2017. The membership totalled 62,478 and is far from the record level of 72,280, which was achieved in 2007. Some of this decline is due to the closing of dormant accounts of members who had passed away in previous years.

The members of the Ukrainian-Canadian credit unions have continued to financially benefit by receiving significant dividends and patronage payments, which totalled \$813 million in 2017 compared to \$1.080 million in 2016. Over the last five years a total of \$7.0 million has been provided by way of dividends and patronage dividends to the members of the Ukrainian-Canadian credit unions in Canada.

The Ukrainian-Canadian credit unions have continued to support the Ukrainian community in Canada by providing donations, sponsorship and promotions funds to non-profit and charitable organizations for their deserving projects. In 2017, the five Ukrainian-Canadian credit unions have provided \$2.664 million in donations, sponsorship and promotion support for many charitable and non-profit organizations in the Ukrainian community in Canada. This represents a decrease of 13.6% from the previous year. Over the last five years a total of \$14.9 million has been provided by way of donations, sponsorship and promotion funds to the Ukrainian community in Canada.

**Performance.** Return on equity was 5.1% compared to 5.0% in 2016. Ukrainian-Canadian credit unions assets grew by 5.5% in 2017 compare to record growth of 5.4% in 2016. *In 2017, the largest credit unions in Canada saw their assets grow by 7.2% compared to 8.8% in 2016.* Ukrainian-Canadian Credit Union's total deposits grew by 4.7% compared to a growth of 4.0% in the previous year. Even in a low interest rate environment, demand deposits grew by 8.2% while Registered Plans (RRSP and RRIF deposits) increased by 2.8%, while term deposits increased by 2.7%.

The Ukrainian-Canadian Credit Union's net income before dividend and patronage payments increased by 5.0% to \$8.8 million from \$8.4 million, primarily due to an increase in the net interest margin and other income. The operating expense ratio decreased to 1.68% compared to 1.71% in the previous year. Ukrainian-Canadian Credit Union's operating ratio is much lower than the operating expense ratio of the *largest credit unions in Canada, which had a ratio of* 

2.05%. This means that the Ukrainian-Canadian Credit Unions are low cost providers of financial services. The Ukrainian-Canadian Credit Unions paid 9.2% of their net income to their members by way of a dividend or a patronage refund totalling \$813,000 compared to \$1.080 million in the previous year. These patronage dividends helped increase the capital of the credit unions by 4.5% to \$178.0 million representing 7.13% of the assets. The ratio of capital to assets has decreased compared to the previous year.

The return on assets (ROA) remained stable at 0.36% compared to 0.36% in 2016, which was below the *largest credit unions in Canada average ROA of 0.47%*.

Ukrainian-Canadian Credit Unions continue to largely rely on the traditional intermediary function or the net interest margin for their revenue source. Expansion into other sources of income is slowly progressing and represented 16.0% of total net operating revenue compared to 15.1% in the previous year. *Other income represented 24.6% of the total revenue for the largest Canadian credit unions.* The higher ratio of other income total revenue experienced by largest credit unions in Canada was due to the significant fee income generated from their lending activities, mutual funds and investment management activities.

**Asset Quality**. Overall the asset quality is still quite strong. The loan loss provision as a % of average assets was at 0.03% of loans compared to 0.03% in 2016, which compares very favourably to the *large Canadian credit unions, which had a loan loss provision of 0.08%*.

The allowance for loan losses increased slightly to 0.13% of total loans, which again compares very favourably [*less than half*] to the *largest Canadian credit unions, which had an allowance for loan losses of 0.26%.* 

**Loan portfolio**. The Ukrainian-Canadian Credit Unions have a larger concentration in lower risk residential mortgage lending which represents 63.3% of the loan portfolio. The residential loan portfolio grew strongly by 11.8% in 2017 compared to 3.8% in the previous year. *Residential mortgage portfolio of the largest credit unions in Canada represented 60.0% of the total loan portfolio and saw their residential mortgages grow by 10.2%.* 

The commercial mortgage loans represented 31.4% of the total loan portfolio. The commercial mortgage loans grew by 4.7% compared to 10.0% growth in the previous year. Providing secured commercial mortgage loans to small businesses and self-employed individuals will ensure the future of Ukrainian-Canadian credit unions, because these two groups of members have generally been ignored by and not well serviced by the chartered bank system in Canada. *Commercial loan portfolio of the largest credit unions in Canada represented 27.0% of the total loan portfolio and saw their commercial loans grow by 13.5%.* 

Consumer (personal) loans only represented 4.3% of the total loan portfolio and saw an increase of 5.4% in 2017 compared to an increase of 7.1% in the previous year. *Consumer loan portfolio of the largest credit unions in Canada represented 7.4% of the total loan portfolio and saw their personal loans grow by 4.6%.* 

Business loans and leases only represented 1.2% of the total loan portfolio and saw a decrease of 6.1% in 2017 compared to a decrease of 33.8% in the previous year. Business loans and leases *loan portfolio of the largest credit unions in Canada represented 5.5% of the total loan* 

portfolio and saw their business loans decline by 6.2%.

Comparison of 2	2017 and 20	016 Loan P	ortfolios
			Growth
Net Loans	2017	2016	%
Buduchnist	729,421	686,597	6.2%
Ukrainian	700,463	628,574	11.4%
Carpathia	438,342	392,480	11.7%
CP Ukrainienne de Montreal	140,382	135,101	3.9%
North Winnipeg	97,213	92,602	5.0%
New Community	82,155	72,945	12.6%
	2,187,975	2,008,299	8.9%
			Growth
Residential Mortgages	2017	2016	%
Buduchnist	482,379	436,005	10.6%
Ukrainian	459,222	416,348	10.3%
Carpathia	244,846	208,497	17.4%
CP Ukrainienne de Montreal	58,768	51,015	15.2%
North Winnipeg	75,820	72,130	5.1%
New Community	63,425	54,494	16.4%
	1,384,460	1,238,489	11.8%
			Growth
Commercial Mortgages	2017	2016	%
Buduchnist	239,857	241,391	-0.6%
Ukrainian	<b>218,194</b>	193,558	<b>12.7%</b>
Carpathia	148,305	138,968	6.7%
CP Ukrainienne de Montreal	61,013	63,190	-3.4%
North Winnipeg	14,573	13,703	6.3%
New Community	, 5,295	, 5,347	-1.0%
,	687,237	656,157	4.7%
Consumer Leans	2017	2016	Growth
Consumer Loans	2017	2016	<u>%</u>
Buduchnist	8,044	10,061	-20.1%
Ukrainian	<b>24,474</b>	<b>19,798</b>	<b>23.6%</b>
Carpathia CP Ukrainienne de Montreal	22,080	19,909	10.9% -1.5%
North Winnipeg	20,704 4,797	21,011 4,953	-3.2%
New Community	13,364	12,979	3.0%
New Community	<b>93,463</b>	<b>88,711</b>	<b>5.4%</b>
		00,711	5.470
			Growth
Business Loans	2017	2016	%
Buduchnist	-	-	-
Ukrainian	-	-	-
Carpathia	23,413	25,256	-7.3%
CP Ukrainienne de Montreal	-	-	-
North Winnipeg	2,110	1,877	12.4%
New Community	91	146	-37.6%
	25,614	27,279	-6.1%

*Growth of membership*. Membership has decreased by 2.0% to 62,478. Carpathia CU saw their membership numbers increase by 0.5%.

<b>Comparison of Membership Growth</b>								
	Members	Members	Growth	Growth				
Name of credit union	2017	2016	%	#				
1 Buduchnist	20,655	21,940	-5.9%	(1,285)				
2 Ukrainian	23,925	23,960	-0.1%	(35)				
3 Carpathia	8,774	8,729	0.5%	45				
4 CP Ukrainienne de Montreal	3,492	3,492	0.0%	0				
5 North Winnipeg	3,375	3,375	0.0%	0				
6 New Community	2,257	2,277	-0.9%	(20)				
Total	62,478	63,773	-2.0%	(1,295)				

**Asset Growth.** Ukrainian-Canadian credit unions assets grew by 5.5% in 2017 compared to 5.4% growth in 2016. *The largest credit unions in Canada grew by 7.2% in 2017 compared to 8.8% in previous year.* 

New Community had the largest asset growth of 9.8%, followed by Ukrainian CU with growth of 8.4%.

	Comparison of Asset Growth						
	Assets 2017 (\$mils)	Assets 2016 (\$mils)	Growth %	Growth \$			
1 Buduchnist	\$831.5	\$805.3	3.3%	\$26.2			
2 Ukrainian	\$803.4	\$741.1	8.4%	\$62.3			
3 Carpathia	\$490.3	\$463.5	5.8%	\$26.7			
4 CP Ukrainienne de Montreal	\$162.9	\$158.0	3.1%	\$4.9			
5 North Winnipeg	\$109.0	\$106.8	2.1%	\$2.2			
6 New Community	\$97.8	\$89.1	9.8%	\$8.7			
Total	\$2,494.9	\$2,363.8	5.5%	\$131.1			

**Deposit growth**. CU members have been seeking higher interest rates outside of their credit union and using excess funds on deposit to reduce their outstanding debts. This has resulted in a very difficult and competitive deposit taking environment. Deposits increased by 4.7% in 2017 compared to growth of 4.0% in previous year. *The largest credit unions in Canada grew* 7.0% in 2017 compared to 9.5% in previous year.

New Community CU had the largest deposit growth of 9.9%, followed by Ukrainian CU with a growth rate of 6.7%.

Comparison of Deposit Growth								
	Assets 2017	Assets 2016	Growth	Growth				
	(\$mils)	(\$mils)	%	\$				
1 Buduchnist	\$668.2	\$649.3	2.9%	\$18.9				
2 Ukrainian	\$642.8	\$602.4	6.7%	\$40.4				
3 Carpathia	\$458.7	\$433.1	5.9%	\$25.6				
4 CP Ukrainienne de Montreal	\$116.5	\$116.9	-0.4%	(\$0.4)				
5 North Winnipeg	\$99.0	\$99.3	-0.2%	(\$0.2)				
6 New Community	\$89.8	\$81.7	9.9%	\$8.1				
Total	\$2,075.1	\$1,982.7	4.7%	\$92.4				

**Net Interest Margin** - Net interest margin increased to 1.93% compared to 1.89% in the previous year. CP Ukrainienne de Montreal had the highest net interest margin 2.34%, followed by New Community CU with 2.14% and then with Ukrainian CU 2.06%.

The largest credit unions in Canada had a net interest margin of 2.05% in 2017 compared to 2.04% in the previous year.

Net Interest Margin Comparison								
Name of credit union	2017	2016	Change %					
Buduchnist	1.93%	1.87%	0.06%					
Ukrainian	2.06%	1.96%	0.09%					
Carpathia	1.64%	1.67%	-0.03%					
CP Ukrainienne de Montreal	2.34%	2.40%	-0.06%					
North Winnipeg	1.61%	1.67%	-0.06%					
New Community	2.14%	2.03%	0.11%					
-	1.93%	1.89%	0.04%					

**Operating Costs** – Ukrainian-Canadian Credit Unions have an operating cost structure that is quite competitive. The operating expense ratio increased to 1.68% in 2017 compared to 1.71% in the previous year. [Still quite favourable compared to the largest credit unions in Canada].

The largest credit unions in Canada decreased their operating expense ratio to 2.05% from 2.12% in the previous year.

<b>Operating Expense Ratio Comparison</b>							
Name of credit union	2017	2016	Change %				
Buduchnist	1.52%	1.56%	-0.05%				
Ukrainian	1.92%	1.94%	-0.02%				
Carpathia	1.64%	1.63%	0.01%				
CP Ukrainienne de Montreal	1.47%	1.52%	-0.05%				
North Winnipeg	1.70%	1.77%	-0.07%				
New Community	1.60%	1.72%	-0.13%				
	1.68%	1.71%	-0.03%				

The operating expense to revenue (productivity ratio) increased to 72.9% in 2017 from 76.7% in the previous year. The productivity ratio of the Ukrainian-Canadian Credit Unions still remains below the *largest Canadian credit unions ratio, which had a productivity ratio of 75.4% in 2017 compared to 77.3% in the previous year.* 

Productivity Expense Ratio Comparison						
Name of credit union	2017	2016	Change %			
Buduchnist	69.4%	72.5%	-3.1%			
Ukrainian	77.6%	86.0%	-8.4%			
Carpathia	80.8%	80.0%	0.7%			
CP Ukrainienne de Montreal	53.0%	53.2%	-0.2%			
North Winnipeg	85.4%	85.4%	0.0%			
New Community	57.6%	64.4%	-6.9%			
	72.9%	76.7%	-3.8%			

**Capitalization** – The average capital ratio decreased to 7.53% from 7.21% in the previous year. This compares very favourably to *the largest credit unions in Canada which had a capital ratio of* 7.07% in 2017 compared to 7.00% in the previous year.

The best capitalized credit union was CP Ukrainienne de Montreal with a capital ratio of 14.10%, the next best capitalized credit union was Buduchnist CU with a capital ratio 8.37% followed by New Community CU with 8.25% and Ukrainian CU with 6.38% capital ratio.

	<b>Comparison of Asset Growth</b>							
	Assets 2017 (\$mils)	Assets 2016 (\$mils)	Growth %	Growth \$				
1 Buduchnist	\$831.5	\$805.3	3.3%	\$26.2				
2 Ukrainian	\$803.4	\$741.1	8.4%	\$62.3				
3 Carpathia	\$490.3	\$463.5	5.8%	\$26.7				
4 CP Ukrainienne de Montreal	\$162.9	\$158.0	3.1%	\$4.9				
5 North Winnipeg	\$109.0	\$106.8	2.1%	\$2.2				
6 New Community	\$97.8	\$89.1	9.8%	\$8.7				
Total	\$2,494.9	\$2,363.8	5.5%	\$131.1				

Canadian credit unions have had to comply with the Risk Adjusted Capital rules (Basel accord) over the last few years, which the chartered banks have been using for many years. The average Ukrainian-Canadian Credit Union's Total risk adjusted capital ratio declined to 13.23% compared to 14.11% in the previous year. *The Ukrainian-Canadian credit union's risk adjusted capital ratio now is less than the largest credit unions in Canada's ratio of 13.72% compared to 13.63% in the previous year.* 

Risk Adjusted Capital Comparison							
Name of credit union	Risk Adjusted Capital (\$000's) 2017	Total Ratio %	Risk Adjusted Capital (\$000's) 2016	Total Ratio %			
1 Buduchnist	\$67,499	15.25%	\$64,413	15.56%			
2 Ukrainian	\$48,453	12.30%	\$47,392	13.70%			
3 Carpathia	\$27,519	9.91%	\$26,085	10.85%			
4 CP Ukrainienne de Montrea	\$21,708	19.60%	\$20,261	16.42%			
5 North Winnipeg	\$6,315	16.42%	\$6,037	16.42%			
6 New Community	\$7,398	13.14%	\$6,516	13.11%			
	\$178,892	13.23%	\$170,704	14.11%			

# Five Year Results of Ukrainian-Canadian Credit Unions in Canada

Ukrainian Credit Unions in Canada	-					5 yr
	2013	2014	2015	2016	2017	Avg.
Number of Credit Unions	6	6	6	6	6	
Members	64,540	64,899	64,543	63,773	62,478	
Growth rate %	-5.6%	0.6%	-0.5%	-1.2%	-2.0%	-1.8%
Assets (\$Mils)	\$1,973	\$2,109	\$2,242	\$2,364	\$2,495	
Growth rate %	6.6%	6.9%	6.3%	5.4%	5.5%	6.1%
Assets per member	\$30,570	\$32,503	\$34,736	\$37,066	\$39,933	
Growth rate %	12.9%	6.3%	6.9%	6.7%	7.7%	8.1%
Total Loans (\$Mils)	\$1,685	\$1,826	\$1,912	\$2,008	\$2,188	
Growth rate %	6.4%	8.3%	4.7%	5.0%	8.9%	6.7%
Allowance % loans	0.12%	0.12%	0.12%	0.12%	0.13%	0.12%
Residential mortgages (\$mils)	\$1,056	\$1,133	\$1,194	\$1,238	\$1,384	
Growth rate %	4.2%	7.2%	5.4%	3.8%	11.8%	6.5%
Commercial mortgages (\$mils)	519	580	596	656	687	
Growth rate %	11.9%	11.9%	2.8%	10.0%	4.7%	8.3%
Consumer loans (\$mils)	86	84	83	89	93	
Growth rate %	0.0%	-1.3%	-1.9%	7.1%	5.4%	1.8%
Business Loans (\$mils)	27	30	41	27	26	
Growth rate %	10.9%	12.8%	36.7%	-33.8%	-6.1%	4.1%
Total Deposits (\$mils)	\$1,755	\$1,809	\$1,907	\$1,983	\$2,075	
Growth rate %	7.0%	3.1%	5.4%	4.0%	4.7%	4.8%
Demand deposits (\$mils)	550	600	664	716	774	
Growth rate %	4.9%	9.0%	10.8%	7.7%	8.2%	8.1%
Term deposits (\$mils)	869	848	852	846	869	
Growth rate %	6.1%	-2.5%	0.4%	-0.6%	2.7%	1.2%
Registered deposits (\$mils)	335	361	391	421	432	
Growth rate %	12.9%	7.7%	8.2%	7.7%	2.8%	<b>7.9%</b>

# Five Year Results of Ukrainian-Canadian Credit Unions in Canada

Ukrainian Credit Unions in Canada	2013	2014	2015	2016	2016	5 yr Avg.
Equity and Shares (\$mils)	\$144.0	\$153.9	\$162.7	\$170.3	\$178.0	
Growth %	5.1%	6.9%	5.7%	4.7%	4.5%	5.4%
Capital % assets	7.30%	7.30%	7.26%	7.21%	7.13%	7.24%
Promotions, Donations & Advertising (\$Mils)	\$2.527	\$2.965	\$3.660	\$3.084	\$2.324	
Growth rate %	0.3%	17.3%	23.4%	-15.7%	-24.6%	0.1%
As a % total operating expenses	6.20%	8.24%	9.52%	7.83%	5.70%	7.50%
Net Income (\$Mils)	\$11.1	\$8.8	\$11.0	\$8.4	\$8.8	
Growth rate %	2.4%	-20.5%	24.4%	-23.7%	5.0%	-2.5%
Return on assets	0.58%	0.43%	0.51%	0.36%	0.36%	0.45%
Return on Equity	7.8%	5.9%	6.9%	5.0%	5.1%	6.1%
Net interest margin % avg. assets	2.04%	2.06%	1.99%	1.89%	1.93%	1.98%
Other Income % avg. assets	0.32%	0.31%	0.37%	0.34%	0.37%	0.34%
Gross Income % avg. assets	2.36%	2.37%	2.36%	2.23%	2.30%	2.32%
Operating expense % avg. assets	1.77%	1.76%	1.77%	1.71%	1.68%	1.74%
Loan loss ratio % avg. assets	0.02%	0.03%	0.01%	0.03%	0.03%	0.02%
Other income % total income	13.6%	13.1%	15.6%	15.1%	16.0%	14.7%
Number of employees	283	307	301	345	354	
Salary expenses (\$mils)	17.6	18.4	19.7	20.3	21.3	
Average salary per employee	\$62,131	\$59,774	\$65,484	\$58,760	\$60,310	\$61,292
Productivity ratio	74.9%	74.3%	74.9%	76.7%	72.9%	74.7%
Dividends/Patronage paid (\$Mils)	\$1.959	\$1.825	\$1.396	\$1.080	\$0.813	
% return to members	17.6%	20.6%	12.7%	12.9%	9.2%	14.6%

		t Decem	,	Net	Return on	Return on
		Assets	Growth	Income *	Assets	Equity
Name of credit union	Members	(\$Mils)	%	(\$000's)	%	%
Buduchnist	20,655	\$832	3.3%	\$3,426	0.42%	5.2%
2 Ukrainian	23,925	\$803	8.4%	\$1,051	0.14%	2.2%
8 Carpathia	8,774	\$490	5.8%	\$1,330	0.28%	5.0%
CP Ukrainienne de Montreal	3,492	\$163	3.1%	\$1,865	1.16%	8.7%
5 North Winnipeg	3,375	\$109	2.1%	\$329	0.30%	5.3%
5 New Community	2,257	\$98	9.8%	\$809	0.87%	12.9%
Total	62,478	\$2,495	5.5%	\$8,810	0.36%	5.1%
Total 2016	63,773	\$2,364	5.4%	\$8,387	0.36%	5.0%
Total 2015	64,543	\$2,242	6.3%	\$10,996	0.51%	6.9%
Total 2014	64,899	\$2,109	6.9%	\$8,842	0.43%	5.9%
Total 2013	64,540	\$1,973	6.6%	\$11,121	0.58%	7.8%
Total 2012	68,367	\$1,851	8.0%	\$10,857	0.62%	8.1%
Total 2011	68,390	\$1,715	5.0%	\$10,593	0.63%	8.5%
Total 2010	70,035	\$1,633	9.6%	\$9,481	0.62%	8.5%
Total 2009	68,653	\$1,490	4.4%	\$8,172	0.56%	8.0%
Total 2008	71,338	\$1,427	7.9%	\$7,266	0.53%	7.4%
Total 2007	72,280	\$1,322	6.2%	\$7,656	0.60%	8.1%
Average Growth (10 years	5)		6.5%			

	Schedule 2 Capitalization	••••••		UNIONS I mber 31, 2		
	Name of credit union	Capital (\$000's)	% Assets	Growth in Capital %	Dividends & Patronage (\$000's)	Return to Members %
1	Buduchnist	\$67,379	8.37%	4.6%	\$200	4.6%
2	Ukrainian	\$47,288	6.38%	1.6%	\$313	8.8%
3	Carpathia	\$27,400	5.91%	5.1%	-	-
4	CP Ukrainienne de Montreal	\$22,274	14.10%	7.5%	\$283	15.2%
5	North Winnipeg	\$6,315	5.91%	4.6%	\$17	-
6	New Community	\$7,352	8.25%	12.4%	-	-
	Total	\$178,009	7.53%	4.5%	\$813	9.5%
	Total 2015	\$170,314	7.21%	4.5%	\$1,080	11.8%
	Total 2015	\$162,702	7.26%	5.7%	\$1,396	13.2%
	Total 2014	\$153,946	7.30%	4.9%	\$1,825	18.3%
	Total 2013	\$146,707	7.44%	5.8%	\$1,959	20.8%
	Total 2012	\$138,655	7.49%	6.5%	\$2,035	20.3%
	Total 2011	\$130,252	7.59%	7.6%	\$1,674	15.8%
	Total 2010	\$121,030	7.41%	12.4%	\$2,083	22.0%
	Total 2009	\$107,707	7.23%	8.6%	\$2,153	26.4%
	Total 2008	\$99,189	6.95%	2.2%	\$1,280	16.1%
	Total 2007	\$97,086	7.34%	5.6%	\$2,559	21.9%
	Average Growth (10 years	;)	7.34%	6.2%	_	17.8%

	Schedule 2a Risk Adjusted	UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017					
	Capitalization (Basel)	Tier I Risk Adjusted	Tier II Risk Adjusted	Total Risk Adjusted		djusted F	Ratios
	2017	Capital	Capital	Capital	Tier I	Tier II	Total
	Name of credit union	(\$000's)	(\$000's)	(\$000's)	Ratio	Ratio	Ratio
1	Buduchnist	\$63,902	\$3,598	\$67,499	14.44%	0.81%	15.25%
2	Ukrainian	\$46,463	\$1,990	\$48,453	11.79%	0.51%	12.30%
3	Carpathia	\$27,519	\$0	\$27,519	9.91%	0.00%	9.91%
4	CP Ukrainienne de Montreal	\$21,708	\$0	\$21,708	19.60%	0.00%	19.60%
5	North Winnipeg	\$6,315	\$0	\$6,315	16.42%	0.00%	16.42%
6	New Community	\$7,325	\$73	\$7,398	13.01%	0.13%	13.14%
	Total	\$173,232	\$5,661	\$178,892	12.81%	0.42%	13.23%
	Growth rate %	5.4%	-10.4%	4.8%			
	2016						
1	Buduchnist	\$60,177	\$4,236	\$64,413	14.54%	1.02%	15.56%
2	Ukrainian	\$45,333	\$2,059	\$47,392	13.10%	0.60%	13.70%
3	Carpathia	\$26,085	\$0	\$26,085	10.85%	0.00%	10.85%
4	CP Ukrainienne de Montreal	\$20,261	\$0	\$20,261	16.42%	0.00%	16.42%
5	North Winnipeg	\$6,037	\$0	\$6,037	16.42%	0.00%	16.42%
6	New Community	\$6,493	\$23	\$6,516	13.06%	0.05%	13.11%
	Total	\$164,386	\$6,318	\$170,704	13.58%	0.52%	14.11%
	Growth rate %	<b>9.7%</b>	-26.8%	7.7%			
	2015						
1	Buduchnist	\$56,981	\$4,114	\$61,095	13.90%	1.00%	14.90%
2	Ukrainian	\$44,096	\$2,424	\$46,520	13.08%	0.72%	13.80%
3	Carpathia	\$24,838	\$0	\$24,838	10.74%	0.00%	10.74%
4	CP Ukrainienne de Montreal	\$12,237	\$2,069	\$14,306	11.41%	1.93%	13.34%
5 6	North Winnipeg	\$5,800	\$0 #27	\$5,800	16.38%	0.00%	16.38%
0	New Community <b>Total</b>	\$5,840 <b>\$149,792</b>	\$27 <b>\$8,635</b>	\$5,868 <b>\$158,427</b>	14.25% <b>12.89%</b>	0.07% <b>0.74%</b>	14.31% 13.63%
	Growth rate %	<u></u>	15.9%	<u>\$138,427</u> 6.0%	12.0970	0.7 - 70	13.03 %
	2014	J. <del>4</del> 70	13.970	0.0 %			
1	Buduchnist	\$54,025	\$3,772	\$57,797	14.11%	0.99%	15.10%
2	Ukrainian	\$42,630	\$1,561	\$44,191	12.64%	0.46%	13.10%
3	Carpathia	\$23,626	\$0	\$23,626	10.92%	0.00%	10.92%
4	CP Ukrainienne de Montreal	\$11,026	\$2,086	\$13,112	10.30%	1.95%	12.25%
5	North Winnipeg	\$5,516	\$0	\$5,516	16.11%	0.00%	16.11%
6	New Community	\$5,259	\$27	\$5,286	14.36%	0.07%	14.43%
	Total	\$142,082	\$7,447	\$149,529	12.75%	0.67%	13.42%
	Growth rate %	6.0%	-11.9%	4.9%			
	2013						
1	Buduchnist	\$51,226	\$3,695	\$54,921	13.99%	1.01%	15.00%
2	Ukrainian	\$40,949	\$2,299	\$43,248	12.97%	0.73%	13.70%
3	Carpathia CP Ukrainienne de Montreal	\$21,704	\$0 \$2.434	\$21,704	10.56% 9.55%	0.00%	10.56%
4 5	North Winnipeg	\$10,193 \$5,257	\$2,434 \$0	\$12,627 \$5,257	9.55% 11.56%	2.28% 0.00%	11.83% 11.56%
6	New Community	\$3,237 \$4,746	\$0 \$28	\$3,237 \$4,774	13.74%	0.00%	13.82%
	Total	\$134,075	\$8,456	\$142,531	<b>12.48%</b>	0.79%	<b>13.27%</b>
	Growth rate %	5.1%	-3.5%	4.5%		2.7 2 70	

Loan Portfolio		as at Deceml	her 31 2017	NADA		
Loan Fortiono		Commercial	501,2017		Total	
	Mortgage	Mortgage	Consumer	Business	Gross	Allowance
	Loans	Loans	Loans	Loans	Loans	Loans
Name of CU	(\$000's)	(\$000's)	(\$000's)	(\$000's)	(\$000's)	%
Buduchnist	\$482,379	\$239,857	\$8,044	\$0	\$730,280	0.12%
2 Ukrainian	\$459,222	\$218,194	\$24,474	\$0	\$701,890	0.20%
Carpathia	\$244,846	\$148,305	\$22,080	\$23,413	\$438,643	0.07%
CP Ukrainienne de Montreal	\$58,768	\$61,013	\$20,704	\$0	\$140,485	0.07%
North Winnipeg	\$75,820	\$14,573	\$4,797	\$2,110	\$97,300	0.09%
5 New Community	\$63,425	\$5,295	\$13,364	\$91	\$82,175	0.07%
Total	\$1,384,460	\$687,237	\$93,463	\$25,614	\$2,190,774	0.13%
Growth % Year over Year	11.8%	4.7%	5.4%	-6.1%	9.0%	
Mix of loans %	63%	31%	4%	1%	100%	
Total 2016	\$1,238,489	\$656,157	\$88,711	\$27,279	\$2,010,636	0.12%
Total 2015	\$1,193,572	\$596,457	\$82,830	\$41,223	\$1,914,082	0.12%
Total 2014	\$1,132,805	\$580,372	\$84,443	\$30,145	\$1,827,765	0.12%
Total 2013	\$1,056,400	\$518,798	\$85,549	\$26,731	\$1,687,478	0.16%
Total 2012	\$1,013,901	\$463,588	\$85,574	\$24,110	\$1,587,172	0.16%
Total 2011	\$909,577	\$420,282	\$82,899	\$15,447	\$1,428,205	0.15%
Total 2010	\$866,555	\$364,909	\$80,030	\$44,073	\$1,355,567	0.21%
Total 2009	\$798,205	\$328,223	\$75,118	\$37,982	\$1,239,528	0.27%
Total 2008	\$769,625	\$295,952	\$74,986	\$35,710	\$1,176,273	0.28%
Growth rates %						
Total 2017	11.8%	4.7%	5.4%	-6.1%	9.0%	
Total 2016	3.8%	10.0%	7.1%	-33.8%	5.0%	
Total 2015	5.4%	2.8%	-1.9%	36.7%	4.7%	
Total 2014	7.2%	11.9%	-1.3%	12.8%	8.3%	
Total 2013	4.2%	11.9%	0.0%	10.9%	6.3%	
Total 2012	11.5%	10.3%	3.2%	56.1%	11.1%	
Total 2011	5.0%	15.2%	3.6%	-65.0%	5.4%	
Total 2010	8.6%	11.2%	6.5%	16.0%	9.4%	
Total 2009	3.7%	10.9%	0.2%	6.4%	5.4%	
Total 2008	7.3%	3.5%	19.3%	52.9%	8.0%	
Average Growth (10 yrs)	6.8%	9.2%	4.2%	8.7%	7.3%	

	Schedule 4 Deposit Portfolio		N CREDIT UN ecember 31,		NADA	
	Name of credit union	Borrowings (\$000's)	Demand Deposits (\$000's)	Term Deposits (\$000's)	Registered Savings (\$000's)	Total Deposits (\$000's)
1	Buduchnist	\$90,303	\$262,172	\$296,416	\$109,645	\$668,233
2	Ukrainian	\$104,603	\$247,666	\$268,332	\$126,821	\$642,819
3	Carpathia	\$0	\$184,727	\$150,543	\$123,435	\$458,705
ŀ	CP Ukrainienne de Montreal	\$21,888	\$25,657	\$65,305	\$25,499	\$116,461
	North Winnipeg	\$1,000	\$24,077	\$41,410	\$33,543	\$99,03
,	New Community	\$0	\$29,752	\$46,764	\$13,324	\$89,840
	Total	\$217,794	\$774,051	\$868,770	\$432,268	\$2,075,090
	<b>Growth % Year over Year</b> Mix of deposits	16%	<b>8%</b> 37.3%	<b>3%</b> 41.9%	<b>3%</b> 20.8%	<b>59</b> 100.09
	Total 2016	\$187,075	\$715,653	\$846,338	\$420,686	\$1,982,672
	Growth % Year over Year	25%	7.7%	-0.6%	7.7%	4.09
	Mix of deposits		33.2%	46.9%	20.0%	100.00
	Total 2015	\$150,242	\$664,447	\$851,602	\$390,579	\$1,906,628
	Growth % Year over Year	21%	10.8%	0.4%	8.2%	5.49
	Mix of deposits		33.2%	46.9%	20.0%	100.0
	Total 2014	\$124,075	\$599,665	\$848,060	\$361,031	\$1,808,75
	Growth % Year over Year	147%	9.0%	-2.5%	7.7%	3.19
	Mix of deposits		33.2%	46.9%	20.0%	100.0
	Total 2013	\$50,326	\$550,107	\$869,468	\$335,141	\$1,754,71
	Growth % Year over Year	28%	4.9%	6.1%	12.9%	7.09
	Mix of deposits		31.4%	49.6%	19.1%	100.09
	Total 2012	\$39,439	\$524,322	\$819,178	\$296,829	\$1,640,32
	Growth % Year over Year	140%	19.2%	7.1%	13.3%	11.89
	Mix of deposits		32.0%	49.9%	18.1%	100.0
	Total 2011	\$16,461	\$439,928	\$764,892	\$261,943	\$1,466,76
	Growth % Year over Year	-16%	-4.4%	-2.6%	15.6%	-0.49
	Mix of deposits		30.0%	52.1%	17.9%	100.09
	Total 2010	\$19,592	\$460,399	\$784,970	\$226,675	\$1,472,044
	Growth % Year over Year	<b>69</b> %	-2.8%	16.4%	11.2%	8.99
	Mix of deposits		31.3%	53.3%	15.4%	100.0
	Total 2009	\$11,593	\$473,883	\$674,382	\$203,757	\$1,352,022
	Growth % Year over Year	444%	17.1%	1.2%	12.3%	3.79
	Mix of deposits		35.0%	49.9%	15.1%	100.09
	Total 2008	\$2,132	\$404,852	\$666,631	\$181,453	\$1,303,818
0	Growth % Year over Year	-71%	16.4%	-1.5%	6.7%	9.19
	Mix of deposits		32.3%	53.2%	14.5%	100.09
	Average Growth (10 yrs)	80%	8.6%	2.7%	<mark>9.8</mark> %	5.7%
	Average Mix (10 yrs)		32.9%	49.1%	18.1%	100.09

	Schedule 5 Operating results	UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017 As a % of Average Asset						
	Name of credit union	Net Interest Margin	Other Income	Operating Income	Operating Expenses			
1	Buduchnist	1.93%	0.26%	2.19%	1.52%			
2	Ukrainian	2.06%	0.42%	2.48%	1.92%			
3	Carpathia	1.64%	0.39%	2.03%	1.64%			
4	CP Ukrainienne de Montreal	2.34%	0.43%	2.77%	1.47%			
5	North Winnipeg	1.61%	0.39%	2.00%	1.70%			
6	New Community	2.14%	0.64%	2.77%	1.60%			
	Total	1.93%	0.37%	2.30%	1.68%			
2	Total 2015	1.89%	0.34%	2.23%	1.71%			
3	Total 2015	1.99%	0.37%	2.36%	1.77%			
4	Total 2014	2.06%	0.31%	2.37%	1.76%			
5	Total 2013	2.04%	0.32%	2.36%	1.77%			
6	Total 2012	2.18%	0.33%	2.51%	1.84%			
7	Total 2011	2.25%	0.40%	2.66%	1.90%			
8	Total 2010	2.31%	0.42%	2.73%	1.98%			
9	Total 2009	2.27%	0.42%	2.68%	1.95%			
10	Total 2008	2.28%	0.44%	2.73%	2.03%			
	Average (10 yrs)	2.12%	0.37%	2.49%	1.84%			

	Schedule 5a Operating results		N CREDIT U December 31	NIONS IN CAI L, 2017	NADA
	Name of credit union	Net Interest Margin (\$000s)	Other Income (\$000s)	Operating Income (\$000s)	Operating Expenses (\$000s)
1	Buduchnist	\$15,767	\$2,145	\$17,912	\$12,424
2	Ukrainian	\$15,885	\$3,231	\$19,116	\$14,843
3	Carpathia	\$7,837	\$1,851	\$9,688	\$7,823
4	CP Ukrainienne de Montreal	\$3,751	\$694	\$4,445	\$2,357
5	North Winnipeg	\$1,738	\$416	\$2,154	\$1,839
6	New Community	\$1,996	\$597	\$2,593	\$1,493
	Total _	\$46,973	\$8,934	\$55,907	\$40,779
	Growth % Year over Year	7.8%	15.4%	8.9%	3.6%
	Total 2016	\$43,589	\$7,744	\$51,333	\$39,376
	Growth % Year over Year	0.5%	-3.2%	0.0%	2.4%
	Total 2015	\$43,352	\$7,998	\$51,350	\$38,447
	Growth % Year over Year	3.0%	25.8%	6.0%	6.8%
	Total 2014	\$42,088	\$6,358	\$48,446	\$35,993
	Growth % Year over Year	8.0%	3.5%	7.4%	6.5%
	Total 2013	\$38,974	\$6,144	\$45,118	\$33,783
	Growth % Year over Year	1.3%	6.2%	2.0%	4.1%
	Total 2012	\$38,456	\$5,787	\$44,243	\$32,463
	Growth % Year over Year	2.0%	-14.3%	-0.5%	1.9%
	Total 2011	\$37,710	\$6,751	\$44,461	\$31,862
	Growth % Year over Year	7.2%	5.7%	7.0%	5.7%
	Total 2010	\$35,180	\$6,386	\$41,566	\$30,136
	Growth % Year over Year	7.3%	6.3%	7.3%	6.8%
	Total 2009	\$32,781	\$6,006	\$38,737	\$28,213
	Growth % Year over Year	4.9%	-1.3%	3.8%	1.5%
	Total 2008	\$31,245	\$6,087	\$37,331	\$27,793

	Schedule 6 Operating results	as at D	N CREDIT U ecember 31 of Average	l, 2017	I CANADA	
		_	Compre-			
		before	for Loan	Income	hensive	Net
	Name of credit union	loan losses	Losses		Adjustment	
1	Buduchnist	0.67%	0.03%	0.13%	-0.09%	0.42%
2	Ukrainian	0.55%	0.05%	0.05%	-0.32%	0.14%
3	Carpathia	0.39%	0.02%	0.06%	-0.04%	0.28%
1	CP Ukrainienne de Montreal	1.30%	0.03%	0.14%	0.04%	1.16%
5	North Winnipeg	0.29%	-0.06%	0.04%	-0.01%	0.30%
5	New Community	1.18%	0.10%	0.22%	0.00%	0.87%
	Total	0.62%	0.03%	0.09%	-0.14%	0.36%
2	Total 2016	0.52%	0.03%	0.09%	0.00%	0.40%
3	Total 2015	0.59%	0.01%	0.09%	0.02%	0.51%
1	Total 2014	0.61%	0.03%	0.05%	-0.09%	0.43%
5	Total 2013	0.59%	0.02%	0.08%	0.09%	0.58%
5	Total 2012	0.67%	0.02%	0.08%	0.05%	0.62%
7	Total 2011	0.75%	0.00%	0.12%	0.00%	0.63%
3	Total 2010	0.75%	0.02%	0.11%	0.00%	0.62%
)	Total 2009	0.73%	0.04%	0.12%	-0.01%	0.56%
0	Total 2008	0.70%	0.07%	0.10%	0.00%	0.53%
-	Average (10 yrs)	0.65%	0.03%	0.09%	-0.01%	0.52%

	Schedule 6a Operating results		N CREDIT U December 31			
	Name of credit union	Net Income Before Ioan Iosses (\$000s)	Provision for Loan Losses (\$000s)	Income Taxes (\$000s)	Compre- hensive Adjustment	Net income (\$000s)
	Buduchnist	\$5,488	\$84	\$1,070	(\$907)	\$3,426
2	Ukrainian	\$4,273	\$340	\$388	(\$2,494)	\$1,051
3	Carpathia	\$1,865	\$243	\$291	\$0	\$1,330
4	CP Ukrainienne de Montreal	\$2,088	(\$9)	\$232	\$0	\$1,865
5	North Winnipeg	\$314	(\$64)	\$41	(\$8)	\$329
6	New Community	\$1,101	\$90	\$201	\$0	\$809
	Total	\$15,128	\$685	\$2,223	(\$3,410)	\$8,810
	Growth % Year over Year	26.5%	-8.7%	9.6%		5.0%
	Total 2016	\$11,957	\$750	\$2,028	(\$792)	\$8,387
	Growth % Year over Year	-7.3%	166.2%	-1.2%		-23.7%
	Total 2015	\$12,903	\$282	\$2,052	\$427	\$10,996
	Growth % Year over Year	3.6%	-49.8%	7.2%		24.4%
	Total 2014	\$12,452	\$561	\$1,915	(\$1,134)	\$8,842
	Growth % Year over Year	9.9%	45.2%	24.9%		-20.5%
	Total 2013	\$11,335	\$387	\$1,532	\$1,706	\$11,121
	Growth % Year over Year	-1.1%	19.9%	7.6%		2.4%
	Total 2012	\$11,458	\$322	\$1,425	\$825	\$10,857
	Growth % Year over Year	-9.1%	-	-29.8%		3.0%
	Total 2011	\$12,599	(\$23)	\$2,029	(\$48)	\$10,545
	Growth % Year over Year	10.2%	-108.0%	21.9%		11.2%
	Total 2010	\$11,430	\$285	\$1,664	\$0	\$9,481
	Growth % Year over Year	8.1%	-55.9%	-5.3%		16.0%
	Total 2009	\$10,574	\$646	\$1,757	\$0	\$8,172
	Growth % Year over Year	10.9%	-32.7%	33.8%		12.5%
	Total 2008	\$9,539	\$960	\$1,313	\$0	\$7,266

	Schedule 7 Operating results	as at l	N CREDIT UNIO December 31, 2 % of Average	017
			Net	<b>.</b>
		Net	Dividends &	Net
	Name of credit union	Income*	Patronage	Income
1	Buduchnist	0.42%	0.02%	0.39%
2	Ukrainian	0.14%	0.04%	0.10%
3	Carpathia	0.28%	0.00%	0.28%
4	CP Ukrainienne de Montreal	1.16%	0.18%	0.99%
5	North Winnipeg	0.30%	0.02%	0.29%
6	New Community <b>Total</b>	0.87% 0.36%	0.00%	0.87% 0.33%
	-	0.30%	0.03%	0.33%
	Total 2016	0.36%	0.05%	0.32%
	Total 2015	0.49%	0.06%	0.43%
	Total 2014	0.43%	0.09%	0.34%
	Total 2013	0.58%	0.10%	0.48%
	Total 2012	0.62%	0.10%	0.51%
	Total 2011	0.63%	0.10%	0.53%
	Total 2010	0.62%	0.14%	0.48%
	Total 2009	0.56%	0.15%	0.41%
				Net
		Net	Dividends &	Income
	Name of credit union	Income*	Patronage	less dividends
	Name of creat anon	(\$000s)	(\$000s)	(\$000s)
1	Buduchnist	3,426	200	3,225
2	Ukrainian	1,051	313	738
3	Carpathia	1,330	0	1,330
4	CP Ukrainienne de Montreal	1,865	283	1,582
5	North Winnipeg	329	17	312
6	New Community	809	0	809
	Total	\$8,810	\$813	\$7,997
	Growth % Year over Year	5.0%	-24.7%	9.4%
	7-1-1-2010	+0.007	+1 000	+7 007
	Total 2016	\$8,387	\$1,080	\$7,307
	Growth % Year over Year	-21.4%	-22.6%	-21.2%
	Total 2015	\$10,673	\$1,396	\$9,277
	Growth % Year over Year	20.7%	-23.5%	32.2%
	Total 2014	49 947	¢1 075	¢7 017
	Growth % Year over Year	<b>\$8,842</b> -20.5%	<b>\$1,825</b> -6.8%	<b>\$7,017</b> -23.4%
			-0.070	-23,770
	Total 2013	\$11,121	\$1,959	\$9,162
	Growth % Year over Year	2.4%	7.2%	1.5%
	Total 2012	\$10,857	\$1,828	\$9,029
	Growth % Year over Year	3.0%	9.2%	1.8%
	Total 2011	\$10,545	\$1,674	\$8,870
	Growth % Year over Year	11.2%	-19.6%	7.7%
	Total 2010	\$9,481	\$2,083	\$8,240
	Growth % Year over Year	16.0%	-3.3%	26.1%
	Total 2009	\$8,172	\$2,153	\$6,534
	* comprehensive net incom	e before distri	ibutions to mem	bers

	Schedule 8 Expense Analysis		UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017						
			As a % of Average Assets						
			Total						
		Personnel	Occupancy	Other	Operating	Expense			
	Name of credit union	Expense	Expense	Expenses	Expenses	Ratio (a)			
1	Buduchnist	0.74%	0.11%	0.65%	1.52%	69.4%			
2	Ukrainian	1.08%	0.21%	0.64%	1.92%	77.6%			
3	Carpathia	0.87%	0.27%	0.50%	1.64%	80.8%			
4	CP Ukrainienne de Montreal	0.64%	0.00%	0.83%	1.47%	53.0%			
5	North Winnipeg	0.88%	0.26%	0.57%	1.70%	85.4%			
6	New Community	0.91%	0.06%	0.63%	1.60%	57.6%			
	Total	0.88%	0.17%	0.62%	1.68%	72.9%			
2	Total 2016	0.88%	0.17%	0.66%	1.71%	76.7%			
2	Total 2015	0.91%	0.18%	0.68%	1.77%	74.9%			
3 4	Total 2014	0.91%	0.18%	0.68%	1.76%	74.3%			
4 5	Total 2013	0.90%	0.19%	0.66%	1.70%	74.9%			
6	Total 2012	0.92%	0.19%	0.69%	1.84%	73.4%			
7	Total 2011	0.98%	0.19%	0.73%	1.90%	71.7%			
, 8	Total 2010	0.98%	0.22%	0.73%	1.90%	72.5%			
9	Total 2009	0.98%	0.22%	0.78%	1.98%	72.7%			
9 10	Total 2009	1.03%	0.24%	0.74% 0.75%	2.03%	72.7%			
10	Average (10 yrs)	0.94%	0.25%	0.75%	<u> </u>	74.4%			

# New Disclosure Regulations – Restricted Party Transactions

### **Restricted Party Transactions**

Credit unions are required to disclose the total amount loans made to restricted parties. Under section 82 of Regulation 76/95 of the Credit Unions and Caisses Populaires Act, restricted party is defined as follows:

"A restricted party includes a person who is, or has been within the preceding twelve months, a director, officer, committee member, or any corporation in which the person owns more than 10% of the voting shares, his or her spouse, their dependent relatives who live in the same household as the person, and any corporation controlled by such spouse or dependent relative."

The restricted party loans to total loans ratio ranged from 0.34% (Buduchnist CU) to a high of 1.69% (New Community located in Saskatoon). One credit union did not disclose the level of restricted loans in their statements.

The average ratio for the 5 credit unions which disclosed the loans held by restricted parties was 0.66% of the total loans outstanding compare to 0.88% in the previous year. (See schedule below).

	Schedule 9 Director & Employee Loans		NIAN CREDIT UNIONS IN CANADA s at December 31, 2017				
			Net Loans	Director & Employee Loans	As a % of Net		
	Name of credit union	Location	(000's)	(000's)	Loans		
1	Buduchnist	Toronto	729,421	2,496	0.34%		
2	Ukrainian	Toronto	700,463	5,966	0.85%		
	Carpathia	Winnipeg	438,342	3,181	0.73%		
	CP Ukrainienne de Montreal		140,382	0	0.00%		
	North Winnipeg	Winnipeg	97,213	1,402	1.44%		
6	New Community	Saskatoon	82,155	1,386	1.69%		
	Total		2,187,975	14,431	0.66%		
	Growth % Year over Year	•	8.9%	-18.4%			
2	Total 2016		2,008,299	17,676	0.88%		
	Growth % Year over Year		5.0%	39.9%	0.8870		
	Growth % real over real		5.0%	39.970			
3	Total 2015		1,911,843	12,631	0.66%		
	Growth % Year over Year		4.7%	-3.8%			
4	Total 2014		1,825,603	13,134	0.72%		
	Growth % Year over Year		8.3%	-9.7%			
5	Total 2013		1,685,479	14,540	0.86%		
	Growth % Year over Year		6.4%	-3.2%			
6	Total 2012		1,584,698	15,022	0.78%		
	Growth % Year over Year		11.1%	5.8%			
7	Total 2011		1,426,081	14,201	0.97%		
	Growth % Year over Year		5.4%	-24.2%			
8	Total 2010		1,352,703	18,735	1.34%		
	Growth % Year over Year		9.4%	-16.8%			
9	Total 2009		1,236,135	22,516	1.76%		
	Growth % Year over Year		5.4%	-10.6%			
10	Total 2008		1,172,961	25,186	2.41%		
	Growth % Year over Year		7.9%	17.8%			

## New Disclosure Regulations - Expenses Related to Board of Directors

### **Expenses Related to Board of Directors**

Generally, member of the board of directors are remunerated for their work and may be entitled to be paid their traveling expenses and other expenses properly incurred by them in connection with activities they undertake on behalf of the their credit union.

- Total remuneration (fees & costs) paid to members of the board of directors ranged from \$12,450 to \$104,000.
- The average remuneration per director was \$6,667 per director in 2017 compared to \$6,115 per director in the previous year.

### Schedule 10 Director Fees & Costs

### UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017

		Operating Expenses	Directors Fees &	Directors fees & costs/ Operating	Number of	Avg. Director fees & costs/
	Name of credit union	(000's)	Costs	Expenses %	Directors	Director
1	Buduchnist	\$12,424	\$66,225	0.53%	7	\$9,461
2	Ukrainian	\$14,843	\$104,000	0.70%	12	\$8,667
3	Carpathia	\$7,823	\$101,940	1.30%	9	\$11,327
4	CP Ukrainienne de Montreal	\$2,357	\$0	0.00%	15	\$0
5	North Winnipeg	\$1,839	\$22,053	1.20%	9	\$2,450
6	New Community	\$1,493	\$12,450	0.83%	9	\$1,383
	Total	\$40,779	\$306,668	0.75%	61	\$6,667
	Growth % Year over Year	3.6%	<b>9.0%</b>			9.0%
2	Total 2016	\$39,376	\$281,312	0.71%	61	\$6,115
	Growth % Year over Year	2.4%	-9.3%			-9.3%
3	Total 2015	\$38,447	\$310,187	0.81%	61	\$6,743
	Growth % Year over Year	6.8%	4.7%			4.7%
4	Total 2014	\$35,993	\$296,291	0.82%	61	\$6,441
	Growth % Year over Year		6.1%			6.1%
5	Total 2013	\$33,783	\$279,344	0.83%	61	\$6,073
	Growth % Year over Year	4.1%	28.4%			28.4%
6	Total 2012	\$32,463	\$217,623	0.67%	61	\$4,731
	Growth % Year over Year	1.9%	-21.7%			-21.7%
7	Total 2011	\$31,862	\$278,024	0.87%	70	\$6,044
	Growth % Year over Year	5.7%	21.1%			-2.6%
8	Total 2010	\$30,136	\$229,619	0.76%	52	\$6,206
	Growth % Year over Year	6.8%	11.7%			38.9%
9	Total 2009	\$28,213	\$205,517	0.73%	61	\$4,468
	Growth % Year over Year	1.5%	-19.9%			-2.5%
10	Total 2008	\$27,793	\$256,490	0.92%	71	\$4,580
	Growth % Year over Year	2.3%	-7.4%			32.3%
	Average (10 years)			0.79%	_	

### Schedule 11 **UKRAINIAN CREDIT UNIONS IN CANADA** Branch, Member as at December 31, 2017 & Employee averages Deposits/ Number Averge **Branch** Assets/ of Compensation Name of credit union **Branches** (\$Mils) Members **Member Employees Employee** 1 Buduchnist 9 \$74.2 20,655 \$38,988 101 \$59,634 16 \$40.2 Ukrainian 23,925 \$30,975 \$59,957 2 139 3 Carpathia 5 \$91.7 8,774 \$52,831 77 \$54,104 4 CP Ukrainienne de Montreal 1 \$116.5 3,492 \$45,235 14 \$73,500 5 North Winnipeg 2 \$49.5 3,375 14 \$67,754 \$31,652 6 New Community 1 \$89.8 2,257 \$39,480 10 \$84,928 Total 34 \$37,834 355 <u>\$60,140</u> \$61.0 62,478 Growth % Year over Year 3.0% 1.6% -2.0% 2.1% 2.9% 2.3% 2 Total 2016 \$60.1 63,773 \$37,066 33 345 \$58,760 Growth % Year over Year 0.0% 4.0% -1.2% 13.4% 14.6% -10.3% 3 Total 2015 33 \$57.8 64,543 \$32,682 301 \$65,484 Growth % Year over Year 0.0% 5.4% -0.5% 14.6% -2.0% 9.6% 4 Total 2014 64,899 \$28,524 307 \$59,774 33 \$54.8 Growth % Year over Year 6.5% -3.2% 0.6% -0.6% 8.4% -3.8% 5 Total 2013 \$56.6 64,540 \$28,683 283 \$62,131 31 Growth % Year over Year 6.9% 0.1% -5.6% 5.9% 1.2% 3.6% 6 Total 2012 29 \$56.6 68,367 \$27,080 280 \$59,958 Growth % Year over Year 3.6% 11.8% 0.0% 8.0% 2.6% 0.0% 7 Total 2011 28 \$50.6 68,390 \$25,077 273 \$59,974 Growth % Year over Year -9.7% -10.0% -2.3% 7.6% 2.6% 6.6% 8 Total 2010 31 \$56.2 70,035 \$23,310 266 \$56,283 Growth % Year over Year 3.3% 24.6% 2.0% 7.4% 1.9% 4.4% 9 Total 2009 30 \$45.1 68,653 \$21,706 261 \$53,908 Growth % Year over Year 4.3% 8.5% 7.1% -3.2% -3.8% -4.7% 10 Total 2008 28 \$46.6 \$20,007 274 \$51,695 71,338 Growth % Year over Year -3.4% 13.1% -1.3% 9.4% -1.1% 6.0%

	Schedule 12 Promotions, Donations & Advertising	UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017					
	Name of credit union	2013 Total (\$000)	2014 Total (\$000)	2015 Total (\$000)	2016 Total (\$000)	2017 Total (\$000)	17/16 Growth %
1	Buduchnist	\$1,252	\$1,719	\$2,353	\$1,731	\$1,249	-27.8%
2	Ukrainian	\$683	\$770	\$806	\$793	\$984	24.1%
3	Carpathia	\$478	\$391	\$422	\$472	\$340	-27.9%
4	CP Ukrainienne de Montreal	\$67	\$71	\$65	\$71	\$73	2.8%
5	North Winnipeg	\$47	\$14	\$14	\$18	\$18	0.0%
6	New Community	-	-	-	-	-	-
	Total	\$2,527	\$2,965	\$3,660	\$3,084	\$2,664	-13.6%

Schedule 12a	UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017 Promotions, Donations & Advertising (PD/ % operating expesnes			L <b>7</b>	<b>(</b> )	
Name of credit union	PDA Total (\$000)	Operating Expenses (\$000)	PDA/ Operating Expenses	Net Income* (\$000)	PDA/ Net Income*	
1 Buduchnist	\$1,249	\$12,424	10.06%	\$3,426	36.47%	
2 Ukrainian	\$984	\$14,843	6.63%	\$1,051	93.63%	
3 Carpathia	\$340	\$7,823	4.35%	\$1,330	25.56%	
4 CP Ukrainienne de Montreal	\$73	\$2,357	3.10%	\$1,865	3.91%	
5 North Winnipeg	\$18	\$1,839	0.96%	\$329	5.35%	
5 New Community	\$0	\$1,493	\$0	\$809	\$0	
Total	\$2,664	\$40,779	8.47%	\$8,810	39.94%	

\* net income before taxes, dividends and PDA

<b>(\$mils)</b> \$115	<b>Expenses</b> \$7,526	Expenses
\$115	\$7,526	1.53%
	1770	
\$107	\$9,473	1.13%
\$80	\$6,654	1.20%
\$80	\$6,463	1.24%
\$62.3	\$3,805	1.64%
\$444	\$33,921	1.31%
	\$80 \$80 \$62.3	\$80 \$6,654   \$80 \$6,463   \$62.3 \$3,805

Schedule 13	UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2017					
Membership						17/16 Growth
Name of credit union	2013	2014	2015	2016	2017	%
1 Buduchnist	21,705	21,997	22,377	21,940	20,655	-5.9%
2 Ukrainian	25,205	24,925	24,222	23,960	23,925	-0.1%
3 Carpathia	8,737	8,850	8,820	8,729	8,774	0.5%
4 CP Ukrainienne de Montreal	3,370	3,530	3,457	3,492	3,492	0.0%
5 North Winnipeg	3,389	3,375	3,375	3,375	3,375	0.0%
6 New Community	2,134	2,222	2,292	2,277	2,257	-0.9%
Total	64,540	64,899	64,543	63,773	62,478	-2.0%

# **Brief Overview of the Ukrainian-Canadian Credit Unions**

[as outline in the annual reports of each credit union]



**Buduchnist Credit Union** is the largest Ukrainian credit union in Canada, 15th largest credit union in Ontario and 44th largest in Canada based on asset size.

CEO: CFO:	<b>Buduchnist Credit Union</b> Oksana Prociuk-Ciz Bohdan Cup
Head Office Address:	2280 Bloor Street West Toronto, Ontario M6S 1N9
Telephone:	(416) 763-6883
Website:	www.buduchnist.com
Board of Directors:	Michael Szepetyk - Chair (from July 1, 2016) Tedosij Buyniak - Honorary Board Member Roman Medyk - Honorary Board Member (Chair to June 30, 2016) Bohdan Leshchyshen Stefan Steciw (new) Roman Kulyk (new) Nadiya Kuz (new) Oleh Romanyschyn Ihor Kozak Andrew Tarapacky Irene Hryniuk
Source: Website	

# **Boards of Directors and CEO Report**



Michael Szepetyk Chairman of the Board



Oksana Prociuk-Ciz Chief Executive Officer

# 2017 – A Year of Building for Tomorrow

2017 was not only a year of celebration but also one of reflection, consolidation and building for tomorrow. It was a 65th anniversary year for BCU and one in which your Board and Management discussed, planned and took the first steps to ensure a strong and bright tomorrow – tomorrow, with a vision for the next generation; tomorrow with up-todate products, services, facilities, and technology; tomorrow that is poised to capture each new opportunity with yesterday's hard earned capital.

# **Planning for Tomorrow**

After our members voted to increase the size of their Board from seven to nine directors at the AGM in April 2017, your Board commenced a comprehensive review of the skills and competencies required to strengthen the BCU leadership and began the search for candidates to fill these requirements and target future needs. Likewise, senior management proposed a reorganization of responsibilities addressing tomorrow's necessary skills and experience while planning for an orderly succession of knowledge transfer. Like today's BCU, tomorrow's Credit Union needs to ensure a steady, stable growth and continued superior profitability and sustained capital growth. As such, sustainability, financial resilience and community building remain the focus of our efforts.

During 2017, BCU invested in its employees. The IT Department was re-organized and focused first and foremost on current technology and the acceleration and deployment of digital technology to enhance the member experience. The first test of our restructuring was the successful migration of BCU's banking system in May 2017 to an upgraded system which will allow BCU to co-operate with credit union peers on member focused needs and other system requirements.

Second, Branch Operations, our Human Resources, Compliance and Marketing areas of responsibility were evaluated and strengthened, each one the better for it. Finally, Commercial Credit was separated from Retail Credit operations and the search began for an experienced Director of Commercial Credit to manage this new division. Coincidently, commercial credit policies and procedures were segregated and revised, addressing the more complex credit requirements of our members.

With the expanse of personnel, the lack of space for back office or non-member facing functions, as well as the need for space for meetings and training, became more acute. A plan

for the renovation of our premises at 2280 Bloor Street West along with the new 3rd floor completion for 2282 Bloor Street West were crystalized and submitted for approval to the City of Toronto.

Concurrently, the search for additional off-site back office and IT back-up site space commenced. 2280 Bloor Street West had served the Credit Union well since 1991 but as BCU's assets and membership had grown six-fold since that time, so too had its staff, much of it in a support staff capacity and BCU had already spilled over into additional premises. Our discussion and planning addressed not only vision, direction and cadres but also space capacity and location.

# **Financial Highlights**

BCU's financial year too, was one of re-organization, strengthening and consolidation. Assets grew by \$26 million while members' equity grew by \$3million, increasing regulatory capital to 8.1% on year-end assets of \$832 million. Together with BCU Wealth Management assets of over \$125 million, assets under management topped \$955 million. At the same time, comprehensive income for the year of \$3.2 million was recorded including a gain on the disposition of investments acquired some 10 years ago, further to Credit Union Central of Ontario's merger with BC Central into Central 1. This resulted in approximately a \$1 million increase in our investment income and a decrease of some \$900,000 in other comprehensive income, gains that had been recorded over the years as this investment increased in market value. Our \$200,000 increase in salary costs reflected our investment in employees and the increase of some \$200,000 in professional fees reflected principally our investment in IT and our banking system upgrade.

# **Community Building**

We remain true of our institutional heritage. That's why BCU continues to play a leading role in the vitality of the Ukrainian community in Canada – both through active leadership in community organizations and through our financial support and community interaction. Essentially, every beneficial initiative and important member-supported project in the community is sponsored by BCU! Once again, we demonstrated our commitment to community building by directing over \$1.2 million to countless youth, cultural, educational, humanitarian and recreational activities, community-based media and information services. We are also committed to supporting numerous Charitable, Church and non-profit organizations that make up the community we serve. No less significant is BCU's culture of giving, as the vast majority of our Board and staff participated in community giving and community events as well as volunteer initiatives throughout the year. As such, BCU continues to play a leadership role in the Community's growth and development.

# The Year Ahead

Looking ahead to 2018, we remain disciplined and balanced in our approach to capital investment and focused on investing in our human resources to ensure continuity in our leadership, and to ensure the knowledge and skills necessary to meet the growing and more complex needs of our members and the challenges of our expanding business model are developed.

Thank You BCU Board and staff are merely a reflection of our BCU membership – proud leaders, as demonstrated by your community activism and engagement and through your generosity and your commitment to all things community. For each comment and referral, we simply say, Thank You. By doing so, you have expressed your confidence and support in your Credit Union and in our common BCU endeavour.

65 years have shown that you are all, indeed, the best of members! Thank you all!

To our directors and committee members, we express our appreciation for your hard work, dedication and commitment to the stewardship of BCU. To our management and staff, we acknowledge your hard work and attention to the needs of our members, and your enthusiasm in BCU and in our common purpose.

Together, we strive to make BCU stronger and more vibrant for the benefit of our membership, securing our common future and enriching the shared values of our community-at-large.

# Source: Annual Report

# **Donations and Sponsorships**

**CHARITABLE AND HUMANITARIAN** Friends of Ukraine Defense Forces Fund Guardian Angels Fund Pomich Ukraini Fund United Ukrainian Charitable Trust

**COMMUNITY CENTRES** Ivan Franko Homes Narodnyj Dim – (Poland) St. Vladimir Institute (Toronto) St. Volodymyr Cultural Centre Ukrainian Cultural Centre Toronto

**COMMUNITY EVENTS & PROJECTS** Association of Ukrainians Zakerzonnia – 70th Anniversary Aktsia Visla Baturyn Archeological Project Canada 150 Gala Carassauga Festival of Cultures – Ukraine Pavilion Christmas Collage Benefit Choir Concert Christmas Navity Mysteria Cleaning The Capital (Ottawa) CUIA Fund – Tribute to Courage: Politics & Journalism Enbridge Ride to Conquer Cancer Expressions in Art Exhibit Help Us Help the Children – Summer & Winter Camps Knights of Columbus Hamilton – Bishop Crosby Charities Dinner Kosa Kolektiv – Folk Camp Lemko Vatra LUCW – An Evening in Honour of our Heroes Maskarada Mississauga Ukrainian Festival "Okradena Zemlya" – Educational Version Oakville Ukrainian Festival Ottawa Capital Ukrainian Festival Project Nadiya – Joint Project of Lemko Foundation & Association of Ukrainians "Zakerzonnia" Singing Competition "Ukrainian Star" "Sprava Ryfy" – Josyf Cardinal Slipyj Documentary Film St. Joseph's Health Centre St. Mary's Yarmarok St. Vladimir's Ukrainian Orthodox Church – Pysanka Bingo Sviato Heroiyin – Celebration of Heroines Sviato Materi – Mother's Day Celebration Taras Shevchenko Concert Toronto Vyshyvanka Day UCC Hamilton Branch - Hamilton Ukrainian Tradeshow UCC XXV Triennial Congress of Ukrainian Canadians UCET – Arise! Youth Rally UCET – Break 4 Jesus Camp UCPBA of Toronto - Yalynka UCSS – Helping Hands Humanitarian Award Banquet UCWLC Holy Dormition Branch - Spring Tea UCWLC St. Demetrius Branch – Flowers of Spring Tea UCWLC St. Josaphat's Branch – Golden Autumn Tea UCWLC St. Nicholas Branch – Turkey & Bingo UCWLC St. Volodymyr Branch –

Valentine's Tea Ukrainian Canadian Business and Professionals Tradeshow Ukrainian Music Festival 50th Anniversary of Ukrainian World Congress UNF Ottawa-Gatineau – "I've Returned": PTSD Awareness Evening & Fundraiser Vechornitsi Musical Show Zhayvir Choir 10th Anniversary Concert

COMMUNITY ORGANIZATIONS Association of Ukrainians "Zakerzonnia" Canada Ukraine International Assistance Fund Canada Ukraine Chamber of Commerce Canadian Lemko Association Desna Foundation Dopomoha Ukraini Fourth Wave International Organization of Ukrainian Communities Glebe Annex Community Association Knights of Columbus – Sheptytsky Council Knights of Colombus – Hamilton Knights of Colombus – Ottawa League of Ukrainian Canadians - National Executive League of Ukrainian Canadians - Etobicoke Branch League of Ukrainian Canadians – Toronto Branch League of Ukrainian Canadian Women – National Executive League of Ukrainian Canadian Women - Etobicoke Branch League of Ukrainian Canadian Women – Toronto Branch Lemko Foundation Inc PLAST Ukrainian Youth Association Society of Veterans of UPA UCB Ukrainian Community of Bradford Ukrainian Canadian Congress – National Executive Ukrainian Canadian Congress – Hamilton Branch Ukrainian Canadian Congress – Toronto Branch Ukrainian Canadian Congress – Ottawa Branch Ukrainian Canadian Professional Business Association of Toronto Ukrainian Canadian Social Services of Canada -Toronto Branch Ukrainian Canadian Women's Council – Toronto Branch Ukrainian National Federation of Canada – Ottawa Gatineau Branch Ukrainian World Congress Ukrainian Youth Association of Canada (CYM) – National Executive Ukrainian Youth Association of Canada (CYM) - Etobicoke Branch Ukrainian Youth Association of Canada (CYM) - Hamilton Branch Ukrainian Youth Association of Canada (CYM) – Ottawa Branch Ukrainian Youth Association of Canada (CYM) – St. Catharines Ukrainian Youth Association of Canada (CYM) – Camp Weselka Vyshyvane Toronto

**CHURCHES & RELIGIOUS INSTITUTIONS** Holy Dormition of the Mother of God Ukrainian Catholic Church (Mississauga) Holy Spirit Ukrainian Catholic Church (Hamilton) St. Demetrius the Great Martyr Ukrainian Catholic Church St. Josaphat's Ukrainian Catholic Church St. Joseph's Ukrainian Catholic Church (Oakville) St. Vladimir's Ukrainian Orthodox Church St. Volodymyr Ukrainian Orthodox Cathedral Sts. Cyril & Methodius Ukrainian Catholic Church St. Nicholas Ukrainian Catholic Church Sts. Volodymyr and Olha Ukrainian Catholic Church – Cawaja Beach Ukrainian Catholic Eparchy of Toronto and Eastern Canada Ukrainian Catholic Church of the Great Martyr St. George – Oshawa Branch Ukrainian Catholic Church of the Holy Transfiguration – Kitchener Branch Ukrainian Catholic Sobor of The Holy Protection (Toronto) Ukrainian Catholic Women's League of Canada – Holy Dormition of the Mother of God Ukrainian Catholic Women's League of Canada – St. Demetrius The Great Martyr Ukrainian Catholic Women's League of Canada – St. Volodymyr Branch Ukrainian Catholic Women's League of Canada – St. Josaphat's Branch **CULTURE AND THE ARTS** Arkan Dance Company Barvinok Ukrainian Dance School Chaika Ukrainian Song & Dance Ensemble Kolizhanky Choir (Ottawa) Kosa Kolektiv Literary and Artistic Association Canada Branch (LATCA) Rezonans Music Studio Sheptitsky Institute Choir Svitanok Choir (Hamilton) Svitanok Ukrainian Dance Society (Ottawa) Tyrsa Ukrainian dance School (Hamilton) Ukrainian Youth Association SUM Ensembles (Toronto) - Baturyn - Dibrova - Prolisok - Prometej - Zhayvir Ukrainian Youth Ensembles (Levada and Orion YMA) Ukrainian Association of Visual Artists of Canada

**MEDIA SUPPORT** Forum TV Show Homin Ukrainy Newspaper Meest Newspaper New Pathway Ukrainian News Postup Radio Program – Toronto Radio Meest – Toronto Raduysia Mariye Radio Program – Toronto Razom Magazine Song of Ukraine Radio Program – Toronto Ukrainian Canadian Business Directory Ukr Pages Directory Ukrainian Radio Program, CHIN – Ottawa

**RESEARCH & PUBLICATIONS** Canadian Institute of Ukrainian Studies Ucrainica Research Institute Ukrainian Canadian Research & Documentation Centre

SCHOOLS & DAYCARES Holy Dormition Catholic Church Nursery School Holy Spirit Ukrainian Saturday School Josyf Cardinal Slipyj School Lesia Ukrainka School (Ottawa) Sadochok Preschool Centre Sonechko Nursery School St. Demetrius Catholic School St. Josaphat Catholic School St. Nicholas Ukrainian Heritage School St. Sofia Ukrainian Catholic School Svitlychka Ukrainian Cooperative Nursery School Ukrainian Canadian School Board – Toronto (Matura Graduation) Ukrainian First Steps Playgroup William Sarchuk Ukrainian School Nursery – Hamilton Yuriy Lypa Ukrainian Heritage School

**SPORTS** BCU Foundation Golf Tournament Ben Tycholis Memorial Golf Tournament Canada Ukraine Chamber of Commerce Golf Tournament FC Slavutych Toronto Fellowship of Sts. Cyril and Methodios Golf Tournament Invictus Games - Toronto Knights of Columbus Golf Tournament Ottawa Ukrainian Golf Association Ryerson Dynamo Cup Tournament Ryerson Trampoline Dodgeball Tournament St. Demetrius Golf Tournament St. Elias Golf Tournament St. Joseph's Golf Tournament St. Naum of Ohrid, Macedonian Orthodox Church Golf Tournament St. Vladimir's Cathedral Golf Tournament St. Volodymyr Orthodox Cathedral Golf Tournament St. Volodymyr and Olha Ukrainian Catholic Church Golf Tournament Toronto Atomic FC Ukrainian Diaspora Soccer Tournament (4th Wave) Ivano Frankivsk Ukrainian Youth Association Golf Tournament USC Karpaty

**UNIVERSITY STUDENTS' ASSOCIATIONS** Ukrainian Canadian Students' Union (SUSK) McMaster Ukrainian Students' Association (Hamilton) Ukrainian Students' Club at Ryerson University UTM Ukrainian Students' Club



**Ukrainian Credit Union** is the second largest Ukrainian credit union in Canada, 15th largest credit union in Ontario and 45th largest in Canada based on asset size.

CEO:	<b>Ukrainian Credit Union</b> Taras Pidzamecky
CFO:	Marc Sirard
Head Office	145 Evans Avenue, Suite 300
Address:	Toronto, Ontario M8Z 5X8
Telephone:	(416) 922-2797
Website:	www.ukrainiancu.com
Board of Directors:	Slawko Borys - Chair
	Natalia Lishchyna - 1st Vive-Chair (new)
	Andre Sochaniwsky - 2nd Vice-Chair
	Michael Shipowick - Honourary Director
	Jerry Pryshlak - Secretary
	Irena Fedchun
	Peter Szlichta
	Borden Osmak
	Olya Sheweli
	Greg Adamowich
	Robert Diakow
	Taras Rohatyn (new)
	Peter Malajczuk
Source: Website	

# **Executive Report for 2017**

Dear Members,

Working together cooperatively to support the aspirations of our member families and businesses, in 2017 we achieved the highest operating earnings and highest net profit in the history of Ukrainian Credit Union Limited. Adding to these milestones, our assets surpassed \$800 million, and UCU continued to maintain its prominent role as a financial pillar in all the communities across Ontario which we call home.

Throughout the past year your credit union's leadership and employees stayed focused on the execution of strategic imperatives to remain engaged in providing competitive products and the convenience of evolving technologies to members, diversify revenue sources through added value services, renew our membership base, and continue building strong capital reserves through prudent balance sheet management and increased profitability. These priorities are laying a strong foundation for future growth and prosperity.

"...in 2017 we achieved the highest operating earnings and highest net profit in the history of Ukrainian Credit Union Limited."

## **Financial Highlights for 2017**

Assets increased \$62.3 million (8.4%) to \$803.4 million; deposits grew \$40.5 million (6.7%) to \$646.3 million, while loans to members increased \$72.1 million (11.5%) to \$701.5 million.

Net income after taxes was \$3.5 million in 2017 reflecting both a year–over–year increase in regular profit from operations of \$1.5 million in 2016 to \$2.37 million in 2017, as well as an additional \$1.14 million in net revenue generated by the CUCO Coop Ltd. returning a significant portion of the remaining proportionate share of the credit union's investments in the Coop as a tax exempt dividend.

The investment fund administered by CUCO Coop Ltd. was originally established in 2008 to work through the recovery of the former Credit Union Central of Ontario (CUCO) write down of its then impaired ABCP investments. These investments had been proportionately assumed by CUCO's member credit unions in Ontario and, in keeping with a successful recovery strategy, the investments were partially repaid on an annual basis as a return of capital to the investing credit unions.

Unlike in previous years, the redemption of investments in 2017 were primarily paid out by the CUCO Coop Ltd. in the form of dividends rather than a return of capital. This change is reflected in the adjustments to both Other income and Other comprehensive income, with no net effect to our Statement of Financial Position.

Our positive results from operations were aided by increasing interest rates and a larger lending portfolio which helped buoy our financial margin, growing revenues from wealth management, credit card and creditor insurance sales, as well as operating expense discipline.

Regulatory capital grew to \$48.5 million (vs. \$47.4 million in 2016) resulting in stable capital ratios in relation to asset growth during the year. Our year-end leveraging ratio stood at 6.0% (vs. 6.4% in 2016), and our risk weighted capital ratio was 12.3% (vs. 13.7% in 2016), substantially exceeding minimum regulatory requirements.

The reduction in capital ratios resulted from greater-than-budgeted balance sheet growth triggered by unprecedented residential mortgage loan demand in mid-year 2017, as well increases in personal and commercial credit portfolios.

The Credit Union received a total of 2,305 credit applications (vs. 1,971 in 2016) of which 1,545 were advanced, 758 were declined or cancelled, and 2 were pre-approved but not yet advanced by year-end.

Loans advanced totaled \$216,800,091 (vs. \$181,090,606 in 2016) and were broken down as follows:

1.	Residential Mortgages	293	\$ 104,101,411
2.	Personal Loans	724	\$ 12,121,363
3.	Lines of Credit	354	\$ 39,437,403
4.	Commercial Loans	174	\$ 61,139,914

The credit union's actual loan losses for 2017 remained well below that of the credit union sector overall. Nevertheless, we continued with our strategy in recent years to increase our loan loss provisions in support of a plan to prudently grow personal and commercial loans.

This should serve the credit union in good stead as we transition in 2018 to the more riskattuned IFRS 9 rules for loan loss provisioning. The aggregate annualized dividend paid on Class A Investment Shares was 3.8125%, and at the end of December, 2017 the credit union's membership was 23,925.

## Innovation and product enhancements

Throughout 2017 your credit union worked actively to ensure that our financial cooperative stayed technologically current and secure, while improving service and convenience to UCU members through innovation and product enhancement. In the past year we introduced or paved the way for the following new service offerings and improvement:

- Mobile App upgrades alerts, push notifications, recurring bill payments (June, 2017)
- Moved to Everlink Payment Services as a new supplier to allow for future enhancements to ATM & Debit Card services (October, 2017)
- Interac online payments (December, 2017)
- More affordable loan disability insurance to help give borrowing families greater peace of mind (effective January 1, 2018)
- Debit card tap through Everlink (effective May, 2018)
- A new UCU MasterCard program for consumer and business credit card offerings (effective Spring, 2018)

"Throughout 2017 your credit union worked actively to ensure that our financial cooperative stayed technologically current and secure, while improving service and convenience to UCU members through innovation and product enhancement."

## **Sharing our Co-operative Success**

While we are here first and foremost to serve our members in their search for principled, convenient and competitive financial services, building community has always been an essential part of Ukrainian Credit Union Limited's identity. We do so by sharing the successes of our co-

operative enterprise by supporting dozens and dozens of worthy projects and causes across Ontario and beyond, be they cultural-educational, religious, humanitarian or recreational. We are proud of our contributions toward building community.

From the beginning of the Russian Federation's illegal invasion and ongoing occupation of the Ukrainian territories of Crimea, Donetsk and Luhansk, Ukrainian Credit Union Limited has played a significant role in supporting the victims and veterans of this war. Thus, humanitarian and civil society support of Ukraine remained an important component of our giving programs in 2017.

With the support of our members and other people of good will, our staff-driven "UCU Helps Ukraine" program has raised over \$200,000 to date to provide practical assistance for wounded and disabled Ukrainian war veterans injured in eastern Ukraine in their fight against Russian aggression. Here in Canada we were thrilled to support Ukraine's veterans through our platinum sponsorship and volunteer assistance in support of Ukraine's team to the Invictus games held in Toronto in September, 2017.

UCU was also a proud contributor to the memorial opened in France to mark the 100th anniversary of the Battle of Hill 70 to honour the memory of Canadian military members who distinguished themselves and our country at this pivotal event of World War I. Our credit union was a key sponsor of the portion of the memorial known as Filip Konowal VC Walk, named for the Ukrainian Canadian war hero whose Victoria Cross is today displayed at the National War Museum in Ottawa.

UCU also played a prominent role in supporting the Canada Ukraine Parliamentary student internship program, particularly the Day on the Hill organized by this year's grouping of university students from Ukraine as part of their 10-week placement with Canadian members of Parliament. The objective is that, through their parliamentary immersion experience in Canada, these future leaders of Ukraine gain insight and experience that will serve them in building democracy and civil society in their homeland.

## Thank You

Our year-end member on-line survey showed most of our members continue to be highly satisfied overall with our products and service. The UCU board, management and staff thank you for your vote of confidence. At the same time, we urge you to let us know where services could be improved or innovations introduced. After all, UCU belongs to you as your member-owned cooperative financial institution and your opinions are valued.

In closing, once again please accept our sincere thanks for your continued patronage of Ukrainian Credit Union Limited over the past year. We are committed to continue earning your trust and your business.

Co-operatively yours,

Andre Sochaniwsky, Chair of the Board Taras Pidzamecky, Chief Executive Officer

Source: Annual Report

# **Donations and Sponsorhips**

Association of Ukrainians "Zakerzonnia" Barvinok Dance Group - Hamilton Barvinok Ukrainian School of Dance - Mississauga Belle River Novice AA Hockey - Windsor **Big Band Orpheus - Toronto** Break for Jesus Catechetical Camp Caboto 208 Girls Soccer Strikers - Windsor **Camp Sokil Softball Tournament** Canada 150 "Sesquincentennial Blooms" Canada Ukraine Parliamentary Program Canada-Ukraine Chamber of Commerce Canada-Ukraine International Assistance Fund Canadian Credit Union Association Canadian Ethnocultural Council Canadian Lemko Association Canadian Tapestry Exhibit - Hamilton Canadian Ukrainian Opera Association Capital Ukrainian Festival - Ottawa Carassauga Ukraine Pavilion **Chapters & Verse Documentary** Children of Chornobyl Canadian Fund - Dzherelo Council of Ukrainian Credit Unions of Canada Cruisin' for Organs - Sudbury Desna School of Ukrainian Dance - Toronto Dnipro/Veselka Cultural & Education Society - Sudbury Dormition of the Mother of God Ukrainian Catholic Church - Mississauga Dovercourt Boys & Girls Club - Toronto Dunai Dance Ensemble - St. Catharines Exaltation of the Holy Cross Ukrainian Catholic Church - Thunder Bay Facer District European Festival - St. Catharines Fellowship of Sts. Cyril and Methodios Firefighter Aid to Ukraine Folk Camp - Kosa Kolektiv H. Skovoroda Ukrainian Saturday School - Hamilton Help Us Help the Children Holy Cross Croatian Roman **Catholic Church - Hamilton** Holy Protection of the Blessed Virgin Mary Ukrainian Catholic Church - Burlington

Holy Spirit Ukrainian Catholic Church - Hamilton Holy Spirit Ukrainian Saturday School - Hamilton Holy Trinity Roman Catholic Polish Parish - Windsor Holy Trinity Ukrainian Catholic Church - Choral Concert - Edmonton HOPE Worldwide of Canada/Helping Hand for Ukraine Relief Projects Independence Day Celebrations - Toronto Invictus Games Ivan Franko Homes for the Aged - Mississauga Ivan Franko International Fund Ivan Franko Ukrainian School - Oshawa Ivana Kupala at Camp Sokil Josyf Cardinal Slipyj Catholic School - Toronto Jr. Chaika Dance Group - Hamilton Juvenile Diabetes Research Knights of Columbus – Sheptytsky Council #5079 Lake Superior District Chapter of the MS Society of Canada - Thunder Bay Lesia Ukrainka Ukrainian School - Toronto Maidan-Donbas - Photo Art Book Matura Committee of the Ukrainian Canadian School Board McMaster Ukrainian Students' Association Memory Failures: Lakuny Pamyati Exhibit Metropolitan Andrey Sheptysky Institute Foundation Music on Canvas - Concert My Canada Somewhere - Nowhere Exhibit Nativity of the Holy Mother of God - Niagara Falls New Pathway Ukrainian News Oakville Ridna Shkola Ochrymovych Humanitarian Award **ODUM Camps - Bandura Operation UNIFIER** Plast Ukrainian Youth Association - St. Catharines Plast Ukrainian Youth Association - Toronto Pokrova Ukrainian Arts Network - Ottawa Pontifical Institute of Mediaeval Studies - Baturyn Project Raduisia Mariye Radio Program **Rezonans Music Studio** Ridna Shkola UNF - Toronto West **Rizdvyana Misteria Passion Play** Rotary Club of Burlington **Ruta International Soccer Academy** Sadochok Preschool Centre Shevchenko Scientific Society of Canada St. Andrew Ukrainian Orthodox Church - Toronto

St. Andrew's College - Winnipeg St. Demetrius Catholic School Parents Committee - Toronto St. Demetrius Orthodox Church - Toronto St. Demetrius Ukrainian Catholic Church - Toronto St. Demetrius Ukrainian Catholic Church Choir - Toronto St. Elias Ukrainian Catholic Church - Brampton St. George Ukrainian Catholic Church - Oshawa St. George Ukrainian Orthodox Church - St. Catharines St. John Chapel - Hawkestone St. John Ukrainian Catholic Church - St. Catharines St. Josaphat Ukrainian Catholic Cathedral - Toronto St. Joseph Ukrainian Catholic Church - Oakville St. Joseph's Health Centre - Toronto St. Mary's Nursery - Mississauga St. Mary's School of Ukrainian Dance - Sudbury St. Mary's Ukrainian Catholic Church - Sault Ste. Marie St. Mary's Ukrainian Catholic Church - Sudbury St. Michael's Choir School - Toronto St. Nicholas Serbian Orthodox Cathedral - Hamilton St. Nicholas Ukrainian Catholic Church - Hamilton St. Pius X Parish - Toronto St. Sofia Catholic School Parent Council Mississauga St. Stefan Serbian Orthodox Church - Oshawa St. Vladimir Ukrainian Orthodox Cathedral - Hamilton St. Volodymyr Ukrainian Orthodox Cathedral - Expressions in Art Sts. Cyril & Methodius Ukrainian Catholic Church - St. Catharines Sts. Moses & St. Katherine Coptic Orthodox Church - Toronto Sts. Vladimir & Olha Ukrainian Catholic Church - Windsor Sts. Volodymyr & Olha Ukrainian Catholic Church - Cawaja Studio Ikona - Kraina Canada 150 Exhibit Svitanok Ukrainian Dance Society - Ottawa Svitlychka Ukrainian Coop Nursery - Toronto Taras Shevchenko Home for the Aged - Hamilton Taras Shevchenko Ukrainian Community Centre - Etobicoke The Orpheus Choir of Toronto - Indentities: Glorious & Free TLC Animal Aid - Windsor Toronto Vyshyvanka Day **Trident Fishing Club** Trio Lira Tyrsa Ukrainian Dance School - Burlington **UbrainE** Club UCU Helps Ukraine UCWLC - Holy Dormition of the Mother of God UCWLC - St. Demetrius

UCWLC - St. Josaphat UCWLC - St. Nicholas Church UCWLC - St. Volodymyr Ukrainian Art Song Summer Institute **Ukrainian Bandurist Chorus** Ukrainian Canadian Congress - Hamilton Ukrainian Canadian Congress - National Ukrainian Canadian Congress - Ottawa Ukrainian Canadian Congress - Toronto Ukrainian Canadian Senior Club - Hamilton Ukrainian Canadian Social Services - Hamilton Ukrainian Canadian Social Services - Toronto Ukrainian Canadian Students' Union - SUSK Ukrainian Canadian Women's Council Ukrainian Catholic Church of the Holy Protection - Toronto Ukrainian Catholic Church of the Holy Transfiguration - Kitchener Ukrainian Catholic Church of the Resurrection - Hamilton Ukrainian Catholic Education Foundation Ukrainian Catholic Eparchy of Toronto & Eastern Canada - Arise Youth Rally Ukrainian Community of Bradford Ukrainian Culture Festival - Toronto Ukrainian Full Gospel Church - Toronto Ukrainian Museum of Canada – Ontario Branch Ukrainian Music Festival **Ukrainian National Federation - Hamilton** Ukrainian National Federation - Sudbury Ukrainian National Federation - Toronto Ukrainian National Federation – West Toronto Ukrainian National Federation - Windsor Ukrainian National Federation National Executive Ukrainian Orthodox Church of Archangel Michael - Bradford Ukrainian Orthodox Church of Canada - Eastern Eparchy Ukrainian Orthodox Church of St. Vladimir - Windsor Ukrainian Rhapsodia Choir - Sudbury Ukrainian Self-Reliance League of Canada - Hamilton **Ukrainian Seniors Center - Sudbury** Ukrainian Sports Club "Karpaty" Ukrainian Student's Club - Ryerson Ukrainian War Veteran's Association of Canada Ukrainian Women's Association of Canada - Lesia Ukrainka Branch - Hamilton Ukrainian Women's Organization of Canada - Hamilton Ukrainian Women's Organization of Canada - Toronto Branch Ukrainian World Congress Ukrainian Youth Association - Canada Ukrainian Youth Association - Mississauga

Ukrainian Youth Association - Ottawa Ukrainian Youth Ensemble - Toronto Ukrainians on Bay St. United Ukrainian Charitable Trust University of Toronto-Mississauga Ukrainian Student Club UNF Foundation USCAK-Canada Vera Zelinska Ukrainian Youth Bandura Capella - Zoloti Struny William Sarchuk Ukrainian School - Hamilton Yarmarok - Mississauga Yavir School of Ukrainian Dance - Toronto York Midget Baseball - Toronto



**Carpathia Credit Union** is Western Canada's largest Ukrainian Financial Institution and one of the oldest Ukrainian credit unions in Canada. The credit union is the 3rd largest Ukrainian credit union in Canada, 14<sup>th</sup> largest credit union in Manitoba and the 69<sup>th</sup> largest credit union in Canada.

CEO: CFO:	<b>Carpathia Credit Union</b> Nicholas Rawluk (new) Janet Hnytka (new)
Head Office Address:	952 Main Street, 3rd Floor Winnipeg, Manitoba R2W 3P4
Telephone:	(204) 989-7400
Website:	www.carpathiacu.mb.ca
Board of Directors:	Roman Zubach - President Peter Washchyshyn - Vice President Noella Plypowich - Secretary Ivan Banias Don Clinsky Demyan Hyworon Dr. Taras Babick (new) Irka Semaniuk Susan Zuk
Source: Website	

# **President's Message**

This is a major milestone. We look forward to the challenges and opportunities that will continue to enhance the growth of our credit union and its members. The financial service industry continues to become more challenging each year. Amidst in this ever changing environment of mergers and rising technology costs,

Carpathia Credit Union will continue to be competitive in this dynamic financial market. In July, 2017, Walter Dlugosh announced his retirement effective December 31, 2017. Walter served Carpathia Credit Union for 25 years, the last 12 years as CEO. Under his leadership, the Credit Union experienced strong financial growth and expanded to 5 branches in the city.

The Board is grateful to Walter for his loyalty and commitment to Carpathia Credit Union these many years. We wish him all the best in his retirement. As recently announced a new CEO has been hired. Mr. Nick Rawluk will assume his role of CEO in early January, 2018.

We have completed our 79th year of providing the financial needs to our members and associates. We continue to be a strong financial institution that is in excellent position to meet the challenges that are ahead of us.

Carpathia Credit Union's growth is directly attributable to the loyalty of our members and associates. Complementing this financial success is the hard work, commitment of our people. On behalf of our Board of Directors I thank our management and the entire team for their continued dedication to meeting the needs of our members. it has been an honour to serve as your President this past year. Our future continues to be bright. In conclusion I would like to thank the Board of Directors for their professionalism, time and energy and their wise advice during our board meetings. Finally, I thank all of our members and associates for their business, and support which contributes to the success and growth of CCU.

## Roman Zubach, President

## **Chief Executive Officer's Message**

Carpathia Credit Union experienced a growth rate in assets of 6% this year, going from \$463 million and reaching \$490 million by September 30th. The deposits of the credit union's members grew in total by over \$25 million, ending the year at \$462 million.

Deposit growth for the year was 6% which was slightly less than the 8% achieved in 2016. Loan growth during the year accelerated to 12% or \$46 million. This rate of growth was 4 times that of last year and primarily occurred in residential mortgages. The net increase in residential mortgages was \$36 million. The credit union's commercial mortgages experienced a net increase of \$9 million for the year which also contributed to the growth in total loans. By the end of September, the residential mortgage total represented 56% of all total loans outstanding while the commercial mortgage total represented 34%. This represents a planned shift in the credit union's loan portfolio towards a higher reliance on the less risky consumer loan sector. An ever-increasing compliance regime has made the credit union more conscientious in attaining prescribed capital levels and is the underlying reason for building up its retained earnings for the future.

Carpathia welcomed 394 new members and 332 new associates during 2017. In terms of the associate status, which was introduced in 2003, Carpathia Credit Union had 1,445 associates as at September 30, 2017. Associate loans outstanding as at September 30, 2017 comprised 30% of total loans outstanding (26% in 2016), while deposits held by associates represented 16% of total deposits payable (15% in 2016). Income earned from associates of the credit union was equal to 26% of the total income earned by the credit union in 2017. In 2016 total income earned from associates represented 24% of the total income earned by the credit union.

The credit union's operating income remained relatively unchanged at \$1.86 million when compared to last year. Although the credit union's gross financial margin increased by \$344,000 operating expenses increased by \$515,000. The loan growth experienced by the credit union during the year resulted in loan interest income increasing by \$472,000.

Deposit growth on the other hand resulted in increasing the cost of funds by \$132,000. Total operating expenses for the year increased by 7%. This increase was related to higher Personnel, Occupancy, Members' security, and Organizational expenses. The increase to the staff compliment related to the opening of the credit union's fifth branch last year was fully realized in 2017 with this branch being operational for the entire year. This also accounts for the increase in Occupancy expenses with the full year of the new branch being opened. Members' security expenses increased entirely due to the insurance assessment on members' deposits.

The increase in Organizational expenses was attributed to increases in affiliation dues and director training and education expenses. Finally, the credit union's other revenue for the year experienced an increase of 13% due to increased commercial loan application fees and foreign exchange gains.

Highlighting the year the credit union undertook to updating its website and improving its online banking product and mobile banking application. In addition to these improvements the credit union introduced an online member application form and an online loan application form. The objective of these improvements was to provide a more user friendly content that was consistent with other financial institutions and to meet the needs of an ever increasing mobile membership.

In 2018 our members can expect further investment in web-based services that will allow them to access their financial affairs anywhere at any time. In conclusion, I would like to personally thank our members for their continued support and loyalty to our credit union over the last year, our Board of Directors for their support and guidance throughout the year, and our staff for their commitment and dedication in serving our members.

## Walter Dlugosh, Chief Executive Officer

Source: Annual Report

# Carpathia Support for the Community

Bernie Wolfe Community School Canada Ukraine Foundation Chief Peguis Community School **David Livingston School** East Selkirk Middle School **EUBP** River East School Division Gateway Mini Jets Team Sponsorship Happy Thought School Holy Family Home "Homin Ukrainy" Publishing Co. Ltd. Kildonan Horizons **Kyiv Pavilion** Lubov SSMI Foundation **Never Alone Foundation Oak Bank Elementary School Orlan Ukrainian Folk Ensemble** Oseredok Ukrainian Cultural and Educational Centre **Osvita Foundation** Plast **R.F. Morrison School** Ralph Brown School Rusalka Ukrainian Dance Ensemble Selo Ukrainian Dancers Sopilka Ukrainian dance Spirit of Ukraine Pavilion Springfield Heights School Springfield Middle School St. Vladamir & Olga Cathedral The Catholic Foundation The New Pathway The Welcome Home **Trident Press Limited** Troyanda Ukrainian Dance Ensemble Ukrainian Canadian Congress Ukrainian Canadian Institute Prosvita Ukrainian Canadian Social Services Inc. Ukrainian Canadian Students Association Ukrainian Catholic Women's League of Canada Ukrainian Golf Classic Ukrainian Park Camp Ukrainian Reading Association Ukrainian Youth Association United Way of Winnipeg Veselka Summer Camp Westland Foundation



**Desjardins** Caisse populaire Ukrainienne de Montréal Українська Народна Каса у Монтреалі

**Caisse populaire Desjardins Ukrainienne de Montréal (the "Caisse")** is the 4th largest Ukrainian credit union in Canada.

CEO:	CP Desjardins Ukrainienne de Montreal
CEO:	Yourko Kulyckyj
Head Office	3250 rue Beaubien Est
Address:	Montreal, Quebec
	H1X 3C9
Telephone:	(514) 727-9456
Website:	Desjardins.com
Board of Directors:	Eugene Czolij - Chair
	Stephen Spilkin - Vice-President
	Anastasia Kyva - Secretary
	Myroslaw Balycky
	Garry W. Grosko
	Paul Harasymoycz
	Helen Holowka
	Orest Humenny
	Gregory Kowryha
	Orest Mytko
	Yury Monczak
	Edmond Pasieka
	Igor Pryszlak
	George Sztyk
	Volodymyr Zhovtulya
Source: Annual Report	

# **President's report**

On behalf of our Executive Board, it is my great pleasure to present to you the annual report of the Caisse Populaire Desjardins Ukrainienne de Montréal ("Caisse") for the fiscal year 2017.

In 2017, Caisse had an operating surplus of \$ 1,042,886. These results demonstrate the good business management of Caisse. This performance encourages us to continue our efforts to offer you services and solutions that will even better meet your expectations.

I congratulate our members on these remarkable results. Your loyalty to Caisse remains the main driving force of our success. Indeed, the wider use of our products and services by our members has a direct positive impact on Caisse's profitability. Our membership loyalty is has a positive effect on the Caisse and its members, but also for our Ukrainian community.

The Caisse's financial situation allowed its Board to propose to the Annual General Meeting the approval of \$289,000 patronage interest payment to our members.

In addition, Caisse donated and provided sponsorships of more than \$73,000 to various organizations and their projects in 2017. We can all be proud of contribution made by the Caisse in the development of our Ukrainian community.

Caisse provides services to over 3,600 members and clients. We continue to improve our services and develop our products continually to better suit your needs.

Your satisfaction with the quality of our products and the high level of our services is continuing to be our priority. We will continue to introduce approaches that are simple, humane, modern and effective to keep our privileged position in your financial life.

We have made our Caisse more accessible by introducing many new mobile services. Dejardins mobile payments, Apple Pay and Android Pay, mobile deposit checks and Internet transfers are just some of the mobile services available to you.

You can now personalize your balance information, deposit your cheques to your account on line. With regard to the new Desjardins insurance program, it gives you direct access to your insurance file on the Internet. From autumn 2017 your mortgage documents and any funding request can be actually signed by using an electronic signature.

During the last fiscal year, we also reviewed some of our practices to better meet your expectations by canceling, for example, the fees for Interac services.

As members, you can play a role in the development of our Caisse to make it even more effective. We are always looking for the best ways that you can interact with us.

Caisse also takes an active part in the Ukrainian cooperative movement. Ukrainian credit unions are viable financial institutions in Canada and America. They are significant sponsors and supporters our communities and their various important projects. Caisse is a member of the Ukrainian Co-operative Council of Canada.

The President of Caisse is the member of the Board of representatives of the Federation of Desjardins Credit unions of Quebec from the Eastern Montreal and of the Board of Directors of the Ukrainian Co-operative Council of Canada.

I am sincerely thankful to our general manager, Mr Yourko Kulycky, for his great commitment to Caisse. Equally, I want to thank all our employees who diligently serve our members and clients. I congratulate all members of the Executive and Supervisory Commission, who contribute to the success of our credit unions. I also want to express our gratitude to all the members of Caisse for the trust that remains our main source of motivation.

Eugene Czolij, President

# **General Manager's Report**

#### Dear members,

In 2017, our Caisse Populaire Desjardins Ukrainienne de Montréal ("Caisse") has been hard at work to offer its members and clients distinctive and relevant services. This exercise will continue during the current year. To achieve this, we can count on the know-how of our staff as well as on the collaboration of with Desjardins Group, but also on new computer technology.

In person or with the support of this new computer technology, Caisse will assist you to reach your financial goals and objectives. With your Caisse following you everywhere thanks to, among others, the AccèsD application on your smartphone, we can more than ever participate actively in your everyday life. These new tools provide a benefit of our members and customers and will continue to boost the development of our business and our relationship with you.

It is thanks to the loyalty of our members that we can support the development of our Caisse and that of our Ukrainian community.

The assets of our Caisse increased by 3.1% from last year to \$162,859,194. Loans to individuals and businesses totaled \$140,484,453, an increase of 3.9%.

The Caisse's deposits totaled \$116,460,736, a 0.4% decrease.

At December 31, 2017, your Caisse's members capital increased to \$ 22,274,190, representing a growth of 7.5%. The equity consists of the share capital, which now stands at \$ 181,256, surplus earnings to be distributed of \$725,370, accumulated other comprehensive income of \$565,689 and finally reserves of \$20,801,875. The amount of the stabilization reserve represents \$ 118,550, while the reserve for potential rebates is \$777,825. Your Caisse has also accumulated \$ 89,000 in the Community Development Fund.

During the past year, your Caisse generated \$1,042,886 in operating surplus, down 1.3% from the previous year.

Net interest income totaled \$4,027,699, a decrease of 1.5% over last year. Interest expenses fell 2.7% to \$1,332,320. Other income, mainly from the distribution of Desjardins products and services, totaled \$694,746, down 1.8% from last year.

Given the rigor of our members with respect to their financial commitments, the Caisse did not experience any credit losses. She even recovered \$9,285.

Non-interest expenses were generally up moderately, up 1.5% to \$ 2,356,524.

We are proposing the payment of a rebate of \$ 289,000. The allocation chosen is based on the importance of the balance between surplus distribution, growth and capitalization. Your Caisse,

like Desjardins Group as a whole, must ensure a high capitalization. The development and sustainability of our Caisse are based on a fair distribution between the needs of our members and the requirements of the financial markets.

Technology, especially mobility, gives you unparalleled access to tools, products and services offered by Desjardins, 24 hours a day, 7 days a week.

We are also continuing to improve the services and products offered on all our channels, whether on the Internet, on the phone, at the Caisse or at ATMs. To this end, Desjardins Group is preparing for the deployment of new ATMs.

Our fourteen employees are here to assist you in the realization of your projects. I want to acknowledge their commitment and their commitment, and I thank them for choosing Desjardins as their employer.

Thank you also to the Caisse's management, people who sincerely love Desjardins, but also deeply their community and their region. Your investment in time and energy is essential for the development of a stimulating community.

Choosing Desjardins means participating together in a more dynamic environment!

#### Yourko Kulycky, General Manager

#### Source: Annual Report [translation]



**North Winnipeg Credit Union,** which has been serving the Ukrainian Community in Manitoba for over 65 years, is now the fifth largest Ukrainian credit union in Canada; North Winnipeg CU continued to enhance its tradition of community service. North Winnipeg has two branches, four ATMs, internet, telephone banking services, website and mobile banking access.

	North Winnipeg Credit Union
CEO:	Lisa Jaworsky
CFO:	Myron Fiks (new)
Head Office	310 Leila Avenue
Address:	Winnipeg, Manitoba
	R2V 1L8
Telephone:	(204) 954-7450
Website:	www.nwcu.mb.ca
Board of Directors:	Nicholas Chubenko - Chair (new)
	Sophia Kachur - Vice Chair
	Ihor Gawrachynsky - Secretary
	Orest Deneka
	Ostap Hawaleshka
	Olena Lyubashenko
	Maxim Paches
	John Zacharuk (new)
	Eugene Waskiw
Source: Website	

# **Report of the Board of Directors**

I am pleased to present the 2017 Report of the Board of Directors for North Winnipeg Credit Union. Our Credit Union has continued the trend of positive financial performance in 2017. Assets grew to \$109 million (2.1 per cent increase) while net income was \$360,802. These positive values reflect strong member patronage that allows us to reach these outcomes year after year. We remain sensitive and very appreciative of the ongoing loyalty and trust of our members.

his past year has brought some unexpected changes to the Board. Our Board Chair, Myron Pawlowsky, tendered his resignation after being appointed to the Board of Deposit Guarantee Corporation of Manitoba. We thank Myron for his many years of leadership and service on the Board of NWCU and wish him success in his new position and all future endeavors. We were pleased to welcome back Olena Lyubashenko to the Board. Our Vice-Chair, Sophia Kachor, regrettably was forced to take a leave of absence from Board activities due to illness. We have missed her knowledge and experience, but I am happy to report she is making a remarkable recovery and gradually returning to her position on the Board. In the meantime, I thank my fellow Board colleagues for their resolve, guidance and support while entrusting me in the role of Chair during these changes.

The senior management team and staff led by our CEO Lisa Jaworsky worked together very effectively and efficiently in meeting the financial service needs of our members. Their collective efforts and hard work have definitely not gone unnoticed and we are proud of what they continue to accomplish.

This past year we made the decision to close our Henderson Highway Branch and consolidate all financial services and operations back to the main Leila Branch. With due diligence, we opted to concentrate on enhancing and building upon a stronger single branch model with the benefits of extended financial services, increased hours of operation and staffing. The underlying goal is to promote opportunities for stronger service offerings to all our members in keeping with the original cooperative values.

To this end, we do not lose sight in continuing to maintain and build relationships with our community partners. In 2017, NWCU's community support budget remained strong at \$14,399 which included \$2,700 that was allocated towards various scholarships to high schools and Ukrainian school programs.

This year commemorates the 75th anniversary of North Winnipeg Credit Union and reaching this special milestone has been a very proud and valuable achievement. We celebrate our past members who helped establish the foundation of our credit union over these years. Today, our members continue to drive the success of NWCU and we value and take pride in their loyalty as well as the personal and financial services being offered. On behalf of the Board of Directors,

## Nicholas Chubenko, Chair

# **Chief Executive Officer's Report**

It has been my pleasure to serve the members as CEO for North Winnipeg Credit Union (NWCU) over the past year. My first year as CEO has been extremely rewarding, and I'm pleased to share with our membership our 2017 results.

**Our Successful Year** – 2017 was another successful year for North Winnipeg Credit Union, despite the challenge of the low interest rate environment that continually places pressure on our margins. Last year, our asset growth surpassed \$109 million; an increase of 2.1 per cent year over year. Our member deposits remained constant at \$100 million; with our loan portfolio increasing 5.0 per cent or \$4.6 million. Based on the 2017 financial results the Board of Directors declared a 4.39 per cent cash dividend or \$16,540 on all common shares and a 10 per cent cash payout of \$34,714 of all active surplus shares.

**Our Value for our Members** – In order to deliver increased value back to our members, we are focused on maximizing our operational efficiencies. In 2017, we improved our efficiency ratio by 9 per cent year over year to 80 per cent. As successful as we were, our Board also faced some tough decisions and as a result in February 2017, NWCU amalgamated its branches. Making changes to service delivery is very difficult and not something we take lightly. Your Board and management are always searching for efficiencies that will help keep our credit union solid and viable. We continue to collaborate with other credit unions to explore opportunities for cost savings and improving service deliveries. This approach will help our credit union deal with challenges such as increased regulation, increased operating costs, and continued financial margin compression.

**Your Feedback** – In September, we invited all members to participate in a comprehensive survey. The member survey uncovered areas where we are keen to improve. Two themes emerged from the survey: invest in technology and offer competitive rates and products. Thank you for your participation in our survey. Your opinions make a tremendous difference at your credit union and were integrated in our three-year business plans.

**Our Future** – During the year the Board and senior management developed a three-year business plan along with strategic priorities to help us achieve this plan. This is a great example of the vision the Board has for NWCU, providing goals, objectives and strategies for the coming years as we navigate through these ever-changing times in our industry. 2018 promises to be very exciting as we enter our 75th year of operations and focus on an expect investment in new electronic services that will allow them to deal with North Winnipeg anywhere at any time.

**Our People** – Our success in 2017 is a direct result of the heart and passion of our people. This includes our Board of Directors, management and all our dedicated employees, who work as a team every day to deliver the exceptional value that our members have come to expect. In September we invited our employees to participate in an employee survey to help us better understand NWCU's strengths and weaknesses. In 2018, we will focus on the areas our employees have identified as important to them.

**Our Members** – It is the trust, confidence and loyalty that our members place in North Winnipeg Credit Union that enable us to succeed. Thank you for your business and your loyalty to North Winnipeg Credit Union. We are excited for the future and will continue to work hard to deserve your patronage and maintain your trust. North Winnipeg Credit Union is your community credit union that is truly yours...mine....OURS!

## Lisa Jaworsky, CPA, CMA Chief Executive Officer

## Source: Annual Report

## **Community Organizations Supported By North Winnipeg Credit Union**

2017 Canada Games

Blessed Virgin Mary Ukraininan Catholic Church

Canada's National Ukrainian Festival Folklorama - Kyiv Pavilion

Folklorama - Spirit of Ukraine Pavilion

Garden City Collegiate

Holy Family Nursing Home Ladies Auxillary

Humanitarian Association of Ukrainian Volunteers Myloserdia

Immaculate Heart of Mary School

IPAC Soccer Club

Kinofilm Fest - Winnipeg

Knights of Columbus - Canon Luhovy Assembly #0374

Knights of Columbus - Fr. Shyshkowich Council #8925

Knights of Columbus - St. Josaphat #4138

Lubov SSMI Foundation - Holy Family Home revitalization project

Manitoba Credit Union Golf Tournament

O. Koshetz Choir

Oseredok Ukrainian Cultural and Educational Centre

Osvita Foundation Inc.

Platinum Jets Charity

Project "Liubov - Love"

Ralph Brown School

Rozmai Winnipeg CYMK Ukrainian Dancers

Rusalka Ukrainian Dance Ensemble

Seven Oaks Sadok Inc.

St. Anne Ukrainian Catholic Church

St. Basil Ukrainian Catholic Church

St. Joseph Ukrainian Catholic Church

Ukrainian Canadian Foundation of Taras Shevchenko

Ukrainian Canadian Women's Council, Winnipeg Branch

Ukrainian National Federation of Canada

Ukrainian Orthodox Summer Camp "Veselka"

Ukrainian Park Camp

Ukrainian Self-Reliance League of Canada

Ukrainian Social Services, Manitoba Branch

University of Winnipeg Chair in Cooperative Management

University of Winnipeg Ukrainian Students Association

Winnipeg Ukrainian Golf Classic

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**New Community Credit Union** is the oldest Ukrainian credit union in Canada and was incorporated on January 26, 1939, which has been serving the Ukrainian Community in Saskatoon for over seventy seven years. New Community is the sixth largest Ukrainian credit union in Canada.

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Board of Directors:	Roman Sywanyk - Chair (new)	
	George Zerebecky - Secretary	
	Cliff Arthurs	
	Angela Wojcichowsky	
	Barry Slowski	
	Delva Rebin	
	Rosanne Alain (new)	
	Gwen Klypak	
	Morris Bodnar	

# **Chairperson's Report**

On behalf of the Board of Directors, I am pleased to present the New Community Credit Union 2017 Annual Financial Report.

I would like to congratulate the New Community Credit Union for 79 years of excellent service to our members and community.

Over the past year we have seen numerous changes on how we do our business. These changes are driven by technology, compliance requirements set by our regulators and changes to the standards of sound business practice. Through all of this the Credit Union as in the past has enjoyed another successful year with growth in assets and increased net revenue.

I congratulate the management and staff of the New Community Credit Union, as it is through their dedication and hard work that enables the Credit Union to grow and be profitable.

In closing, the Board of Directors, management and staff of our credit union, would like to extend our sincere thanks to you, the members for your continued patronage and support. In working together, we assure our success into the future.

## Roman Sywanyk, Chairperson of the Board

# Management Discussion & Analysis

#### Introduction

New Community Credit Union (NCCU) is an independent member owned Saskatchewan credit union. Current legislation enables NCCU to provide financial services to members and nonmembers. As of December 31, 2017, there are 2,257 members. This amount is down slightly from the 2,277 members in 2016. All members hold two \$5 shares, allowing them to participate in the democratic process. NCCU has held its office in the Riversdale Community our entire 79-year history, predominately providing services to Saskatoon and bordering communities. Service channels are in-branch, the ATM network, CU Connect, internet banking and mobile banking. Although cost restraints sometimes limit NCCU from being on the leading edge of technology we are committed to listening to the needs of our membership. In 2017 we launched our Mobile App. NCCU remains dedicated to balancing the cost of technological advancements with the evolving expectation of a more connected society. NCCU remains committed to providing a good balance between fiscal responsibility and meeting and exceeding the service level expectations of all membership.

## Strategy

NCCU's Mission is "To be the premier provider of personalized financial services to a growing and diverse membership". A strategic initiative has always been to provide our members with an elite level of personal service.

NCCU is very pleased to be ending 2017 with the exact staff we started the year with. We remain committed to providing a premier level of personal service and believe we have an entire staff complement, who has embraced our member-first philosophy. We continue to be mindful of organizational expenses, while not jeopardizing our focus on the diverse needs of

our membership. Maintaining relevance in the highly competitive and scrutinized financial services industry is a daily challenge; however, NCCU is looking to long term sustainability.

Success and sustainability continue to have an evolving definition. Escalating attention on Compliance, Capital Adequacy, Liquidity and Enterprise Risk Management continue to place pressure on balancing growth while remaining profitable, in order to increase Retained Earnings. NCCU is pleased to report strong financial performance in 2017. Thank you to our loyal members for your ongoing support which has allowed NCCU the opportunity to continue to build strength.

Low commodity prices continue to impact the local economy which has placed pressure on our industry. 2017 did see 3 separate rate increases by the Bank of Canada. These increases did alleviate some of the pressure on the record low interest margin, which was felt for a number of years. As a result, a portion of NCCU's strong results can be attributed to a more favorable investment return.

## Results

#### **Financial Performance**

The following will provide a summary of the Financial Statements found later in this report. NCCU ended 2017 exceeding budget in the majority of categories. With a 9.8% increase in Balance Sheet Assets we ended the year at \$97.8M.

The growth in Assets was once again made possible by an increase in total deposits. NCCU saw deposits increase 9.9% to \$90.4M. This growth was spread out in the various different deposit accounts; both registered and non-registered.

Strong loan demand continued in 2017 resulting in a 12.9% increase in loans, to \$82.7M. Loans currently make up 84.5% of assets. After being slightly down last year, this ratio is back up to more traditional levels. In addition to balance sheet loans NCCU administers an additional \$25.4M for strategic partners. Our total loan portfolio as at Dec 31st was \$104.7M.

## **Credit Risk**

NCCU's loan portfolio has traditionally been heavily weighted in residential mortgages. The last number of years the Board has assessed risk through a Risk Appetite Statement. Although comfortable with the lack of diversity in a heavily concentrated residential portfolio, they recognized the strain that it placed on the Interest Margin. Over the past few years NCCU has placed considerable emphasis on a more diversified loan portfolio. Although this does expose our organization to increased risk, the expectation is it will also increase interest and noninterest revenue. This focus is the primary reason you will see a large increase in loan writeoffs in 2017. Included in this year's written-off loans, is an allowance of \$34,000. This amount has been allocated with the potential for future losses. Although we have seen the increase in loan write-offs, our overall delinquency has edged down nicely. We feel strongly the 34.6% increase in net income is a positive result of the increased risk exposed to in the loan portfolio. We experienced an increase to comprehensive Return on Assets of 0.83%, after tax.

## Liquidity Risk

Liquidity is the capacity to generate or obtain sufficient cash in a timely manner at a reasonable price to meet commitments as they become due. High-quality liquid assets can be easily and

immediately converted into cash at little or no loss of value. Saskatchewan credit unions are required to maintain 10% of their deposits with SaskCentral. These statutory deposits support clearing and settlement within the national credit union system and are administered by SaskCentral.

Operating Liquidity is the availability of high quality liquid assets as a percentage of potential outflows. NCCU's well managed growth of deposits in 2017 resulted in our ability to move more of these deposits into loans; placing this liquidity into loans results is the best opportunity to maximize revenues. 2017 also saw our regulator, Credit Union Deposit Guarantee Corporation implement new Liquidity Standards. A new measure of liquidity referred to Liquidity Coverage Ratio (LCR) came into effect Jan 2017. There is a 3 year faze-in of the LCR with a minimum standard of 80% for 2017, 90% for 2018 and 100% for 2019 and beyond. NCCU has done an effective job of managing these new standards remaining comfortably within the long range threshold throughout 2017.

## **Capital and Profitability**

Management We are very pleased to report another successful year with net profit of \$809,398. This represents a 34.6% year-over-year increase. Good profitability results in a strong and healthy equity position. Increased regulatory requirements continue to place pressure on building reserves; as a result, the Board made the decision to move 100% of this year's profit into Retained Earnings. Equity is the difference between assets and liabilities which is the measure of ownership. Equity can be measured both as a percentage of assets or as a dollar amount. We completed 2017 with \$7,352,434.

Equity or Capital is the financial strength of a credit union. The level of capital held protects against anticipated and unexpected events. Credit Union Deposit Guarantee Corporation sets standards for the Credit Unions to follow. Although CUDGC set's minimum standards, they consider it prudent to maintain Capital levels which exceed regulatory minimums. One ratio measured is the Leverage Ratio. NCCU has a Leverage Ratio of 7.44% which exceeds the 5.0% regulatory minimum. The Board is pleased with the progress towards the self-imposed target of 7.5%.

## **Efficiency Ratio**

Productivity is an area of operations we continue to focus considerable attention. With increased costs and continued pressure on interest rate margin we are constantly looking for ways to become more efficient. Efficiency ratio is another measure often used in the financial services industry. The efficiency ratio is typically used to analyze how well a company uses its assets and liabilities internally. The Efficiency Ratio is effectively the amount you need to spend in order to make \$1. It is one of the few ratios where the lower the number the stronger the result. NCCU's efficiency ratio has seen a steady decline, from a high of 79.98% in 2013 to 57.56% in 2017. This is down from 64.44% in 2016 and compares favorably to the credit union system average of 70.30%. There are only a limited number of ways for us to increase revenue so we need to commend our staff for continuously looking for ways to control costs.

## Summary

With a 34.6% increase in net income NCCU has maintained good profitability. Continuing to look for additional revenue streams will continue to be important. Both the board and

management are committed to sound financial management. Part of this will be to pay close attention to balancing capital levels and maintaining a sustainable growth rate. With escalating attention on capital, NCCU will continue to focus on building reserves for the foreseeable future.

As a financial institution, the credit union is essentially in the business of taking on and managing risk on a number of fronts. The Board of Directors and Executive Management are committed to balancing and managing the various risks of the organization to ensure strength and stability well into the future. We have a stable staff compliment and feel we have the expertise combined with the financial industry experience to position NCCU for the future. Management works closely with the credit union's Board of Directors to establish policies and procedures to effectively manage the various risks the organization is exposed to. The Financial Services Industry is highly scrutinized and regulated. Regular audits; both internal and external, combined with ongoing monitoring performed by the Credit Union Deposit Guarantee Corporation provides support to the risk management function of the credit union. Risk is managed on a regular basis with monthly meetings and detailed reporting presented to NCCU's Board of Directors.

#### Source: Annual Report

# Bohdan Leshchyshen profile

Bohdan Leshchyshen has been a member of Buduchnist Credit Union for over 60 years and was first elected to the Board of Directors in 1993. He presently serves as a Director and sits on the following committees: Audit Committee and Investment Committee (Chairman).

In addition to his board work at Buduchnist Credit Union, Mr. Leshchyshen has the following community service experience. He was the Executive Producer of Forum TV Omni Community TV program from August 2012 to April 2017 and Chairman of BCU Foundation from July 2010 to April 2017. He has been member of the Ukrainian Youth Association of Canada and League of Ukrainian Canadians for over 50 years. He sits on the Board of Directors of the National Executive of the League of Ukrainian Canadians, Desna Foundation, Ucrainica Research Institute, Ukrainian Youth Association Charitable Trust and Canada Ukraine Chamber of Commerce.

Bohdan Leshchyshen's business career has spanned more than 40 years with particular emphasis on the financial services sector.

His chartered bank and credit union regulatory experience includes senior positions with the Deposit Insurance Corporation of Ontario (DICO) and the Office of the Superintendent of Financial Institutions (Federal regulator) and credit lending positions with the Canadian Imperial Bank of Commerce.

He has had extensive research and analytical experience with several prominent equity research and credit-rating organizations, including Independent Equity Research (eResearch), Northern Securities, St. James Securities, Dominion Bond Rating Service, PPM Fund Mangers (Canada), a unit of Prudential Life Insurance Company, and McNeil Mantha.

In December 2007 he was appointed Director of Corporate Development with CHF Investor Relations and in April 2011, he was appointed Vice President, Corporate Development & Investor Relations for Century Iron Mines Corporation. He served as President and CEO of Old Mill Toronto for a one year term ending July 2016. Old Mill Toronto has a 250 seat restaurant, 16 banquet halls that host wedding receptions and corporate events and 57 room hotel with a spa.

Most recently, he came out of semi-retirement and was appointed in May, 2018 as the Canadian Project Director of Canada-Ukraine Trade and Investment Support Project (CUTIS). The CUTIS Project is a 5-year (2016-2021) Canadian development assistance initiative designed to help Ukraine through increasing exports from Ukraine to Canada and investment from Canada to Ukraine.

Bohdan Leshchyshen's credit union related public and private directorships included the following: Director of Selient Inc., a public company providing lending software to credit unions in Canada (2003-2007); Director of Northwest & Ethical Investments LLP (formerly The Ethical Funds Inc.), a mutual fund company owned by the Credit Union Centrals in Canada and the Desjardins Movement in Quebec (2006-2009).

He has a Bachelor of Arts Degree from the University of Toronto and an Master of Business Administration from the University of Toronto - Faculty of Management Studies (Rotman School of Management) and holds a CFA designation (Chartered Financial Analyst) from the CFA Institute.

For further information and past reports, please visit: www.canadiancreditunion.ca