# UKRAINIAN-CANADIAN CREDIT UNIONS 2015 FINANCIAL RESULTS













Prepared for Annual General Meeting of Council of Ukrainian Credit Unions September 2016

By Bohdan Leshchyshen, MBA, CFA

### **Bob (Bohdan) Leshchyshen**

Bohdan Leshchyshen has been a member of Buduchnist Credit Union for over 60 years and was first elected to the Board of Directors in 1993. He presently serves as Vice-Chairman and sits on the following committees: Executive Committee, Audit Committee, Human Resources Committee and Investment Committee (Chairman).

In addition to his board work at Buduchnist Credit Union, Mr. Leshchyshen has the following community service experience. He is the Executive Producer of Forum TV since August 2012 and Chairman of BCU Foundation since July 2010. He has been member of the Ukrainian Youth Association of Canada and League of Ukrainian Canadians for over 50 years. He sits on the Board of Directors of the National Executive of the League of Ukrainian Canadians, Desna Foundation, Ucrainica Research Institute, Ukrainian Youth Association Charitable Trust and Canada Ukraine Chamber of Commerce.

Bohdan Leshchyshen's business career has spanned more than 40 years with particular emphasis on the financial services sector.

His chartered bank and credit union regulatory experience includes senior positions with the Deposit Insurance Corporation of Ontario (DICO) and the Office of the Superintendent of Financial Institutions (Federal regulator) and credit lending positions with the Canadian Imperial Bank of Commerce.

He has had extensive research and analytical experience with several prominent equity research and credit-rating organizations, including Independent Equity Research (eResearch), Northern Securities, St. James Securities, Dominion Bond Rating Service, PPM Fund Mangers (Canada), a unit of Prudential Life Insurance Company, and McNeil Mantha.

More recently, in December 2007 he was appointed Director of Corporate Development with CHF Investor Relations and in April 2011, he was appointed Vice President, Corporate Development & Investor Relations for Century Iron Mines Corporation. He recently retired after a one year term as President and CEO of Old Mill Toronto. Old Mill Toronto has a 250 seat restaurant, 16 banquet halls that host wedding receptions and corporate events and 57 room hotel with a spa.

Bohdan Leshchyshen's public and private directorships included the following: Director of Selient Inc., a public company providing lending software to credit unions in Canada (2003-2007); Director of Northwest & Ethical Investments LLP (formerly The Ethical Funds Inc.), a mutual fund company owned by the Credit Union Centrals in Canada and the Desjardins Movement in Quebec (2006-2009).

He has a Bachelor of Arts Degree from the University of Toronto and an Master of Business Administration from the University of Toronto - Faculty of Management Studies (Rotman School of Management) and holds a CFA designation (Chartered Financial Analyst) from the CFA Institute.

For further information and previous reports, please visit: www.canadiancreditunion.ca

#### Five Year Results of Ukrainian-Canadian Credit Unions in Canada

The highlights of financial results of Ukrainian-Canadian Credit Unions over the last five years are as follows:

- Asset quality as measured by allowance as a % of loans and loan loss provision has remained stable at 0.12% of total loans primarily due to a continued lower interest rate environment.
- Comprehensive net income increased by 24.4% in 2015 to \$11 million.
- Return on assets and return on equity improved in 2015.
- Membership declined slightly in 2015 by 356 members.

The members of the Ukrainian-Canadian credit unions have continued to financially benefit by receiving significant dividends and patronage payments, which totalled \$1.326 million in 2015 compared to \$1.825 million in 2014. Over the last five years a total of \$8.7 million has been provided by way of dividends and patronage dividends to the members of the Ukrainian-Canadian credit unions in Canada.

The Ukrainian-Canadian credit unions have continued to support the Ukrainian community in Canada by providing donations, sponsorship and promotions funds to non-profit and charitable organizations for their deserving projects. In 2015, the five largest credit unions have provided \$3.660 million in donations, sponsorship and promotion funds to many charitable and non-profit organizations in the Ukrainian community in Canada. This represents an increase of 23.4% from the previous year. Over the last five years a total of \$13.8 million has been provided by way of donations, sponsorship and promotion funds to the Ukrainian community in Canada.

**Performance.** Return on equity was 6.9% compared to 5.9% in 2014. Ukrainian-Canadian credit unions assets grew by 6.3% in 2015 compare to record growth of 6.9% in 2014. *In 2015, the largest credit unions in Canada saw their assets grow by 9.9% compared to 7.5% in 2014.* Ukrainian-Canadian Credit Union's total deposits grew by 5.4% compared to a growth of 3.1% in the previous year. Even in a low interest rate environment, demand deposits grew by 10.8% while Registered Plans (RRSP and RRIF deposits) increased by 8.2%, while term deposits increased by 0.4%.

The Ukrainian-Canadian Credit Union's net income before dividend and patronage payments declined by 24.4% to \$11.0 million from \$8.8 million, primarily due to an increase comprehensive income in 2015 and decrease comprehensive income in the previous year. The net income before taxes in 2015 was \$12.6 million compared to \$11.9 million in the previous year. The operating expense ratio increased slightly to 1.77% compared to 1.76% in the previous year. Ukrainian-Canadian Credit Union's operating ratio is much lower than the operating expense ratio of the *largest credit unions in Canada, which had a ratio of 2.17%*. This

means that the Ukrainian-Canadian Credit Unions are low cost providers of financial services. The Ukrainian-Canadian Credit Unions paid 12.7% of their net income to their members by way of a dividend or a patronage refund totalling \$1.396 million compared to \$1.825 million in the previous year. These patronage dividends helped increase the capital of the credit unions by 5.7% to \$162.7 million representing 7.26% of the assets. The ratio of capital to assets has increased compared to the previous year.

The return on assets (ROA) increased to 0.51% compared to 0.43% in 2014, which was significantly above the *largest credit unions in Canada average ROA of 0.43%*.

Ukrainian-Canadian Credit Unions continue to largely rely on the traditional intermediary function or the net interest margin for their revenue source. Expansion into other sources of income is slowly progressing and represented 15.6% of total net operating revenue compared to 13.1% in the previous year. Other income represented 23.4% of the total revenue for the largest Canadian credit unions. The higher ratio of other income total revenue experienced by largest credit unions in Canada was due to the significant fee income generated from their lending activities, mutual funds and investment management activities.

**Asset Quality**. Overall the asset quality is still quite strong. The loan loss provision as a % of average assets was stable at 0.01% compared to 0.03% in 2014, which compares very favourably to the *large Canadian credit unions*, which had a loan loss provision of 0.06%.

The allowance for loan losses remained the same 0.12% of total loans, which again compares very favourably [less than half] to the largest Canadian credit unions, which had an allowance for loan losses of 0.26%.

**Loan portfolio**. The Ukrainian-Canadian Credit Unions have a larger concentration in lower risk residential mortgage lending which represents 62% of the loan portfolio. The residential loan portfolio grew by 13.0% in 2015 compared to 7.2% in the previous year. *Residential mortgage portfolio of the largest credit unions in Canada represented 60.5% of the total loan portfolio and saw their residential mortgages grow by 13.7%.* 

The commercial mortgage loans represented 31% of the total loan portfolio. The commercial mortgage loans grew by 15.0% compared to 11.9% growth in the previous year. Providing secured commercial mortgage loans to small businesses and self-employed individuals will ensure the future of Ukrainian-Canadian credit unions, because these two groups of members have generally been ignored by and not well serviced by the chartered bank system in Canada. Commercial loan portfolio of the largest credit unions in Canada represented 26.3% of the total loan portfolio and saw their commercial loans grow by 10.8%.

Consumer loans only represented 4% of the total loan portfolio and saw a decline of 3.2% in 2015. *Personal loan portfolio of the largest credit unions in Canada represented 8.1% of the* 

total loan portfolio and saw their personal loans declined by 0.4%.

Only two Winnipeg based credit unions have business loan portfolios, Carpathia Credit Union and North Winnipeg Credit Union.

New Community Credit union experienced the largest total loan growth of 8.0% of the Canadian-Ukrainian credit unions in Canada.

| Comparison of 20           | 015 and 201 | 4 Loan Port | folios |
|----------------------------|-------------|-------------|--------|
|                            |             |             | Growth |
| Gross Loans                | 2015        | 2014        | %      |
| Buduchnist                 | 653,678     | 613,439     | 6.6%   |
| Ukrainian                  | 602,768     | 590,995     | 2.0%   |
| Carpathia                  | 380,948     | 358,420     | 6.3%   |
| CP Ukrainienne de Montreal | 124,587     | 119,288     | 4.4%   |
| North Winnipeg             | 86,789      | 85,124      | 2.0%   |
| New Community              | 65,313      | 60,499      | 8.0%   |
|                            | 1,914,082   | 1,827,765   | 4.7%   |
|                            |             |             | Growth |
| Residential Mortgages      | 2015        | 2014        | %      |
| Buduchnist                 | 421,950     | 395,443     | 6.7%   |
| Ukrainian                  | 414,675     | 404,254     | 2.6%   |
| Carpathia                  | 194,043     | 176,417     | 10.0%  |
| CP Ukrainienne de Montreal | 47,178      | 46,164      | 2.2%   |
| North Winnipeg             | 66,418      | 63,376      | 4.8%   |
| New Community              | 49,308      | 47,151      | 4.6%   |
| •                          | 1,193,572   | 1,132,805   | 5.4%   |
|                            |             |             | Growth |
| Commercial Mortgages       | 2015        | 2014        | %      |
| Buduchnist                 | 212,362     | 207,260     | 2.5%   |
| Ukrainian                  | 171,042     | 170,317     | 0.4%   |
| Carpathia                  | 136,401     | 131,232     | 3.9%   |
| CP Ukrainienne de Montreal | 59,534      | 55,098      | 8.1%   |
| North Winnipeg             | 12,449      | 13,079      | -4.8%  |
| New Community              | 4,670       | 3,386       | 37.9%  |
|                            | 596,457     | 580,372     | 2.8%   |
|                            |             |             | Growth |
| Consumer Loans             | 2015        | 2014        | %      |
| Buduchnist                 | 9,932       | 10,735      | -7.5%  |
| Ukrainian                  | 17,051      | 16,424      | 3.8%   |
| Carpathia                  | 20,832      | 23,260      | -10.4% |
| CP Ukrainienne de Montreal | 17,875      | 18,026      | -0.8%  |
| North Winnipeg             | 5,848       | 6,080       | -3.8%  |
| New Community              | 11,291      | 9,918       | 13.8%  |
|                            | 82,830      | 84,443      | -1.9%  |

**Growth of membership**. Membership has decreased by 0.5% to 64,889. Only New Community CU and Buduchnist CU saw their membership numbers increase by 3.2% and 1.7% respectively.

| Comparison of Membership Growth |                 |                 |             |             |  |  |  |
|---------------------------------|-----------------|-----------------|-------------|-------------|--|--|--|
| Name of credit union            | Members<br>2015 | Members<br>2014 | Growth<br>% | Growth<br># |  |  |  |
| 1 Buduchnist                    | 22,377          | 21,997          | 1.7%        | 380         |  |  |  |
| 2 Ukrainian                     | 24,222          | 24,925          | -2.8%       | (703)       |  |  |  |
| 3 Carpathia                     | 8,820           | 8,850           | -0.3%       | (30)        |  |  |  |
| 4 CP Ukrainienne de Montreal    | 3,457           | 3,530           | -2.1%       | (73)        |  |  |  |
| 5 North Winnipeg                | 3,375           | 3,375           | 0.0%        | 0           |  |  |  |
| 6 New Community                 | 2,292           | 2,222           | 3.2%        | 70          |  |  |  |
| Total                           | 64,543          | 64,899          | -0.5%       | (356)       |  |  |  |

Reasons for membership declines. Usually after a merger, it takes a few years for the credit union to identify and consolidate the dual membership of its members. Ukrainian-Canadian CU and United Hamilton merged in 2012 and their combined membership in 2011 was 25,988 and Ukrainian-Canadian CU members in 2012 was 25,764 a decrease of 224 members. The other contributor to memberships decline is that the aging membership, the larger credit unions have between 80 to 100 deceased members per year.

**Asset Growth.** Ukrainian-Canadian credit unions assets grew by 6.3% in 2015 compared to 6.9% growth in 2014. *The largest credit unions in Canada grew by 9.9% in 2015 compared to 7.5% in previous year.* 

New Community CU had the largest asset growth of 11.7%, followed by Buduchnist CU with growth of 7.8%.

| Comparison of Asset Growth   |                            |                            |        |             |  |  |  |
|------------------------------|----------------------------|----------------------------|--------|-------------|--|--|--|
|                              | Assets<br>2015<br>(\$mils) | Assets<br>2014<br>(\$mils) | Growth | Growth<br># |  |  |  |
| 1 Buduchnist                 | \$764.7                    | \$709.4                    | 7.8%   | \$55.4      |  |  |  |
| 2 Ukrainian                  | \$713.0                    | \$675.0                    | 5.6%   | \$37.9      |  |  |  |
| 3 Carpathia                  | \$432.2                    | \$411.8                    | 4.9%   | \$20.4      |  |  |  |
| 4 CP Ukrainienne de Montreal | \$146.7                    | \$142.8                    | 2.7%   | \$3.9       |  |  |  |
| 5 North Winnipeg             | \$100.9                    | \$94.8                     | 6.4%   | \$6.1       |  |  |  |
| 6 New Community              | \$84.5                     | \$75.7                     | 11.7%  | \$8.9       |  |  |  |
| Total                        | \$2,242.0                  | \$2,109.4                  | 6.3%   | \$132.6     |  |  |  |

**Deposit growth**. CU members have been seeking higher interest rates outside of their credit union and using excess funds on deposit to reduce their outstanding debts. This has resulted in a very difficult and competitive deposit taking environment. Deposits increased by 5.4% in 2015 compared to growth of 3.1% in previous year. *The largest credit unions in Canada grew by 8.7% in 2015 compared to 6.2% in previous year.* 

New Community CU had the largest deposit growth of 12.3%, followed by North Winnipeg CU with a growth rate of 6.6%.

|                            |                         |           | Growth |
|----------------------------|-------------------------|-----------|--------|
| Total Deposits             | 2015                    | 2014      | %      |
| Buduchnist                 | 627,809                 | 601,954   | 4.3%   |
| Ukrainian                  | 587,016                 | 554,406   | 5.9%   |
| Carpathia                  | 402,812                 | 383,790   | 5.0%   |
| CP Ukrainienne de Montreal | 117,666                 | 111,604   | 5.4%   |
| North Winnipeg             | 93,573                  | 87,753    | 6.6%   |
| New Community              | 77,752                  | 69,249    | 12.3%  |
| -                          | 1,906,628               | 1,808,755 | 5.4%   |
|                            |                         |           | Growth |
| Demand Deposits            | 2015                    | 2014      | %      |
| Buduchnist -               | 218,813                 | 197,523   | 10.8%  |
| Ukrainian                  | 216,612                 | 198,171   | 9.3%   |
| Carpathia                  | 139,913                 | 130,653   | 7.1%   |
| CP Ukrainienne de Montreal | 40,142                  | 28,734    | 39.7%  |
| North Winnipeg             | 23,853                  | 21,965    | 8.6%   |
| New Community              | 25,114                  | 22,620    | 11.0%  |
| ·                          | 664,447                 | 599,665   | 10.8%  |
|                            |                         |           | Growth |
| Term Deposits              | 2015                    | 2014      | %      |
| Buduchnist                 | 307,287                 | 311,348   | -6.2%  |
| Ukrainian                  | 254,480                 | 248,297   | 0.0%   |
| Carpathia                  | 149,919                 | 147,720   | -1.2%  |
| CP Ukrainienne de Montreal | 55,111                  | 62,712    | -1.0%  |
| North Winnipeg             | 40,848                  | 39,434    | 1.5%   |
| New Community              | 43,957                  | 38,549    | 2.9%   |
| -                          | 851,602                 | 848,060   | -2.5%  |
|                            |                         |           | Growth |
| Registered Plans           | 2015                    | 2014      | %      |
| Buduchnist                 | 101,709                 | 93,083    | 9.8%   |
| Ukrainian                  | 115,924                 | 107,938   | 3.9%   |
| Carpathia                  | 112,980                 | 105,417   | 9.0%   |
| CP Ukrainienne de Montreal | 22,413                  | 20,159    | 10.7%  |
| North Winnipeg             | 28,872                  | 26,353    | 8.8%   |
|                            |                         |           |        |
| New Community              | 8,681<br><b>390,579</b> | 8,080     | 10.3%  |

**Net Interest Margin** - Net interest margin decreased to 1.99% compared to 2.06% in the previous year. CP Ukrainienne de Montreal had the highest net interest margin 2.54%, followed by Ukrainian CU with 2.03% and then Buduchnist CU with 1.95%.

The largest credit unions in Canada had a net interest margin of 2.13% in 2015 compared to 2.23% in the previous year.

| Net Interest Margin Comparison |       |       |             |  |  |  |  |
|--------------------------------|-------|-------|-------------|--|--|--|--|
| Name of credit union           | 2015  | 2014  | Change<br>% |  |  |  |  |
| Buduchnist                     | 1.95% | 1.99% | -0.04%      |  |  |  |  |
| Ukrainian                      | 2.03% | 2.13% | -0.10%      |  |  |  |  |
| Carpathia                      | 1.86% | 1.92% | -0.06%      |  |  |  |  |
| CP Ukrainienne de Montreal     | 2.54% | 2.58% | -0.04%      |  |  |  |  |
| North Winnipeg                 | 1.85% | 1.99% | -0.14%      |  |  |  |  |
| New Community                  | 1.94% | 2.02% | -0.08%      |  |  |  |  |
|                                | 1.99% | 2.06% | -0.07%      |  |  |  |  |

**Operating Costs** – Ukrainian-Canadian Credit Unions have an operating cost structure that is quite competitive. The operating expense ratio changed slightly to 1.77% in 2015 compared to 1.76% in the previous year. [Still quite favourable compared to the largest credit unions in Canada].

The largest credit unions in Canada decreased their operating expense ratio to 2.13% from 2.23% in the previous year.

| Operating Expense Ratio Comparison |       |       |             |  |  |  |
|------------------------------------|-------|-------|-------------|--|--|--|
| Name of credit union               | 2015  | 2014  | Change<br>% |  |  |  |
| Buduchnist                         | 1.67% | 1.62% | 0.05%       |  |  |  |
| Ukrainian                          | 1.96% | 2.00% | -0.04%      |  |  |  |
| Carpathia                          | 1.65% | 1.59% | 0.06%       |  |  |  |
| CP Ukrainienne de Montreal         | 1.54% | 1.62% | -0.08%      |  |  |  |
| North Winnipeg                     | 1.82% | 1.95% | -0.13%      |  |  |  |
| New Community                      | 1.89% | 1.96% | -0.07%      |  |  |  |
|                                    | 1.77% | 1.76% | 0.00%       |  |  |  |

The operating expense to revenue (productivity ratio) increased slightly to 74.9% in 2015 from 74.3% in the previous year. The productivity ratio of the Ukrainian-Canadian Credit Unions has remains below the *largest Canadian credit unions ratio*, which had a productivity ratio of 77.9% in 2015.

| Productivity Expense Ratio Comparison |       |       |             |  |  |  |
|---------------------------------------|-------|-------|-------------|--|--|--|
| Name of credit union                  | 2015  | 2014  | Change<br>% |  |  |  |
| Buduchnist                            | 74.7% | 72.5% | 2.2%        |  |  |  |
| Ukrainian                             | 82.9% | 84.0% | -1.1%       |  |  |  |
| Carpathia                             | 72.0% | 69.4% | 2.6%        |  |  |  |
| CP Ukrainienne de Montreal            | 50.8% | 53.4% | -2.6%       |  |  |  |
| North Winnipeg                        | 80.3% | 80.3% | 0.0%        |  |  |  |
| New Community                         | 70.8% | 72.4% | -1.6%       |  |  |  |
|                                       | 74.9% | 74.3% | 0.6%        |  |  |  |

**Capitalization** – The average capital ratio decreased to 8.25% from 7.80% in the previous year. This compares very favourably to *the largest credit unions in Canada which had a capital ratio of 7.04% in 2015 compared to 6.88% in the previous year.* 

The best capitalized credit union was CP Ukrainienne de Montreal with a capital ratio of 13.08%, the next best capitalized credit union was Buduchnist CU with a capital ratio 7.99%.

|                            | Capitalization Comparison    |             |                              |             |  |  |
|----------------------------|------------------------------|-------------|------------------------------|-------------|--|--|
| Name of credit union       | Capital<br>(\$000's)<br>2015 | %<br>Assets | Capital<br>(\$000's)<br>2014 | %<br>Assets |  |  |
| Buduchnist                 | \$61,136                     | 7.99%       | \$57,874                     | 8.76%       |  |  |
| Ukrainian                  | \$46,065                     | 6.46%       | \$43,783                     | 6.98%       |  |  |
| Carpathia                  | \$24,809                     | 5.74%       | \$23,599                     | 6.14%       |  |  |
| CP Ukrainienne de Montreal | \$19,188                     | 13.08%      | \$17,705                     | 13.06%      |  |  |
| North Winnipeg             | \$5,534                      | 5.49%       | \$5,534                      | 6.11%       |  |  |
| New Community              | \$5,969                      | 7.06%       | \$5,451                      | 7.28%       |  |  |
| -                          | \$162,702                    | 8.25%       | \$153,946                    | 7.80%       |  |  |

Canadian credit unions have had to comply with the Risk Adjusted Capital rules (Basel accord) over the last few years, which the chartered banks have been using for many years. The average Ukrainian-Canadian Credit Union's Total risk adjusted capital ratio was 13.63% compared to 13.42% in the previousyear. Again, the Ukrainian-Canadian credit union's risk adjusted capital ratio compares very favourably to *the largest credit unions in Canada's ratio of* 13.24%.

| Risk Adjusted Capital Comparison |  |                |  |                |  |  |  |
|----------------------------------|--|----------------|--|----------------|--|--|--|
|                                  | Risk<br>Adjusted<br>Capital<br>(\$000's) | Total<br>Ratio | Risk<br>Adjusted<br>Capital<br>(\$000's) | Total<br>Ratio |  |  |  |
| Name of credit union             | 2015                                     | %              | 2014                                     | %              |  |  |  |
| Buduchnist                       | \$61,095                                 | 14.90%         | \$57,797                                 | 15.10%         |  |  |  |
| Ukrainian                        | \$46,520                                 | 13.80%         | \$44,191                                 | 13.10%         |  |  |  |
| Carpathia                        | \$24,838                                 | 10.74%         | \$23,626                                 | 10.92%         |  |  |  |
| CP Ukrainienne de Montreal       | \$14,306                                 | 13.34%         | \$13,112                                 | 12.25%         |  |  |  |
| North Winnipeg                   | \$5,800                                  | 16.38%         | \$5,516                                  | 16.11%         |  |  |  |
| New Community                    | \$5,868                                  | 14.31%         | \$5,286                                  | 14.43%         |  |  |  |
| Total                            | \$158,427                                | 13.63%         | \$149,529                                | 13.42%         |  |  |  |

| Ukrainian Credit Unions in Canada | 2011     | 2012     | 2013     | 2014     | 2015     | 5 yr<br>Avg. |
|-----------------------------------|----------|----------|----------|----------|----------|--------------|
| Number of Credit Unions           | 7        | 6        | 6        | 6        | 6        | Avy.         |
| Number of Credit Officials        | ,        |          |          |          | 0        |              |
| Members                           | 68,390   | 68,367   | 64,540   | 64,899   | 64,543   |              |
| Growth rate %                     | -2.3%    | 0.0%     | -5.6%    | 0.6%     | -0.5%    | -1.6%        |
|                                   |          |          |          |          |          |              |
| Assets (\$Mils)                   | \$1,715  | \$1,851  | \$1,973  | \$2,109  | \$2,242  |              |
| Growth rate %                     | 5.0%     | 8.0%     | 6.6%     | 6.9%     | 6.3%     | 6.5%         |
|                                   |          |          |          |          |          |              |
| Assets per member                 | \$25,077 | \$27,080 | \$30,570 | \$32,503 | \$34,736 |              |
| Growth rate %                     | 7.5%     | 8.0%     | 12.9%    | 6.3%     | 6.9%     | 8.3%         |
|                                   |          |          |          |          |          |              |
| Total Loans (\$Mils)              | \$1,428  | \$1,585  | \$1,685  | \$1,826  | \$1,914  |              |
| Growth rate %                     | 5.4%     | 11.0%    | 6.4%     | 8.3%     | 4.8%     | 7.2%         |
| Allowance % loans                 | 0.15%    | 0.16%    | 0.12%    | 0.12%    | 0.12%    | 0.13%        |
| Residential mortgages (\$mils)    | \$910    | \$1,014  | \$1,056  | \$1,133  | \$1,194  |              |
| Growth rate %                     | 5.0%     | 11.5%    | 4.2%     | 7.2%     | 5.4%     | 6.6%         |
| Crown rate /s                     | 3.070    | 111370   | 11270    | 7.1270   | 31170    | 0.070        |
| Commercial mortgages (\$mils)     | 420      | 464      | 519      | 580      | 596      |              |
| Growth rate %                     | 15.2%    | 10.3%    | 11.9%    | 11.9%    | 2.8%     | 10.4%        |
| Personal loans (\$mils)           | 83       | 86       | 86       | 84       | 83       |              |
| Growth rate %                     | 3.6%     | 3.2%     | 0.0%     | -1.3%    | -1.9%    |              |
| GIOWEII IUCE 70                   | 3.070    | 3.2 /0   | 0.070    | 1.570    | 1.570    |              |
| Total Deposits (\$mils)           | \$1,467  | \$1,640  | \$1,755  | \$1,809  | \$1,907  |              |
| Growth rate %                     | -0.4%    | 11.8%    | 7.0%     | 3.1%     | 5.4%     | 5.4%         |
|                                   |          |          |          |          |          |              |
| Demand deposits (\$mils)          | 440      | 524      | 550      | 600      | 664      | 1            |
| Growth rate %                     | -4.4%    | 19.2%    | 4.9%     | 9.0%     | 10.8%    | 7.9%         |
| Term deposits (\$mils)            | 765      | 819      | 869      | 848      | 852      |              |
| Growth rate %                     | -2.6%    | 7.1%     | 6.1%     | -2.5%    | 0.4%     | 1.7%         |
|                                   |          |          |          |          | 20       | =:: :0       |
| Registered deposits (\$mils)      | 262      | 297      | 335      | 361      | 391      |              |
| Growth rate %                     | 15.6%    | 13.3%    | 12.9%    | 7.7%     | 8.2%     | 11.5%        |

| Ukrainian Credit Unions in Canada            | 2011     | 2012     | 2013     | 2014     | 2015     | 5 yr<br>Avg. |
|--|----------|----------|----------|----------|----------|--------------|
| Equity and Shares (\$mils)                   | \$130.3  | \$137.0  | \$144.0  | \$153.9  | \$162.7  | Ī            |
| Growth %                                     | 7.6%     | 5.2%     | 5.1%     | 6.9%     | 5.7%     | 6.1%         |
| Capital % assets                             | 7.59%    | 7.40%    | 7.30%    | 7.30%    | 7.26%    | 7.37%        |
| Promotions, Donations & Advertising (\$Mils) | \$2,149  | \$2,520  | \$2,527  | \$2,965  | \$3,660  |              |
| Growth rate %                                | -18.8%   | 17.3%    | 0.3%     | 17.3%    | 23.4%    | 7.9%         |
| As a % total operating expenses              | 5.59%    | 7.76%    | 6.57%    | 8.24%    | 9.52%    | 7.54%        |
| Net Income (\$Mils)                          | \$10.6   | \$10.9   | \$11.1   | \$8.8    | \$11.0   |              |
| Growth rate %                                | 11.7%    | 2.5%     | 2.4%     | -20.5%   | 24.4%    | 4.1%         |
| Return on assets                             | 0.63%    | 0.62%    | 0.58%    | 0.43%    | 0.51%    | 0.55%        |
| Return on Equity                             | 8.5%     | 8.1%     | 7.8%     | 5.9%     | 6.9%     | 7.4%         |
| Net interest margin % avg. assets            | 2.25%    | 2.18%    | 2.04%    | 2.06%    | 1.99%    | 2.11%        |
| Other Income % avg. assets                   | 0.40%    | 0.33%    | 0.32%    | 0.31%    | 0.37%    | 0.35%        |
| Gross Income % avg. assets                   | 2.66%    | 2.51%    | 2.36%    | 2.37%    | 2.36%    | 2.45%        |
| Operating expense % avg. assets              | 1.90%    | 1.84%    | 1.77%    | 1.76%    | 1.77%    | 1.81%        |
| Loan loss ratio % avg. assets                | 0.00%    | 0.02%    | 0.02%    | 0.03%    | 0.01%    | 0.02%        |
| Other income % total income                  | 15.2%    | 13.1%    | 13.6%    | 13.1%    | 15.6%    | 14.1%        |
| Number of employees                          | 273      | 280      | 283      | 307      | 301      |              |
| Salary expenses (\$mils)                     | 16.4     | 16.8     | 17.6     | 18.4     | 19.7     |              |
| Average salary per employee                  | \$59,974 | \$59,958 | \$62,131 | \$59,774 | \$65,484 |              |
| Productivity ratio                           | 71.7%    | 73.4%    | 74.9%    | 74.3%    | 74.9%    | 73.8%        |
| Dividends/Patronage paid (\$Mils)            | \$1.674  | \$2.035  | \$1.757  | \$1.825  | \$1.396  |              |
| % return to members                          | 15.8%    | 18.7%    | 15.8%    | 20.6%    | 12.7%    | 16.7%        |

| Schedule 1 UKRAINIAN CREDIT UNIONS IN CANADA  Asset Growth as at December 31, 2015 |         |                    |             |                              |                          |                          |  |  |  |
|--|---------|--------------------|-------------|------------------------------|--------------------------|--------------------------|--|--|--|
| Name of credit union   | Members | Assets<br>(\$Mils) | Growth<br>% | Net<br>Income *<br>(\$000's) | Return on<br>Assets<br>% | Return on<br>Equity<br>% |  |  |  |
| l Buduchnist   | 22,377  | \$765              | 7.8%        | \$3,374                      | 0.46%                    | 5.7%                     |  |  |  |
| 2 Ukrainian  | 24,222  | \$713              | 5.6%        | \$2,587                      | 0.37%                    | 5.8%                     |  |  |  |
| 3 Carpathia  | 8,820   | \$432              | 4.9%        | \$2,240                      | 0.53%                    | 9.3%                     |  |  |  |
| 4 CP Ukrainienne de Montreal   | 3,457   | \$147              | 2.7%        | \$1,889                      | 1.30%                    | 10.2%                    |  |  |  |
| 5 North Winnipeg   | 3,375   | \$101              | 6.4%        | \$387                        | 0.40%                    | 7.0%                     |  |  |  |
| 6 New Community  | 2,292   | \$85               | 11.7%       | \$518                        | 0.65%                    | 9.1%                     |  |  |  |
| Total  | 64,543  | \$2,242            | 6.3%        | \$10,996                     | 0.51%                    | 6.9%                     |  |  |  |
| Total 2014   | 64,899  | \$2,109            | 6.9%        | \$8,842                      | 0.43%                    | 5.9%                     |  |  |  |
| Total 2013   | 64,540  | \$1,973            | 6.6%        | \$11,121                     | 0.58%                    | 7.8%                     |  |  |  |
| Total 2012   | 68,367  | \$1,851            | 8.0%        | \$10,857                     | 0.62%                    | 8.1%                     |  |  |  |
| Total 2011   | 68,390  | \$1,715            | 5.0%        | \$10,593                     | 0.63%                    | 8.5%                     |  |  |  |
| Total 2010   | 70,035  | \$1,633            | 9.6%        | \$9,481                      | 0.62%                    | 8.5%                     |  |  |  |
| Total 2009   | 68,653  | \$1,490            | 4.4%        | \$8,172                      | 0.56%                    | 8.0%                     |  |  |  |
| Total 2008   | 71,338  | \$1,427            | 7.9%        | \$7,266                      | 0.53%                    | 7.4%                     |  |  |  |
| Total 2007   | 72,280  | \$1,322            | 6.2%        | \$7,656                      | 0.60%                    | 8.1%                     |  |  |  |
| Total 2006   | 69,984  | \$1,245            | 5.6%        | \$8,169                      | 0.68%                    | 9.2%                     |  |  |  |
| Average Growth (10 years)  |         |                    | 6.6%        |                              |                          |                          |  |  |  |

\* Net income is defined as net income before extraordinary gains/(losses), dividends and patronage payments.

|   | Schedule 2<br>Capitalization | UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 |             |                           |                                 |                           |  |
|---|------------------------------|---|-------------|---------------------------|---------------------------------|---------------------------|--|
|   | Name of credit union         | Capital<br>(\$000's)                                      | %<br>Assets | Growth<br>in Capital<br>% | Dividends & Patronage (\$000's) | Return to<br>Members<br>% |  |
| 1 | Buduchnist                   | \$61,136  | 7.99%       | 5.6%                      | \$410                           | 12.1%                     |  |
| 2 | Ukrainian                    | \$46,065  | 6.46%       | 5.2%                      | \$314                           | 14.4%                     |  |
| 3 | Carpathia                    | \$24,809  | 5.74%       | 5.1%                      | \$300                           | 13.4%                     |  |
| 4 | CP Ukrainienne de Montreal   | \$19,188  | 13.08%      | 8.4%                      | \$353                           | 19.0%                     |  |
| 5 | North Winnipeg               | \$5,534   | 5.49%       | 0.0%                      | \$19                            | 4.8%                      |  |
| 6 | New Community                | \$5,969   | 7.06%       | 9.5%                      | \$0                             | 0.0%                      |  |
|   | Total                        | \$162,702   | 8.25%       | 5.7%                      | \$1,396                         | 13.2%                     |  |
|   | Total 2014                   | \$153,946   | 7.80%       | 4.9%                      | \$1,825                         | 18.3%                     |  |
|   | Total 2013                   | \$146,707   | 7.44%       | 5.8%                      | \$1,959                         | 20.8%                     |  |
|   | Total 2012                   | \$138,655   | 7.49%       | 8.1%                      | \$2,035                         | 20.3%                     |  |
|   | Total 2011                   | \$130,252   | 7.59%       | 7.6%                      | \$1,674                         | 15.8%                     |  |
|   | Total 2010                   | \$121,030   | 7.41%       | 12.4%                     | \$2,083                         | 22.0%                     |  |
|   | Total 2009                   | \$107,707   | 7.23%       | 8.6%                      | \$2,153                         | 26.4%                     |  |
|   | Total 2008                   | \$99,189  | 6.95%       | 2.2%                      | \$1,280                         | 16.1%                     |  |
|   | Total 2007                   | \$97,086  | 7.35%       | 5.6%                      | \$2,559                         | 21.9%                     |  |
|   | Total 2006                   | \$91,895  | 7.38%       | 6.0%                      | \$2,620                         | 23.7%                     |  |
|   | Average Growth (10 years)    | -   | 7.49%       | 6.7%                      | ·                               | 19.8%                     |  |

|   | Schedule 2a                | UKRAINIAI               | N CREDIT UN    | IONS IN CAN | ADA     |           |         |
|---|----------------------------|-------------------------|----------------|-------------|---------|-----------|---------|
|   | Risk Adjusted              | as at December 31, 2015 |                |             |         |           |         |
|   | Capitalization (Basel)     |                         |                |             |         |           |         |
|   |                            | Tier I                  | Tier II        | Total       |         |           |         |
|   |                            | Risk                    | Risk           | Risk        |         |           |         |
|   |                            | Adjusted                | Adjusted       | Adjusted    |         | justed Ra |         |
|   | 2015                       | Capital                 | Capital        | Capital     | Tier I  | Tier II   | Total   |
|   | Name of credit union       | (\$000's)               | (\$000's)      | (\$000's)   | Ratio   | Ratio     | Ratio   |
| 1 | Buduchnist                 | \$56,981                | \$4,114        | \$61,095    | 13.90%  | 1.00%     | 14.90%  |
| 2 | Ukrainian                  | \$44,096                | \$2,424        | \$46,520    | 13.08%  | 0.72%     | 13.80%  |
| 3 | Carpathia                  | \$24,838                | \$0            | \$24,838    | 10.74%  | 0.00%     | 10.74%  |
| 4 | CP Ukrainienne de Montreal | \$12,237                | \$2,069        | \$14,306    | 11.41%  | 1.93%     | 13.34%  |
| 5 | North Winnipeg             | \$5,800                 | \$0            | \$5,800     | 16.38%  | 0.00%     | 16.38%  |
| 6 | New Community              | \$5,840                 | \$27           | \$5,868     | 14.25%  | 0.07%     | 14.31%  |
|   | Total                      | \$149,792               | \$8,635        | \$158,427   | 12.89%  | 0.74%     | 13.63%  |
|   | Growth rate %              | 5.4%                    | <i>15.9%</i>   | 6.0%        |         |           |         |
|   | 2014                       |                         |                |             |         |           |         |
| 1 | Buduchnist                 | \$54,025                | \$3,772        | \$57,797    | 14.11%  | 0.99%     | 15.10%  |
| 2 | Ukrainian                  | \$42,630                | \$1,561        | \$44,191    | 12.64%  | 0.46%     | 13.10%  |
| 3 | Carpathia                  | \$23,626                | \$0            | \$23,626    | 10.92%  | 0.00%     | 10.92%  |
| 4 | CP Ukrainienne de Montreal | \$11,026                | \$2,086        | \$13,112    | 10.30%  | 1.95%     | 12.25%  |
| 5 | North Winnipeg             | \$5,516                 | \$0            | \$5,516     | 16.11%  | 0.00%     | 16.11%  |
| 6 | New Community              | \$5,259                 | \$27           | \$5,286     | 14.36%  | 0.07%     | 14.43%  |
|   | Total                      | \$142,082               | \$7,447        | \$149,529   | 12.75%  | 0.67%     | 13.42%  |
|   | Growth rate %              | 6.0%                    | -11.9%         | 4.9%        |         |           |         |
|   | 2013                       |                         |                |             |         |           |         |
| 1 | Buduchnist                 | \$51,226                | \$3,695        | \$54,921    | 13.99%  | 1.01%     | 15.00%  |
| 2 | Ukrainian                  | \$40,949                | \$2,299        | \$43,248    | 12.97%  | 0.73%     | 13.70%  |
| 3 | Carpathia                  | \$21,704                | \$0            | \$21,704    | 10.56%  | 0.00%     | 10.56%  |
| 4 | CP Ukrainienne de Montreal | \$10,193                | \$2,434        | \$12,627    | 9.55%   | 2.28%     | 11.83%  |
| 5 | North Winnipeg             | \$5,257                 | \$0            | \$5,257     | 11.56%  | 0.00%     | 11.56%  |
| 6 | New Community              | \$4,746                 | \$28           | \$4,774     | 13.74%  | 0.08%     | 13.82%  |
|   | Total                      | \$134,075               | \$8,456        | \$142,531   | 12.48%  | 0.79%     | 13.27%  |
|   | Growth rate %              | <i>5.1</i> %            | -3.5%          | 4.5%        |         |           |         |
|   | 2012                       | ±40.226                 | #2 21F         | #E4 EE0     | 14 160/ | 0.040/    | 15 100/ |
|   | Buduchnist                 | \$48,336                | \$3,215        | \$51,550    | 14.16%  | 0.94%     | 15.10%  |
|   | Ukrainian                  | \$39,478                | \$1,912        | \$41,390    | 13.73%  | 0.67%     | 14.40%  |
|   | Carpathia                  | \$20,294                | \$61           | \$20,355    | 10.56%  | 0.03%     | 10.60%  |
|   | CP Ukrainienne de Montreal | \$9,675                 | \$2,446        | \$12,121    | 9.95%   | 2.52%     | 12.46%  |
|   | North Winnipeg             | \$4,965                 | \$1,125        | \$6,091     | 13.48%  | 2.81%     | 15.18%  |
|   | New Community              | \$4,880                 | \$0<br>\$0.750 | \$4,880     | 13.48%  | 0.00%     | 13.48%  |
|   | Total                      | \$127,628               | \$8,758        | \$136,386   | 12.93%  | 0.77%     | 13.70%  |
|   |                            |                         |                |             |         |           |         |

|   | Schedule 3                 | UKRAINIA                | N CREDIT U | NIONS IN CAN | NADA      |             |            |  |
|---|----------------------------|-------------------------|------------|--------------|-----------|-------------|------------|--|
|   | Loan Portfolio             | as at December 31, 2015 |            |              |           |             |            |  |
|   |                            | Residential             | Commercial |              |           | Total       |            |  |
|   |                            | Mortgage                | Mortgage   | Consumer     | Business  | Gross       | Allowance/ |  |
|   |                            | Loans                   | Loans      | Loans        | Loans     | Loans       | Loans      |  |
|   | Name of CU                 | (\$000's)               | (\$000's)  | (\$000's)    | (\$000's) | (\$000's)   | %          |  |
| 1 | Buduchnist                 | \$421,950               | \$212,362  | \$9,932      | \$9,433   | \$653,678   | 0.13%      |  |
| 2 | Ukrainian                  | \$414,675               | \$171,042  | \$17,051     | \$0       | \$602,768   | 0.13%      |  |
| 3 | Carpathia                  | \$194,043               | \$136,401  | \$20,832     | \$29,672  | \$380,948   | 0.08%      |  |
| 4 | CP Ukrainienne de Montreal | \$47,178                | \$59,534   | \$17,875     | \$0       | \$124,587   | 0.11%      |  |
| 5 | North Winnipeg             | \$66,418                | \$12,449   | \$5,848      | \$2,074   | \$86,789    | 0.19%      |  |
| 6 | New Community              | \$49,308                | \$4,670    | \$11,291     | \$44      | \$65,313    | 0.00%      |  |
|   | Total                      | \$1,193,572             | \$596,457  | \$82,830     | \$41,223  | \$1,914,082 | 0.12%      |  |
|   | Growth % Year over Year    | 13.0%                   | 15.0%      | -3.2%        | 54.2%     | 13.4%       | _          |  |
|   | Mix of loans %             | 62%                     | 31%        | 4%           | 2%        | 100%        |            |  |
|   |                            |                         |            |              |           |             |            |  |
|   | Total 2014                 | \$1,132,805             | \$580,372  | \$84,443     | \$30,145  | \$1,827,765 | 0.12%      |  |
|   | Total 2013                 | \$1,056,400             | \$518,798  | \$85,549     | \$26,731  | \$1,687,478 | 0.16%      |  |
|   | Total 2012                 | \$1,013,901             | \$463,588  | \$85,574     | \$24,110  | \$1,587,172 | 0.16%      |  |
|   | Total 2011                 | \$909,577               | \$420,282  | \$82,899     | \$15,447  | \$1,428,205 | 0.15%      |  |
|   | Total 2010                 | \$866,555               | \$364,909  | \$80,030     | \$44,073  | \$1,355,567 | 0.21%      |  |
|   | Total 2009                 | \$798,205               | \$328,223  | \$75,118     | \$37,982  | \$1,239,528 | 0.27%      |  |
|   | Total 2008                 | \$769,625               | \$295,952  | \$74,986     | \$35,710  | \$1,176,273 | 0.00%      |  |
|   | Total 2007                 | \$717,447               | \$285,915  | \$62,877     | \$23,348  | \$1,089,587 | 0.23%      |  |
|   | Total 2006                 | \$621,296               | \$240,122  | \$77,632     | \$20,234  | \$1,027,250 | 0.25%      |  |
|   | Total 2005                 | \$562,436               | \$216,954  | \$78,235     | \$22,948  | \$939,731   | 0.28%      |  |
|   | Growth rates %             |                         |            |              |           |             |            |  |
|   | Total 2015                 | 13.0%                   | 15.0%      | -3.2%        | 54.2%     | 13.4%       |            |  |
|   | Total 2014                 | 7.2%                    | 11.9%      | -1.3%        | 12.8%     | 8.3%        |            |  |
|   | Total 2013                 | 4.2%                    | 11.9%      | 0.0%         | 10.9%     | 6.3%        |            |  |
|   | Total 2012                 | 11.5%                   | 10.3%      | 3.2%         | 56.1%     | 11.1%       |            |  |
|   |                            | 5.0%                    | 10.3%      | 3.2%         | -65.0%    | 5.4%        |            |  |
|   | Total 2011                 |                         |            |              |           |             |            |  |
|   | Total 2010                 | 8.6%                    | 11.2%      | 6.5%         | 16.0%     | 9.4%        |            |  |
|   | Total 2009                 | 3.7%                    | 10.9%      | 0.2%         | 6.4%      | 5.4%        |            |  |
|   | Total 2008                 | 7.3%                    | 3.5%       | 19.3%        | 52.9%     | 8.0%        |            |  |
|   | Total 2007                 | 15.5%                   | 19.1%      | -19.0%       | 15.4%     | 6.1%        |            |  |
|   | Total 2006                 | 10.5%                   | 10.7%      | -0.8%        | -11.8%    | 9.3%        | -<br>-     |  |
|   | Average Growth (10 yrs)    | 8.6%                    | 12.0%      | 0.9%         | 14.8%     | 8.3%        |            |  |

| Schedule 4 UKRAINIAN CREDIT UNIONS IN CANADA  Deposit Portfolio as at December 31, 2015 |                            |                         |                       |                       |                      |                       |
|---|----------------------------|-------------------------|-----------------------|-----------------------|----------------------|-----------------------|
|   |                            |                         | Demand                | Term                  | Registered           | Total                 |
|   | Name of credit union       | Borrowings<br>(\$000's) | Deposits<br>(\$000's) | Deposits<br>(\$000's) | Savings<br>(\$000's) | Deposits<br>(\$000's) |
|   | Buduchnist                 | \$69,506                | \$218,813             | \$307,287             | \$101,709            | \$627,809             |
|   | Ukrainian                  | \$73,219                | \$216,612             | \$254,480             | \$115,924            | \$587,016             |
|   | Carpathia                  | \$0                     | \$139,913             | \$149,919             | \$112,980            | \$402,812             |
|   | CP Ukrainienne de Montreal | \$7,517                 | \$40,142              | \$55,111              | \$22,413             | \$117,666             |
|   | North Winnipeg             | \$0                     | \$23,853              | \$40,848              | \$28,872             | \$93,573              |
| ,   | New Community              | \$0                     | \$25,114              | \$43,957              | \$8,681              | \$77,752              |
|   | Total                      | \$150,242               | \$664,447             | \$851,602             | \$390,579            | \$1,906,628           |
|   | Growth % Year over Year    | 21%                     | 10.8%                 | 0.4%                  | 8.2%                 | 5.4%                  |
|   | Mix of deposits            |                         | 34.8%                 | 44.7%                 | 20.5%                | 100.0%                |
|   | Total 2014                 | \$124,075               | \$599,665             | \$848,060             | \$361,031            | \$1,808,755           |
|   | Growth % Year over Year    | 147%                    | 9.0%                  | -2.5%                 | 7.7%                 | 3.1%                  |
|   | Mix of deposits            |                         | 33.2%                 | 46.9%                 | 20.0%                | 100.0%                |
|   | Total 2013                 | \$50,326                | \$550,107             | \$869,468             | \$335,141            | \$1,754,716           |
|   | Growth % Year over Year    | 28%                     | 4.9%                  | 6.1%                  | 12.9%                | 7.0%                  |
|   | Mix of deposits            |                         | 31.4%                 | 49.6%                 | 19.1%                | 100.0%                |
|   | Total 2012                 | \$39,439                | \$524,322             | \$819,178             | \$296,829            | \$1,640,329           |
|   | Growth % Year over Year    | 140%                    | 19.2%                 | 7.1%                  | 13.3%                | 11.8%                 |
|   | Mix of deposits            |                         | 32.0%                 | 49.9%                 | 18.1%                | 100.0%                |
|   | Total 2011                 | \$16,461                | \$439,928             | \$764,892             | \$261,943            | \$1,466,763           |
|   | Growth % Year over Year    | -16%                    | -4.4%                 | -2.6%                 | 15.6%                | -0.4%                 |
|   | Mix of deposits            |                         | 30.0%                 | 52.1%                 | 17.9%                | 100.0%                |
|   | Total 2010                 | \$19,592                | \$460,399             | \$784,970             | \$226,675            | \$1,472,044           |
|   | Growth % Year over Year    | 69%                     | -2.8%                 | 16.4%                 | 11.2%                | 8.9%                  |
|   | Mix of deposits            |                         | 31.3%                 | 53.3%                 | 15.4%                | 100.0%                |
|   | Total 2009                 | \$11,593                | \$473,883             | \$674,382             | \$203,757            | \$1,352,022           |
|   | Growth % Year over Year    | 444%                    | 17.1%                 | 1.2%                  | 12.3%                | 3.7%                  |
|   | Mix of deposits            |                         | 35.0%                 | 49.9%                 | 15.1%                | 100.0%                |
|   | Total 2008                 | \$2,132                 | \$404,852             | \$666,631             | \$181,453            | \$1,303,818           |
|   | Growth % Year over Year    | - <b>71</b> %           | 16.4%                 | -1.5%                 | 6.7%                 | 9.1%                  |
|   | Mix of deposits            |                         | 32.3%                 | 53.2%                 | 14.5%                | 100.0%                |
|   | Total 2007                 | <i>\$7,37</i> 8         | \$347,911             | <i>\$677,100</i>      | <i>\$170,059</i>     | \$1,195,070           |
|   | Growth % Year over Year    | -78%                    | 3.8%                  | 13.2%                 | 5.4%                 | 9.2%                  |
|   | Mix of deposits            |                         | 29.1%                 | 56.7%                 | 14.2%                | 100.0%                |
| )   | Total 2006                 | <i>\$33,341</i>         | \$335,091             | <i>\$598,223</i>      | <i>\$161,374</i>     | \$1,094,688           |
|   | Growth % Year over Year    | 66%                     | -2.9%                 | 8.2%                  | 2.7%                 | 3.8%                  |
|   | Mix of deposits            |                         | 30.6%                 | 54.6%                 | 14.7%                | 100.0%                |
|   | Average Growth (10 yrs)    | 75%                     | 7.1%                  | 4.6%                  | 9.6%                 | 6.2%                  |
|   | Average Mix (10 yrs)       |                         | 32.0%                 | 51.1%                 | 16.9%                | 100.0%                |

|    | Schedule 5<br>Operating results | UKRAINIAN CREDIT UNIONS IN CANADA<br>as at December 31, 2015<br>As a % of Average Assets |                 |                     |                       |  |  |
|----|---------------------------------|--|-----------------|---------------------|-----------------------|--|--|
|    | Name of credit union            | Net<br>Interest<br>Margin  | Other<br>Income | Operating<br>Income | Operating<br>Expenses |  |  |
| 1  | Buduchnist                      | 1.95%  | 0.28%           | 2.24%               | 1.67%                 |  |  |
| 2  | Ukrainian                       | 2.03%  | 0.34%           | 2.37%               | 1.96%                 |  |  |
| 3  | Carpathia                       | 1.86%  | 0.43%           | 2.29%               | 1.65%                 |  |  |
| 4  | CP Ukrainienne de Montreal      | 2.54%  | 0.50%           | 3.04%               | 1.54%                 |  |  |
| 5  | North Winnipeg                  | 1.85%  | 0.42%           | 2.27%               | 1.82%                 |  |  |
| 6  | New Community                   | 1.94%  | 0.73%           | 2.67%               | 1.89%                 |  |  |
|    | Total                           | 1.99%  | 0.37%           | 2.36%               | 1.77%                 |  |  |
| 2  | Total 2014                      | 2.06%  | 0.31%           | 2.37%               | 1.76%                 |  |  |
| 3  | Total 2013                      | 2.04%  | 0.32%           | 2.36%               | 1.77%                 |  |  |
| 4  | Total 2012                      | 2.18%  | 0.33%           | 2.51%               | 1.84%                 |  |  |
| 5  | Total 2011                      | 2.25%  | 0.40%           | 2.66%               | 1.90%                 |  |  |
| 6  | Total 2010                      | 2.31%  | 0.42%           | 2.73%               | 1.98%                 |  |  |
| 7  | Total 2009                      | 2.27%  | 0.42%           | 2.68%               | 1.95%                 |  |  |
| 8  | Total 2008                      | 2.28%  | 0.44%           | 2.73%               | 2.03%                 |  |  |
| 9  | Total 2007                      | 2.47%  | 0.41%           | 2.88%               | 2.12%                 |  |  |
| 10 | Total 2006                      | 2.61%  | 0.44%           | 3.04%               | 2.14%                 |  |  |

2.25%

0.39%

2.63%

1.93%

Average (10 yrs)

|   | Schedule 5a UKRAINIAN CREDIT UNIONS IN CANADA Operating results as at December 31, 2015 |                 |                |                 |                  |  |  |
|---|---|-----------------|----------------|-----------------|------------------|--|--|
|   |   | Net             |                |                 |                  |  |  |
|   |   | Interest        | Other          | Operating       | Operating        |  |  |
|   | Name of credit union  | Margin          | Income         | Income          | Expenses         |  |  |
|   |   | (\$000s)        | (\$000s)       | (\$000s)        | (\$000s)         |  |  |
| 1 | Buduchnist  | \$14,409        | \$2,098        | \$16,506        | \$12,338         |  |  |
| 2 | Ukrainian   | \$14,063        | \$2,370        | \$16,433        | \$13,630         |  |  |
| 3 | Carpathia   | \$7,846         | \$1,818        | \$9,664         | \$6,954          |  |  |
| 4 | CP Ukrainienne de Montreal  | \$3,671         | \$723          | \$4,394         | \$2,232          |  |  |
| 5 | North Winnipeg  | \$1,812         | \$406          | \$2,218         | \$1,780          |  |  |
| 6 | New Community   | \$1,552         | \$583          | \$2,135         | \$1,512          |  |  |
|   | Total   | \$43,352        | \$7,998        | \$51,350        | \$38,447         |  |  |
|   | Growth % Year over Year   | 3.0%            | 25.8%          | 6.0%            | 6.8%             |  |  |
|   | Total 2014  | \$42,088        | <i>\$6,358</i> | <i>\$48,446</i> | <i>\$35,</i> 993 |  |  |
|   | Growth % Year over Year   | 8.0%            | 3.5%           | 7.4%            | 6.5%             |  |  |
|   | Total 2013  | \$38,974        | \$6,144        | <i>\$45,118</i> | <i>\$33,783</i>  |  |  |
|   | Growth % Year over Year   | 1.3%            | 6.2%           | 2.0%            | 4.1%             |  |  |
|   | Total 2012  | \$38,456        | <i>\$5,787</i> | \$44,243        | <i>\$32,463</i>  |  |  |
|   | Growth % Year over Year   | 2.0%            | -14.3%         | -0.5%           | 1.9%             |  |  |
|   | Total 2011  | <i>\$37,710</i> | <i>\$6,751</i> | <i>\$44,461</i> | \$31,862         |  |  |
|   | Growth % Year over Year   | 7.2%            | 5.7%           | 7.0%            | 5.7%             |  |  |
|   | Total 2010  | \$35,180        | \$6,386        | <i>\$41,566</i> | \$30,136         |  |  |
|   | Growth % Year over Year   | 7.3%            | 6.3%           | 7.3%            | 6.8%             |  |  |
|   | Total 2009  | \$32,781        | \$6,006        | \$38,737        | \$28,213         |  |  |
|   | Growth % Year over Year   | 4.9%            | -1.3%          | 3.8%            | 1.5%             |  |  |
|   | Total 2008  | \$31,245        | <i>\$6,087</i> | <i>\$37,331</i> | <i>\$27,793</i>  |  |  |

| Schedule 6               |
|--------------------------|
| <b>Operating results</b> |

## UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 As a % of Average Assets

|    | Name of credit union       | Net Income<br>Before<br>loan losses | Provision<br>for Loan<br>Losses | Income<br>Taxes | Net<br>Income* |
|----|----------------------------|-------------------------------------|---------------------------------|-----------------|----------------|
| 1  | Buduchnist                 | 0.57%                               | 0.00%                           | 0.11%           | 0.46%          |
| 2  | Ukrainian                  | 0.40%                               | 0.03%                           | 0.06%           | 0.37%          |
| 3  | Carpathia                  | 0.64%                               | 0.02%                           | 0.09%           | 0.53%          |
| 4  | CP Ukrainienne de Montreal | 1.49%                               | -0.02%                          | 0.23%           | 1.30%          |
| 5  | North Winnipeg             | 0.45%                               | -0.01%                          | 0.05%           | 0.40%          |
| 6  | New Community              | 0.78%                               | 0.01%                           | 0.12%           | 0.65%          |
|    | Total                      | 0.59%                               | 0.01%                           | 0.09%           | 0.51%          |
|    |                            |                                     |                                 |                 |                |
| 2  | Total 2014                 | 0.61%                               | 0.03%                           | 0.05%           | 0.43%          |
| 3  | Total 2013                 | 0.59%                               | 0.02%                           | 0.08%           | 0.58%          |
| 4  | Total 2012                 | 0.67%                               | 0.02%                           | 0.08%           | 0.62%          |
| 5  | Total 2011                 | 0.75%                               | 0.00%                           | 0.12%           | 0.63%          |
| 6  | Total 2010                 | 0.75%                               | 0.02%                           | 0.11%           | 0.62%          |
| 7  | Total 2009                 | 0.73%                               | 0.04%                           | 0.12%           | 0.56%          |
| 8  | Total 2008                 | 0.70%                               | 0.07%                           | 0.10%           | 0.53%          |
| 9  | Total 2007                 | 0.77%                               | 0.02%                           | 0.15%           | 0.60%          |
| 10 | Total 2006                 | 0.89%                               | 0.04%                           | 0.18%           | 0.68%          |
|    | Average (10 yrs)           | 0.71%                               | 0.03%                           | 0.11%           | 0.58%          |

<sup>\*</sup> Comprehensive net income

|   | Schedule 6a Operating results | UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 |   |                             |                            |  |  |  |
|---|-------------------------------|---|---|-----------------------------|----------------------------|--|--|--|
|   | Name of credit union          | Net Income<br>Before<br>loan losses<br>(\$000s)           | Provision<br>for Loan<br>Losses<br>(\$000s) | Income<br>Taxes<br>(\$000s) | Net<br>income*<br>(\$000s) |  |  |  |
|   | Buduchnist                    | \$4,169   | (\$6)                                       | \$791                       | \$3,374                    |  |  |  |
| 2 | Ukrainian                     | \$2,803   | \$229                                       | \$400                       | \$2,587                    |  |  |  |
| 3 | Carpathia                     | \$2,709   | \$88  | \$381                       | \$2,240                    |  |  |  |
| 1 | CP Ukrainienne de Montreal    | \$2,162   | (\$29)                                      | \$335                       | \$1,889                    |  |  |  |
| 5 | North Winnipeg                | \$437   | (\$6)                                       | \$47                        | \$387                      |  |  |  |
| 6 | New Community                 | \$622   | \$6   | \$98                        | \$518                      |  |  |  |
|   | Total                         | \$12,903  | \$282                                       | \$2,052                     | \$10,996                   |  |  |  |
|   | Growth % Year over Year       | 3.6%  | -49.8%                                      | 7.2%                        | 24.4%                      |  |  |  |
|   | Total 2014                    | \$12,452  | <b>\$561</b>                                | \$1,915                     | \$8,842                    |  |  |  |
|   | Growth % Year over Year       | 9.9%  | 45.2%                                       | 24.9%                       | -20.5%                     |  |  |  |
|   | Total 2013                    | \$11,335  | \$387                                       | \$1,532                     | \$11,121                   |  |  |  |
|   | Growth % Year over Year       | -1.1%   | 19.9%                                       | 7.6%                        | 2.4%                       |  |  |  |
|   | Total 2012                    | \$11,458  | \$322                                       | \$1,425                     | \$10,857                   |  |  |  |
|   | Growth % Year over Year       | -9.1%   | -   | -29.8%                      | 2.5%                       |  |  |  |
|   | Total 2011                    | \$12,599  | (\$23)                                      | \$2,029                     | \$10,593                   |  |  |  |
|   | Growth % Year over Year       | 10.2%   | -108.0%                                     | 21.9%                       | 11.7%                      |  |  |  |
|   | Total 2010                    | \$11,430  | \$285                                       | \$1,664                     | \$9,481                    |  |  |  |
|   | Growth % Year over Year       | 8.1%  | -55.9%                                      | -5.3%                       | 16.0%                      |  |  |  |
|   | Total 2009                    | \$10,574  | \$646                                       | \$1,757                     | \$8,172                    |  |  |  |
|   | Growth % Year over Year       | 10.9%   | -32.7%                                      | 33.8%                       | 12.5%                      |  |  |  |
|   | Total 2008                    | \$9,539   | \$960                                       | \$1,313                     | \$7,266                    |  |  |  |

|        | Schedule 7 UKRAINIAN CREDIT UNIONS IN CAN Operating results as at December 31, 2015 As a % of Average Assets |                       |                                 |                       |  |  |
|--------|--|-----------------------|---------------------------------|-----------------------|--|--|
|        | Name of credit union   | Net<br>Income*        | Net<br>Dividends &<br>Patronage | Net<br>Income         |  |  |
| 1      | Buduchnist   | 0.46%                 | 0.06%                           | 0.40%                 |  |  |
| 2      | Ukrainian  | 0.46%                 | 0.05%                           | 0.40%                 |  |  |
| 3      | Carpathia  | 0.37%                 | 0.05%                           | 0.33%                 |  |  |
| 3<br>4 | CP Ukrainienne de Montreal   | 1.30%                 | 0.07%                           | 0.46%<br>1.06%        |  |  |
| 5      | North Winnipeg   | 0.40%                 | 0.24%                           | 0.38%                 |  |  |
| 5<br>6 | New Community  | 0.40%                 | 0.02%                           | 0.38%                 |  |  |
| U      | Total  | 0.55%<br><b>0.51%</b> | 0.00%<br>0.06%                  | 0.65%<br><b>0.44%</b> |  |  |
|        | iotai -  | U.J. 70               | 0.00 /0                         | <u>U.77 /u</u>        |  |  |
|        | Total 2014   | 0.43%                 | 0.09%                           | 0.34%                 |  |  |
|        | Total 2013   | 0.58%                 | 0.10%                           | 0.48%                 |  |  |
|        | Total 2012   | 0.62%                 | 0.12%                           | 0.50%                 |  |  |
|        | Total 2012   | 0.63%                 | 0.12%                           | 0.54%                 |  |  |
|        | Total 2010   | 0.62%                 | 0.14%                           | 0.54%                 |  |  |
|        | Total 2009   | 0.56%                 | 0.15%                           | 0.45%                 |  |  |
|        | Total 2005   | <b>v.</b> =           | <b>6.2</b> 00                   | <b>0.12</b>           |  |  |
|        |  | Not                   | Dividando &                     | Not                   |  |  |
|        | o and the spine  | Net                   | Dividends &                     | Net                   |  |  |
|        | Name of credit union   | Income*               | Patronage                       | Income                |  |  |
|        |  | (\$000s)              | (\$000s)                        | (\$000s)              |  |  |
| 1      | Buduchnist   | 3,374                 | 410                             | 2,964                 |  |  |
| 2      | Ukrainian  | 3,067                 | 333                             | 2,734                 |  |  |
| 3      | Carpathia  | 1,861                 | 296                             | 1,564                 |  |  |
| 4      | CP Ukrainienne de Montreal   | 1,640                 | 696                             | 944                   |  |  |
| 5      | North Winnipeg   | 391                   | 21                              | 371                   |  |  |
| 6      | New Community  | 339                   | 0                               | 339                   |  |  |
|        | Total Growth % Year over Year  | <b>\$10,673</b> 20.7% | <b>\$1,757</b> -3.8%            | <b>\$8,916</b> 27.1%  |  |  |
|        | Giowai 70 ieai over iea.   | 20.7 /0               | - J.O /0                        | Z7.170                |  |  |
|        | Total 2014   | \$8,842               | \$1,825                         | \$7,017               |  |  |
|        | Growth % Year over Year  | -20.5%                | -6.8%                           | -23.4%                |  |  |
|        | Total 2013   | \$11,121              | \$1,959                         | \$9,162               |  |  |
|        | Growth % Year over Year  | 2.4%                  | -3.7%                           | 3.9%                  |  |  |
|        | T-4-1 2042   | *10 SE7               | #2 A2E                          | #0 033                |  |  |
|        | Total 2012   | <b>\$10,857</b>       | <b>\$2,035</b>                  | <b>\$8,822</b>        |  |  |
|        | Growth % Year over Year  | 3.0%                  | 21.5%                           | -0.5%                 |  |  |
|        | Total 2011   | \$10,545              | \$1,674                         | \$8,870               |  |  |
|        | Growth % Year over Year  | 11.2%                 | -10.3%                          | 7.7%                  |  |  |
|        | Total 2010   | \$9,481               | \$1,866                         | \$8,240               |  |  |
|        | Growth % Year over Year  | 16.0%                 | -4.5%                           | 26.1%                 |  |  |
|        |  |                       |                                 |                       |  |  |
|        | Total 2009   | \$8,172               | \$1,953                         | \$6,534               |  |  |

|               | chedule 8<br>opense Analysis | UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 |  |          |           |           |  |  |  |  |
|---------------|------------------------------|---|--|----------|-----------|-----------|--|--|--|--|
|               |                              |   | As a % of Average Assets  Total Production |          |           |           |  |  |  |  |
|               |                              |   |  |          |           |           |  |  |  |  |
|               |                              | Personnel   | Occupancy                                  | Other    | Operating | Expense   |  |  |  |  |
| Na            | ame of credit union          | Expense   | Expense                                    | Expenses | Expenses  | Ratio (a) |  |  |  |  |
| 1 Bud         | duchnist                     | 0.76%   | 0.11%                                      | 0.80%    | 1.67%     | 74.7%     |  |  |  |  |
| 2 Ukr         | rainian                      | 1.12%   | 0.23%                                      | 0.61%    | 1.96%     | 82.9%     |  |  |  |  |
| 3 Car         | rpathia                      | 0.87%   | 0.26%                                      | 0.53%    | 1.65%     | 72.0%     |  |  |  |  |
| 4 CP          | Ukrainienne de Montreal      | 0.64%   | 0.10%                                      | 0.80%    | 1.54%     | 50.8%     |  |  |  |  |
| 5 Nor         | rth Winnipeg                 | 0.99%   | 0.26%                                      | 0.57%    | 1.82%     | 80.3%     |  |  |  |  |
| 6 Nev         | w Community                  | 0.99%   | 0.13%                                      | 0.77%    | 1.89%     | 70.8%     |  |  |  |  |
| To            | tal                          | 0.91%   | 0.18%                                      | 0.68%    | 1.77%     | 74.9%     |  |  |  |  |
| 2 <b>To</b> f | tal 2014                     | 0.90%   | 0.18%                                      | 0.68%    | 1.76%     | 74.3%     |  |  |  |  |
| 3 To          | tal 2013                     | 0.92%   | 0.19%                                      | 0.66%    | 1.77%     | 74.9%     |  |  |  |  |
| 4 To          | tal 2012                     | 0.95%   | 0.19%                                      | 0.69%    | 1.84%     | 73.4%     |  |  |  |  |
| 5 <b>To</b> f | tal 2011                     | 0.98%   | 0.19%                                      | 0.73%    | 1.90%     | 71.7%     |  |  |  |  |
| To            | tal 2010                     | 0.98%   | 0.22%                                      | 0.78%    | 1.98%     | 72.5%     |  |  |  |  |
| 7 <b>To</b> 1 | tal 2009                     | 0.97%   | 0.24%                                      | 0.74%    | 1.95%     | 72.7%     |  |  |  |  |
| 3 To          | tal 2008                     | 1.03%   | 0.25%                                      | 0.75%    | 2.03%     | 74.4%     |  |  |  |  |
| ) To          | tal 2007                     | 1.05%   | 0.26%                                      | 0.80%    | 2.12%     | 73.4%     |  |  |  |  |
| .0 <b>To</b>  | tal 2006                     | 1.08%   | 0.25%                                      | 0.81%    | 2.14%     | 70.7%     |  |  |  |  |
| Av            | erage (10 yrs)               | 0.98%   | 0.22%                                      | 0.73%    | 1.93%     | 73.28%    |  |  |  |  |

#### **New Disclosure Regulations – Restricted Party Transactions**

#### **Restricted Party Transactions**

Credit unions are required to disclose the total amount loans made to restricted parties. Under section 82 of Regulation 76/95 of the Credit Unions and Caisses Populaires Act, restricted party is defined as follows:

"A restricted party includes a person who is, or has been within the preceding twelve months, a director, officer, committee member, or any corporation in which the person owns more than 10% of the voting shares, his or her spouse, their dependent relatives who live in the same household as the person, and any corporation controlled by such spouse or dependent relative."

The restricted party loans to total loans ratio ranged from 0.43% (Carpathia CU) to a high of 1.29% (New Community located in Saskatoon). One credit union did not disclose the level of restricted loans in their statements. The average ratio for the 5 credit unions which disclosed the loans held by restricted parties was 0.66% of the total loans outstanding compare to 0.72% in the previous year. (See schedule below).

|                       | Schedule 9 Director & Employee Loans   |  | NIAN CREDIT UNIONS IN CANADA s at December 31, 2015 |  |   |  |  |
|-----------------------|--|--|---|--|---|--|--|
|                       | Name of credit union   | Location                                   | Net<br>Loans<br>(000's)                             | Director &<br>Employee<br>Loans<br>(000's) | As a %<br>of Net<br>Loans                 |  |  |
| 1<br>2<br>3<br>4<br>5 | Buduchnist<br>Ukrainian<br>Carpathia<br>CP Ukrainienne de Montreal<br>North Winnipeg | Toronto Toronto Winnipeg Montreal Winnipeg | 652,900<br>601,823<br>380,655<br>124,492<br>86,660  | 5,043<br>2,594<br>3,256<br>0<br>903        | 0.77%<br>0.43%<br>0.86%<br>0.00%<br>1.04% |  |  |
| 6                     | New Community  Total  Growth % Year over Year  | Saskatoon                                  | 65,313<br>1,911,843<br>4.7%                         | 836<br>12,631<br>-3.8%                     | 1.28%<br><b>0.66%</b>                     |  |  |
|                       | Total 2014<br>Growth % Year over Year<br>Total 2013                                  |  | 1,825,603<br>8.3%<br>1,685,479                      | 13,134<br>-9.7%<br>14,540                  | 0.72%<br>0.86%                            |  |  |
|                       | Growth % Year over Year  Total 2012  Growth % Year over Year                         |  | 6.4%<br>1,584,698<br>11.1%                          | -3.2%<br>15,022<br><i>5.8%</i>             | 0.78%                                     |  |  |
|                       | Total 2011  Growth % Year over Year  |  | 1,426,081<br>5.4%                                   | 14,201<br>-24.2%                           | 0.97%                                     |  |  |
|                       | Total 2010 Growth % Year over Year Total 2009 Growth % Year over Year                |  | 1,352,703<br>9.4%<br>1,236,135<br>5.4%              | 18,735<br>-16.8%<br>22,516<br>-10.6%       | 1.34%<br>1.76%                            |  |  |
|                       | Total 2008<br>Growth % Year over Year  |  | 1,172,961<br><i>7.</i> 9%                           | 25,186<br><i>17.</i> 8%                    | 2.41%                                     |  |  |
|                       | Total 2007<br>Growth % Year over Year<br>Total 2006<br>Growth % Year over Year       |  | 1,087,081<br>6.1%<br>1,024,673<br>9.3%              | 21,387<br>-6.8%<br>22,945<br>-6.0%         | 2.17%<br>2.40%                            |  |  |

#### **New Disclosure Regulations - Expenses Related to Board of Directors**

#### **Expenses Related to Board of Directors**

Generally, member of the board of directors are remunerated for their work and may be entitled to be paid their traveling expenses and other expenses properly incurred by them in connection with activities they undertake on behalf of the their credit union.

- Total remuneration (fees & costs) paid to members of the board of directors ranged from \$9,877 to \$101,000.
- The average remuneration per director was \$6,743 per director in 2015 compared to \$6,441 per director in the previous year.

|   | NADA                       |                                  |                              |   |                           |   |
|---|----------------------------|----------------------------------|------------------------------|---|---------------------------|---|
|   | Name of credit union       | Operating<br>Expenses<br>(000's) | Directors<br>Fees &<br>Costs | Directors<br>fees & costs/<br>Operating<br>Expenses % | Number<br>of<br>Directors | Avg. Director<br>fess &<br>costs/<br>Director |
| 1 | Buduchnist                 | \$12,338                         | \$68,173                     | 0.55%   | 7                         | \$9,739                                       |
| 2 |                            | \$13,630                         | \$101,000                    | 0.74%   | 12                        | \$8,417                                       |
| 3 | Carpathia                  | \$6,954                          | \$99,780                     | 1.43%   | 9                         | \$11,087                                      |
| 4 | CP Ukrainienne de Montreal | \$2,232                          | \$0                          | 0.00%   | 15                        | \$0   |
| 5 | North Winnipeg             | \$1,780                          | \$31,357                     | 1.76%   | 9                         | \$3,484                                       |
| 6 | New Community              | \$1,512                          | \$9,877                      | 0.65%   | 9                         | \$1,097                                       |
|   | Total                      | \$38,447                         | \$310,187                    | 0.81%   | 61                        | \$6,743                                       |
|   | Growth % Year over Year    | 6.8%                             | 4.7%                         |   |                           | 4.7%  |
|   | Total 2014                 | \$35,993                         | \$296,291                    | 0.82%   | 61                        | \$6,441                                       |
|   | Growth % Year over Year    | 6.5%                             | 6.1%                         |   |                           | 6.1%  |
|   | Total 2013                 | \$33,783                         | \$2 <i>7</i> 9,344           | 0.83%   | 61                        | \$6,073                                       |
|   | Growth % Year over Year    | 4.1%                             | 28.4%                        |   |                           | 28.4%   |
|   | Total 2012                 | \$32,463                         | <i>\$217,623</i>             | 0.67%   | 61                        | \$4,731                                       |
|   | Growth % Year over Year    | 1.9%                             | -21.7%                       |   |                           | -6.4%   |
|   | Total 2011                 | \$31,862                         | \$278,024                    | 0.87%   | <i>70</i>                 | \$5,055                                       |
|   | Growth % Year over Year    | 5.7%                             | 21.1%                        |   |                           | -18.5%  |
|   | Total 2010                 | \$30,136                         | \$229,619                    | 0.76%   | 52                        | \$6,206                                       |
|   | Growth % Year over Year    | 6.8%                             | 11.7%                        |   |                           | 38.9%   |
|   | Total 2009                 | \$28,213                         | <i>\$205,517</i>             | 0.73%   | 61                        | \$4,468                                       |
|   | Growth % Year over Year    | 1.5%                             | -19.9%                       |   |                           | -2.5%   |
|   | Total 2008                 | <i>\$27,7</i> 93                 | \$256,490                    | 0.92%   | 71                        | \$4,580                                       |
|   | Growth % Year over Year    | 2.3%                             | -7.4%                        |   |                           | 32.3%   |
|   | Total 2007                 | <i>\$27,156</i>                  | <i>\$277,017</i>             | 1.02%   | 80                        | \$3,463                                       |
|   | Growth % Year over Year    | 4.9%                             | 8.1%                         |   |                           | 8.1%  |
|   | Total 2006                 | \$25,879                         | \$256,186                    | 0.99%   | 80                        | \$3,202                                       |
|   | Growth % Year over Year    | 3.5%                             | 8.3%                         |   | _                         | 8.3%  |
|   | Average (9 years)          |                                  |                              | 0.84%   | _                         |   |

|   | Schedule 11 UKRAINIAN CREDIT UNIONS IN CANADA<br>Branch, Member as at December 31, 2015<br>& Employee averages |               |           |         |          |           |                   |  |
|---|--|---------------|-----------|---------|----------|-----------|-------------------|--|
|   |  | İ             | Deposits/ | •       |          | Number    | Averge            |  |
|   |  | Branch        |           |         | Assets/  | of        | Compensation      |  |
|   | Name of credit union   | Branches      | (\$Mils)  | Members | Member   | Employees | s /Employee       |  |
| 1 | Buduchnist   | 9             | \$69.8    | 22,377  | \$31,700 | 86        | \$64,043          |  |
| 2 | Ukrainian  | 16            | \$36.7    | 24,222  | \$27,869 | 112       | \$68,705          |  |
| 3 | Carpathia  | 4             | \$100.7   | 8,820   | \$46,690 | 62        | \$57,276          |  |
| 4 | CP Ukrainienne de Montreal   | 1             | \$117.7   | 3,457   | \$41,310 | 13        | \$71,154          |  |
| 5 | North Winnipeg   | 2             | \$46.8    | 3,375   | \$28,076 | 17        | \$55,219          |  |
| 6 | New Community  | 1             | \$77.8    | 2,292   | \$33,010 | 11        | \$71,169          |  |
|   | Total  | 33            | \$57.8    | 64,543  | \$32,682 | 301       | \$64,453          |  |
|   | Growth % Year over Year  | 0.0%          | 5.4%      | -0.5%   | 14.6%    | -2.0%     | 7.8%              |  |
|   | T. ( - ( 2014  | 22            | ±=4.0     | 64.000  | +20 524  | 207       | +50 774           |  |
|   | Total 2014   | 33            | \$54.8    | 64,899  | \$28,524 | 307       | \$59,774<br>2.00/ |  |
|   | Growth % Year over Year  | 6.5%          | -3.2%     | 0.6%    | -0.6%    | 8.4%      | -3.8%             |  |
|   | Total 2013   | 31            | \$56.6    | 64,540  | \$28,683 | 283       | \$62,131          |  |
|   | Growth % Year over Year  | 6.9%          | 0.1%      | -5.6%   | 5.9%     | 1.2%      | 3.6%              |  |
|   | Total 2012   | 29            | \$56.6    | 68,367  | \$27,080 | 280       | \$59,958          |  |
|   | Growth % Year over Year  | 3.6%          | 11.8%     | 0.0%    | 8.0%     | 2.6%      | 0.0%              |  |
|   | Total 2011   | 28            | \$50.6    | 68,390  | \$25,077 | 273       | \$59,974          |  |
|   | Growth % Year over Year  | <b>-9.7</b> % | 6.5%      | -2.3%   | 7.6%     | 2.6%      | 6.6%              |  |
|   | Total 2010   | 31            | \$47.5    | 70,035  | \$23,310 | 266       | \$56,283          |  |
|   | Growth % Year over Year  | 3.3%          | 5.3%      | 2.0%    | 7.4%     | 1.9%      | 4.4%              |  |
|   | Total 2009   | 30            | \$45.1    | 68,653  | \$21,706 | 261       | \$53,908          |  |
|   | Growth % Year over Year  | 7.1%          | -3.2%     | -3.8%   | 8.5%     | -4.7%     | 4.3%              |  |
|   | Total 2008   | 28            | \$46.6    | 71,338  | \$20,007 | 274       | \$51,695          |  |
|   | Growth % Year over Year  | -3.4%         | 13.1%     | -1.3%   | 9.4%     | -1.1%     | 6.0%              |  |
|   | Total 2007   | 29            | \$41.2    | 72,280  | \$18,284 | 277       | \$48,779          |  |

|   | Schedule 12 Promotions, Donations & Advertising | romotions, Donations as at December 31, 2015 |                          |                          |                          |                          |                 |  |  |
|---|---|--|--------------------------|--------------------------|--------------------------|--------------------------|-----------------|--|--|
|   | Name of credit union                            | 2011<br>Total<br>(\$000)                     | 2012<br>Total<br>(\$000) | 2013<br>Total<br>(\$000) | 2014<br>Total<br>(\$000) | 2015<br>Total<br>(\$000) | 15/14<br>Growth |  |  |
| 1 | Buduchnist                                      | \$1,189                                      | \$1,681                  | \$1,252                  | \$1,719                  | \$2,353                  | 36.9%           |  |  |
| 2 | Ukrainian                                       | \$551  | \$498                    | \$683                    | \$770                    | \$806                    | 4.7%            |  |  |
| 3 | Carpathia                                       | \$240  | \$200                    | \$478                    | \$391                    | \$422                    | 7.9%            |  |  |
| 4 | CP Ukrainienne de Montreal                      | \$83   | \$71                     | \$67                     | \$71                     | \$65                     | -8.6%           |  |  |
| 5 | North Winnipeg                                  | \$56   | \$56                     | \$47                     | \$14                     | \$14                     | 5.0%            |  |  |
| 6 | So-Use *  | -  | -                        | -                        | -                        | -                        | -               |  |  |
| 7 | New Community                                   | \$15   | \$14                     | _                        | -                        | -                        | -               |  |  |
| 8 | United Ukrainian *                              | \$15   |                          |                          | -                        |                          |                 |  |  |
|   | Total   | \$2,149                                      | \$2,520                  | \$2,527                  | \$2,965                  | \$3,660                  | 17.3%           |  |  |

| Schedule 12a                 | hedule 12a UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 Promotions, Donations & Advertising (PDA) % operating expesnes |                                  |                     |                           |                        |  |  |  |  |
|------------------------------|---|----------------------------------|---------------------|---------------------------|------------------------|--|--|--|--|
| Name of credit union         | PDA<br>Total<br>(\$000)   | Operating<br>Expenses<br>(\$000) | Operating Expenses/ | Net<br>Income*<br>(\$000) | PDA/<br>Net<br>Income* |  |  |  |  |
| 1 Buduchnist                 | \$2,353   | \$12,338                         | 19.07%              | \$6,528                   | 36.05%                 |  |  |  |  |
| 2 Ukrainian                  | \$806   | \$13,630                         | 5.91%               | \$3,380                   | 23.85%                 |  |  |  |  |
| 3 Carpathia                  | \$422   | \$6,954                          | 6.07%               | \$3,043                   | 13.87%                 |  |  |  |  |
| 4 CP Ukrainienne de Montreal | \$65  | \$2,232                          | 2.91%               | \$2,256                   | 2.88%                  |  |  |  |  |
| 5 North Winnipeg             | \$14  | \$1,780                          | 0.81%               | \$458                     | 3.15%                  |  |  |  |  |
| 6 New Community              | \$0   | \$1,512                          | 0.00%               | \$616                     | 0.00%                  |  |  |  |  |
| Total                        | \$3,660   | \$38,447                         | 9.52%               | \$16,281                  | 22.48%                 |  |  |  |  |

|   | Schedule 13   | UKRAINIAN CREDIT UNIONS IN CANADA as at December 31, 2015 |        |        |        |        |       |  |  |  |
|---|---|---|--------|--------|--------|--------|-------|--|--|--|
|   | Membership 15/14 Growth Name of credit union 2011 2012 2013 2014 2015 % |   |        |        |        |        |       |  |  |  |
| 1 | Buduchnist  | 20,439  | 20,938 | 21,705 | 21,997 | 22,377 | 1.7%  |  |  |  |
| 2 | Ukrainian   | 24,055  | 25,764 | 25,205 | 24,925 | 24,222 | -2.8% |  |  |  |
| 3 | Carpathia   | 12,414  | 12,541 | 8,737  | 8,850  | 8,820  | -0.3% |  |  |  |
| 4 | CP Ukrainienne de Montreal  | 3,900   | 3,600  | 3,370  | 3,530  | 3,457  | -2.1% |  |  |  |
| 5 | North Winnipeg  | 3,371   | 3,370  | 3,389  | 3,375  | 3,375  | 0.0%  |  |  |  |
| 6 | New Community   | 2,278   | 2,154  | 2,134  | 2,222  | 2,292  | 3.2%  |  |  |  |
| 7 | United Ukrainian  | 1,933   | -      | _      | _      | -      | -     |  |  |  |
|   | Total   | 68,390  | 68,367 | 64,540 | 64,899 | 64,543 | -0.5% |  |  |  |
|   |   |   |        |        |        |        |       |  |  |  |